

# 中國銀杏教育集團有限公司

**China Gingko Education Group Company Limited** 

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 1851



2022 **Annual Report** 

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## Corporate Information

### **BOARD OF DIRECTORS**

### **Executive Directors**

Mr. Fang Gongyu (Chairman of the Board)

Mr. Tian Tao Ms. Yu Yuan Mr. Ma Xiaoming

### **Independent Non-executive Directors**

Mr. Jiang Qian Mr. Wong Chi Keung

Mr. Yuan Jun

### **Audit Committee**

Mr. Wong Chi Keung (Chairman)

Mr. Jiang Qian Mr. Yuan Jun

### **Nomination Committee**

Mr. Fang Gongyu (Chairman)

Mr. Jiang Qian Mr. Yuan Jun

### **Remuneration Committee**

Mr. Jiang Qian (Chairman)

Mr. Yuan Jun Ms. Yu Yuan

### **Company Secretary**

Ms. Leung Ho Yee (resigned on 31 March 2023)

Mr. Lau Kai Tung Justin

(appointed on 31 March 2023)

### **Authorised Representatives**

Mr. Tian Tao

Ms. Leung Ho Yee (resigned on 31 March 2023)

Mr. Lau Kai Tung Justin

(appointed on 31 March 2023)

### **AUDITOR**

PricewaterhouseCoopers Certified Public Accountants Registered Public Interest Entity Auditor 22/F., Prince's Building Central Hona Kona

### PRINCIPAL BANKERS

Bank of China (Hong Kong) Limited Postal Saving Bank of China, Pi County Xipu Branch China Construction Bank, Pi County Gaoxin Branch China CITIC Bank, Chengdu West Branch

### REGISTERED OFFICE

Cricket Square **Hutchins Drive** P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

## **HEADQUARTERS AND PRINCIPAL** PLACE OF BUSINESS IN THE PRC

2 Jinli Zhonalu Qinqyana District Chengdu City, Sichuan Province **PRC** 

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

31/F., 148 Electric Road North Point Hong Kong

### PRINCIPAL SHARE REGISTRAR

Conyers Trust Company (Cayman) Limited Cricket Square **Hutchins Drive** P.O. Box 2681 Grand Cayman KY1-1111 Cayman Islands

### HONG KONG SHARE REGISTRAR

Boardroom Share Registrars (HK) Limited Room 2103B, 21/F. 148 Electric Road North Point Hong Kong (with effect from 1 May 2022)

### **INVESTOR RELATIONS**

Phone: +852 3598 8991

Email: investorrelations@gingkoeducn.com

### **COMPANY WEBSITE**

http://www.chinagingkoedu.com

### LISTING INFORMATION

### Place of Listing

The Main Board of The Stock Exchange of Hong Kong Limited

### Stock Code

1851

## Financial Highlights

A summary of the results and of the assets and liabilities of the Group for the last five financial years, as extracted from published audited financial statements, is set out below:

## **FIVE-YEAR COMPARISON OF KEY FINANCIAL FIGURES**

	For the year ended 31 December				
Results of operation	2022 RMB'000	2021 <i>RMB'000</i>	2020 RMB'000	2019 <i>RMB'000</i>	2018 <i>RMB'000</i>
	711112 000	2 000	2	2 000	2 000
Revenue	286,193	226,737	176,901	165,661	156,605
Gross Profit	162,235	103,922	76,105	67,562	71,525
Profit for the year	85,008	38,683	16,928	32,078	24,908
Profit and total					
comprehensive income					
for the year attributable					
to owners of					
the Company	85,008	38,683	16,928	32,078	24,908
Basic earnings per share					
(RMB Yuan)	0.17	0.08	0.03	0.06	0.07
	For the year ended 31 December				
Financial ratio	2022	2021	2020	2019	2018
Gross profit margin (%)	56.7%	45.8%	43.0%	40.8%	45.7%
Net profit margin (%)	29.7%	17.1%	9.6%	19.4%	15.9%

		Asa	at 31 Decembe	r	
Assets and liabilities	2022	2021	2020	2019	2018
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Non-current assets	1,187,277	1,035,719	1,008,163	900,015	419,332
Current assets	221,614	165,871	162,706	238,899	128,207
Current liabilities	499,481	318,680	277,759	307,429	143,429
Net-current liabilities	277,867	152,809	115,053	68,530	15,222
Total assets less current					
liabilities	909,410	882,910	893,110	831,485	404,110
Capital and reserves	636,670	551,662	512,979	496,051	325,610
Property, plant and					
equipment	1,115,398	961,342	923,407	818,582	379,595
Cash and cash equivalents	199,854	156,305	152,528	227,518	114,814
Contract liabilities	176,933	130,281	102,302	85,068	77,534
Borrowings – current	142,908	75,075	33,523	88,232	26,148
Borrowings – non current	257,622	313,271	364,851	335,434	78,500
		Asa	at 31 Decembe	r	
Financial ratio	2022	2021	2020	2019	2018
Current ratio	0.44	0.52	0.59	0.78	0.89
Gearing ratio (Note)	31.5%	42.1%	47.9%	39.5%	N/A

Note: This ratio is calculated as net debt divided by total equity. Net debt is calculated as total debt less cash and cash equivalents.

## Chairman's Statement

Dear Shareholders.

On behalf of the Board, I am pleased to present our annual results for the year ended 31 December 2022 (the "Year").

### **RESULTS OVERVIEW**

The Group's revenue and net profit for the Year amounted to approximately RMB286.2 million and RMB85.0 million, representing an increase of approximately 26.2% and 119.8% respectively comparing from previous financial year.

### **SUMMARY OF BUSINESS**

2022 represented a challenging year for all economies and industries. Despite the ongoing anti-pandemic battle and the volatile external environment, the Group achieved encouraging results for the Year. The Group is a leading higher education service provider in Sichuan Province, the PRC, offering comprehensive and diversified programmes and curriculum to train talents with practical skills applicable to the modern hospitality industry. The effectiveness of our programmes and curriculum is reflected in its 89% graduate employment rates. We continue to embrace our mission to improve education quality, and eventually to boost the Group's business performance.

The Group continued to invest in the construction of teaching staff team, teaching venues, experimental training rooms and equipment. During the Year, the capital expenditure for the upgrade of teaching venues, facilities and office equipment of the Group amounted to RMB190.6 million. Among which, the new campus with the educational hotel in Nanxi District, Yibin City and the new dormitories in Chengdu campus were put into use, and can meet the needs of extra 2,000 students.

### **DEVELOPMENT PLAN**

Looking ahead, we will tap into vocational education, mainly focus on hospitality-related industry including Chinese and Western culinary training, bakery, bartending and barista, to graduates and existing employees who would like to sharpen their skills or to gain new skill set for career purposes, we will continue to ramp up our new campus to enhance utilization and expand its campus programme offerings. Supported by favourable government policies, together with our established presence in the industry, the Group aims to become one of the key players in hospitality-related vocational training providers in China.

### **APPRECIATION**

On behalf of the Board, I would like to take this opportunity to express our sincere appreciation to our staff members for their dedication and contribution under the challenging circumstances. I would also like to extend our gratitude to our Shareholders and business partners for their continued support as well as confidence in the Group. The Group will continue to pursue excellence and strive to deliver sustainable and greater returns to its Shareholders and stakeholders.

**China Gingko Education Group Company Limited** Fang Gongyu

Chairman

Hong Kong, 31 March 2023

## Management Discussion and Analysis

### **BUSINESS OVERVIEW**

### Overview

The Group is a higher education and vocational training service provider in Sichuan Province of the PRC, dedicated to offering comprehensive and diversified programmes and curricula to students, with the aim of nurturing talents with practical skills applicable in the modern service industry.

For the 2022/2023 school year, student enrollment of Yinxing College continued to grow, reaching approximately 19,100 students (2021/2022: 14,900), representing an increase of 28.2% as compared to that of the 2021/2022 school year. In terms of graduates, approximately 2,941 students were graduated in June 2022 (2021: 2,629), representing an increase of 11.9% when compared with the 2020/2021 school year. The continuous growth in student number, together with the high graduate employment rate in the regions where we operate, demonstrate the appeal of the Group's extensive programmes coverage and growing brand reputation to both students and market. The expanding student base, meanwhile, will continue to elevate the brand reputation of Yinxing College, attract talents and generate organic growth in student enrollment.

With education background and work/placement experiences becoming one of the key differentiators in the job market in China, it is believed that market demand for talents with practical experiences and readily applicable skills will continue to grow, especially for sector such as hospitality which requires significant hands-on experiences. In light of this, being a higher education and vocational training service provider focusing on the hospitality sector, the Group is well-positioned to capture the relevant growth opportunities in China.

### The Schools

The college and vocational training school the Group operates are Yinxing College and Yinxing Training School. As at 31 December 2022, Yinxing College had 8 departments (31 December 2021: 8), offering an aggregate of 30 bachelor's degree programmes (31 December 2021: 27) and 27 junior college diploma programmes (31 December 2021: 27).

The following table sets forth the enrollment statistics of Yinxing College and Yinxing Training School for the 2021/2022 and 2022/2023 school years:

	Student enrollment for the school year <sup>(1)</sup>		
	2022/2023	2021/2022	Change (%) <i>Increase</i>
Bachelor's degree programme Junior college diploma programme	17,141 2,007	13,114 1,831	30.7% 9.6%
Total	19,148	14,945	28.1%

Note:

<sup>(1)</sup> Despite that our school year typically ends on 31 August, the Group presents student enrollment statistics as at 31 December for the 2021/2022 and 2022/2023 school years.

The number of students enrolled in Yinxing College increased as a result of its growing reputation, increasing marketing efforts as well as improving planning over enrollment. Specifically, the number of students enrolled for junior college diploma programme increased from 1,831 in 2021/2022 school year to 2,007 in 2022/2023 school year, mainly due to the participation of independent recruitment programme starting from the current school year. During the Year, phase 1 construction of the new campus in Nanxi was completed and put into service. By utilising the new campus, the Group believes that the number of students will continue to increase in the long-run. Details please refer to "Outlook – Construction of new campus" on page 10 of this annual report.

The Group derives the revenue primarily from tuition fees and boarding fees. The tuition fees and boarding fees are recognised proportionately over the terms of the applicable programme or the beneficial period for the students, where applicable. The following table sets forth the breakdown of the revenue by income source for the years indicated:

## Total income for the vear ended 31 December

	your ondou or	20001111201		
	2022 RMB'000	2021 RMB'000	Change <i>RMB'000</i>	Change (%)
			Increase/	Increase/
			(Decrease)	(Decrease)
Tuition fees	246,922	186,811	60,111	32.2%
Boarding fees	19,507	14,889	4,618	31.0%
Meal catering services fees	6,633	13,518	(6,885)	(50.9%)
Others	13,131	11,519	1,612	14.0%
Total	286,193	226,737	59,456	26.2%
Total	286,193	226,737	59,456	20

### Note:

<sup>(1)</sup> Others mainly represent revenue from research projects and training programmes, which are recognised proportionately over the terms of the applicable projects or programmes.

### OUTLOOK

Supported by its expanding enrollment network and proven track record in delivering premium private higher education, the Group remains cautiously optimistic about its future development. Going forward, the Group is committed to becoming the leader and standard-setter in hospitality education in the PRC, by pursuing the following strategies:

- Further increase market penetration and enhance teaching quality to solidify its market position, while gradually establishing itself as a standard-setter in hospitality education in the PRC;
- Actively establish overseas schools and strengthen its international cooperation with overseas educational institutions and enterprises;
- Continue to attract, incentivise and retain quality teachers; and
- Leverage on the existing brand name of Yinxing College to further develop training programmes to diversify its source of income.

### **Construction of Nanxi New Campus**

In March 2019, the Group has entered into a land use rights grant contract in respect of the grant of a piece of land with site area of 333,360 square metres located in Yibin City, Sichuan Province. The land is planned to be used for the construction of the Nanxi New Campus, including an educational hotel.

In May 2019, the Group entered into a construction contract for the construction works of phase one of the Nanxi New Campus (the "Construction Project"). The Construction Project mainly encompasses the construction of educational hotels, classroom buildings, a canteen, dormitories and other facilities, and has been structured in three phases. As at 31 December 2022, phase 1 construction of the new campus was completed and became in use.

### **Expansion of Yinxing College**

The construction for expansion of Yinxing College in Chengdu consists of one training building, two dormitories, one canteen and other facilities with a total gross floor area of approximately 41,000 square meters. The construction has completed and the facilities have been implemented in the new academic year 2022/2023.

### **FINANCIAL REVIEW**

### Revenue

Revenue represents the value of services rendered during the Year. The Group derives revenue primarily from tuition fees, boarding fees and meal catering services fees collected from students enrolled in Yinxing College.

The revenue of the Group amounted to approximately RMB286.2 million (2021: RMB226.7 million), representing an increase of approximately 26.2%. Such increase was primarily due to the fact that: (i) tuition fees during the Year amounted to approximately RMB246.9 million (2021: RMB186.8 million), representing an increase of approximately 32.2% and (ii) boarding fees during the Year amounted to approximately RMB19.5 million (2021: RMB14.9 million), representing an increase of approximately 31.0%. The increment was attributed to the increase of student admission for the 2022/2023 school year and an increase in average tuition fees and boarding fees. Meal catering service fees of the Group decreased by approximately 50.9% as the canteen operation has been outsourced to third parties during the Year, such decrease was offset by the increment of tuition fees and boarding fees.

### **Cost of Sales**

The Group's cost of sales for the Year amounted to approximately RMB124.0 million (2021: RMB122.8 million), representing a increase of approximately 1.0%. The Group has implemented cost control measures during the Year.

## **Gross Profit and Gross Profit Margin**

The Group's gross profit for the Year amounted to approximately RMB162.2 million (2021: RMB103.9 million), representing an increase of approximately 56.1%. The Group's gross profit margin during the Year was approximately 56.7% (2021: 45.8%), representing an increase of approximately 23.8%. Such increase was primarily due to the increase in the revenue from tuition fee and boarding fee over the increase in the cost of sales during the Year.

### Selling Expenses

The Group's selling expenses primarily consist of expenses related to relevant publicity of our College, including student recruitment activities and promotional and advertising expenses. During the Year, the Group's selling expenses amounted to approximately RMB3.1 million (2021: RMB3.4 million).

### **Administrative Expenses**

The Group's administrative expenses primarily consist of employee benefit expenses, property management fee, office expenses, depreciation and amortisation, professional fees and certain other administrative expenses. During the Year, the Group's administrative expenses amounted to approximately RMB54.0 million (2021: RMB51.9 million), such increase was attributable to the increase in employee benefit expenses and office expenses.

### Other Income

The Group's other income during the Year amounted to approximately RMB4.1 million (2021: RMB1.3 million). Such increase was primarily due to the government subsidy amounted to RMB3.0 million received during the Year.

### Other Gains/(Losses) - net

The Group's net other gains for the Year amounted to approximately RMB4.7 million (2021: net other losses of RMB1.1 million), such increase was primarily attributed to a RMB4.6 million foreign exchange gains for the Year.

## Finance Expenses – net

The Group's net finance expenses for the Year amounted to approximately RMB28.7 million (2021: RMB9.3 million). Such increase was mainly attributable to the increase in the Group borrowing and the decrease in interest expenses capitalised in qualifying assets.

### **Income Tax Expenses**

The Group's income tax expenses were approximately RMB0.2 million for the Year (2021: RMB0.8 million).

### **Profit for the Year**

As a result of the combined effects of the above revenue, costs and expenses, the Group's profit increased by approximately 119.8% to approximately RMB85.0 million for the Year (2021: 38.7 million).

### FINANCIAL RESOURCES REVIEW

### Liquidity, Financial Resources and Capital Structure

As at 31 December 2022, the Group's cash and cash equivalents amounted to approximately RMB199.9 million (2021: RMB156.3 million), representing an increase of approximately 27.9%.

During the Year, the Group generated cash from operating activities primarily from tuition fees, boarding fees and meal catering service fees. Cash flows from operating activities have reflected (i) profit before income tax; (ii) movements in working capital; and (iii) other cash items consisting of income tax paid and interest received. Investing activities outflows comprised primarily purchases of property, plant and equipment and intangible assets of approximately RMB153.4 million. Financing activities inflows primarily included proceeds from bank and other borrowings of approximately RMB106.8 million. Financing activities outflows primarily included repayment of bank and other borrowings of approximately RMB94.6 million and interest payments of approximately RMB31.3 million.

As a result, net cash generated from operating activities were approximately RMB212.0 million in 2022 (2021: RMB119.4 million). Net cash used in investing activities were approximately RMB153.4 million in 2022 (2021: RMB76.7 million). Net cash used in financing activities were approximately RMB19.7 million in 2022 (2021: RMB37.8 million).

As at 31 December 2022, the Group's borrowings amounted to approximately RMB400.5 million (2021: RMB388.3 million), representing secured bank borrowings of approximately RMB318.8 million (2021: RMB320.0 million) and secured loans from a third party of approximately RMB81.7 million (2021: RMB68.3 million). As at 31 December 2022, the Group's borrowings of approximately RMB142.9 million (2021: RMB75.1 million) would mature within 1 year, RMB87.7 million (2021: RMB73.4 million) would mature between 1 and 2 years, approximately RMB169.9 million (2021: RMB193.4 million) would mature between 2 and 5 years and none (2021: RMB46.4 million) would mature over 5 years. The Group's borrowings were denominated in RMB and carried at floating interest rates as at 31 December 2022 and 2021.

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for Shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to Shareholders, return capital to Shareholders, issue new shares or sell assets to reduce debt.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total equity. Net debt is calculated as total debt less cash and cash equivalents. As at 31 December 2022, the Group's gearing ratio was 31.5% (2021: 42.1%). The decrease was primarily due to the increase in cash and cash equivalents.

As at 31 December 2022, the Group had net current liabilities of approximately RMB277.9 million (2021: RMB152.8 million), representing an increase of approximately 81.9% which was primarily attributable to the increase in borrowings to be matured within 1 year; and contract liabilities received from students but not recognised as revenue during the Year. Taking into account of the contract liabilities of approximately RMB176.9 million (2021: RMB130.3 million), which generally will not result in cash outflows in the future, the deficit of the net working capital would be approximately RMB101.0 million (2021: deficit of RMB22.5 million).

### Significant Investment, Material Acquisition and Disposal of Subsidiaries and **Associated Companies**

There was no significant investment, material acquisition and disposal of subsidiaries and associated companies by the Group during the Year.

### **Future Plan for Material Investments and Capital Assets**

Save as disclosed herein, the Group did not have other plans for material investments and capital assets.

### **Capital Commitments**

As at 31 December 2022, the Group had contracted but not provided for capital commitments of approximately RMB17.6 million, which were primarily relating to property, plant and equipment (2021: 142.4 million for the expansion of Yinxing College).

## **Currency Exposure and Management**

The Group primarily operates its business in the PRC. The majority of the Group's revenue and expenditures are denominated in RMB. As at 31 December 2022, certain bank balances were denominated in RMB, USD and HKD. The Group is exposed to foreign exchange risk with respect mainly to USD and HKD which may affect the Group's performance. The Group currently does not have any foreign currency hedging policies. The management is aware of the possible exchange risk exposure due to the continuing exchange rate fluctuation of USD and HKD against RMB and will continue to monitor its impact on the performance of the Group and consider adopting prudent measures as appropriate.

### **Contingent Liabilities**

As at 31 December 2022, the Group had no material contingent liabilities.

### **Pledge of Assets**

As at 31 December 2022, the Group's had the following bank borrowings which were secured by pledged assets as follows:

- (1) RMB20.0 million had been pledged as a refundable security deposit to secure the loans from an independent third party.
- (2) RMB203.2 million of construction in progress, RMB3.6 million of land use rights and right over the tuition fees and boarding fees had been pledged as security to secure the bank borrowings of RMB268.8 million.

## Biographical Details of Directors and Senior Management

### **DIRECTORS**

### **Executive Directors**

Mr. Fang Gongyu (方功宇), aged 59, was appointed as Director on 23 March 2018 and was re-designated as executive Director on 7 June 2018. Mr. Fang is also the Chairman and the CEO. Mr. Fang had resigned as the CEO on 4 February 2022 and remained as an executive Director and the Chairman. Mr. Fang has been re-appointed as the CEO with effect from 3 October 2022. He has been serving as a supervisor at Gingko Asset Management since August 2002 and the chairman of the board at Yinxing College since April 2004 and is responsible for the overall management, strategic planning and business development of the Group.

Mr. Fang was responsible for the business development of Chengdu Jinjiang Gingko Restaurant\* (成 都市錦江區銀杏酒樓) in 1991, Chengdu Gingko Chaozhou Catering Co., Ltd.\* (成都銀杏潮州餐飲 有限公司) in 1994 and Chengdu Wuhou Gingko Sichuan Cuisine Restaurant\* (成都市武侯區銀杏川 菜酒樓) in 1999, respectively. Mr. Fang founded Chengdu Gingko Jin'ge Catering Corporation\* (成 都銀杏金閣餐飲股份有限公司) ("**Gingko Jin'ge Catering**") in November 2007, a company mainly engaged in the provision of catering services where Mr. Fang has been serving as the chairman and a director of the board since its inception and responsible for its major decision-making. Mr. Fang also founded and is currently serving as a supervisor of a number of companies principally engaged in catering management or investment, including Chengdu Gingko Catering Management Co., Ltd.\* (成都銀杏餐飲管理有限公司), Chengdu Gingko Jin'ge Investment Co., Ltd.\* (成都銀杏金閣投資 有限公司) ("Gingko Jin'ge Investment"), Chengdu Gingko Hotel Management Co., Ltd.\* (成都銀杏 酒店管理有限公司) ("**Gingko Hotel Management**") and Chengdu Changshun Investment Co., Ltd. \* (成都長順投資有限公司). Mr. Fang obtained his bachelor's degree in business management from Chengdu University (成都大學) in the PRC in July 1986.

Mr. Tian Tao (田濤), aged 47, was appointed as executive Director on 7 June 2018 and is responsible for the overall management of Gingko Asset Management, and investment and financing of the Group. Mr. Tian has been serving as an executive director and general manager at Gingko Asset Management since January 2016, where he is responsible for its overall management. He has also been serving as a director of the board at Yinxing College since June 2016, where he is responsible for its business development and financing. Prior to joining the Group, Mr. Tian successively served in various positions in companies including Gingko Hotel Management from June 2005 to May 2018, Gingko Jin'ge Catering from November 2007 to September 2015 and Gingko Jin'ge Investment from October 2015 to May 2018, where he has been primarily responsible for their respective financial management and investment. Mr. Tian obtained his diploma in accounting from Southwest Minzu University (西南民族大學) (formerly known as Southwest Minzu College (西南民族學院)) in the PRC in July 1995.

Ms. Yu Yuan (余媛), aged 61, was appointed as executive Director on 7 June 2018 and is responsible for the day-to-day operation of Yinxing College. Ms. Yu joined Yinxing College as an assistant to the dean in May 2012, where she was in charge of its personnel office, finance department and asset management department until May 2016. She was promoted to an executive associate dean and appointed as a director of the board in May 2016, where she has been responsible for the overall management of Yinxing College.

In January 1985, Ms. Yu joined Kunming Coal Mine Machinery General Factory (昆明煤礦機械總廠), a factory mainly engaged in machinery manufacturing, where she later served as an environmental engineer from January 1992 to September 1996 and was mainly responsible for overseeing safety and environmental protection matters. From November 1999 to December 2007, she worked at Gingko Hotel Management, where she was responsible for accounting and finance. From January 2008 to May 2016, she served as a financial director at Gingko Jin'ge Catering, where she was responsible for its financial management.

Ms. Yu obtained her bachelor's degree in physics from Yunnan University (雲南大學) in the PRC in July 1983.

**Mr. Ma Xiaoming (馬曉明)**, aged 39, was appointed as executive Director on 22 November 2019 and is responsible for strategic and vocational training development of the Group. He has been serving as the director of strategic development of Yinxing Education since October 2019. Prior to joining Yinxing Education, Mr. Ma was the general manager of Gingko Jin'ge Catering. Mr. Ma has over 20 years of experience in business development and operation management.

### **Independent Non-executive Directors**

Mr. Jiang Qian (蔣謙), aged 44, was appointed as independent non-executive Director on 12 December 2018 and is responsible for supervising and providing independent advice to the Board.

From September 2007 to November 2009, he worked at an attorney at Davis Polk & Wardwell LLP, where he was involved in the public offering and bond issuance. From January 2010 to November 2011, he worked as a counsel at King & Wood Law Firm (金 杜 律 師 事 務 所), where his practice focuses on capital market and public offerings. From January 2012 to January 2015, he served as a managing director at Bank of New York Mellon, where he was responsible for the management of its legal affairs. From February 2015 to December 2016, Mr. Jiang served as a managing director at China Commodity Merchant Trading Group Limited, a subsidiary of Elion Resources Group (億 利 資 源 集 團), a company mainly engaged in ecological restoration and clean energy, where he was responsible for its investment and financing in Hong Kong. From December 2015 to June 2018, he served as co-head of the legal department at China Great Wall AMC (International) Holdings Company Limited (中國長城資產(國際)控股有限公司) (formerly known as Great Wall Pan Asia International Investment Company Limited (長城環亞國際投資有限公司)), a company mainly engaged in property investment and financial business, where he was responsible for the management of its legal affairs in Hong Kong. Since November 2018, he has been serving as a partner at Addleshaw Goddard (Hong Kong) LLP, where his practice focuses on debt capital markets and special situation transactions such as restructuring. From December 2018 to April 2021, Mr. Jiang was appointed as an independent non-executive director of Cocoon Holdings Limited (中國天 弓控股有限公司), a company listed on the Main Board of the Stock Exchange (stock code: 428). In December 2022, Mr. Jiang was appointed as a partner in Ashurst LLP, where his practice focused on restructuring, insolvency and special situation practice.

Mr. Jiang obtained his bachelor's degree in economic law from East China University of Political Science and Law (華 東 政 法 大 學) in the PRC in July 1999, and his master of laws degree from Northwestern University in the United States in June 2007. Mr. Jiang obtained the legal professional qualification certificate in the PRC in February 2000 and was admitted and licensed to practise as an attorney and counsellor in the state of New York of the United States in July 2008.

**Mr. Wong Chi Keung (王志強)**, aged 37, was appointed as independent non-executive Director on 31 July 2020 and is responsible for supervising and providing independent advice to the Board.

Mr. Wong obtained his bachelor of business administration degree in accounting from the Hong Kong City University in 2010. He has been a member of the Hong Kong Institute of Certified Public Accountants since 2014, and has extensive experience in accounting and auditing work, in particular, in the provision of assurance and advisory services to various listed, multinational and private companies in various industries. Mr. Wong was employed by two international accounting firms from 2010 to 2017. In 2017 and up to April 2019, Mr. Wong served as a senior finance manager in Fullshare Holdings Limited, a company listed on the Main Board of the Stock Exchange (stock code: 607), where he was responsible for financial planning, budgeting and management. In May 2019, Mr. Wong joined Eurus Express Limited, a private company in Hong Kong which is one of the major integrated logistics companies, and has been serving as the financial controller thereof since then, where he is responsible for financial and operational management and company secretarial matters.

**Mr. Yuan Jun (袁軍)**, aged 58, was appointed as independent non-executive Director on 12 December 2018 and is responsible for supervising and providing independent advice to the Board.

From July 2003 to June 2010, Mr. Yuan served as an assistant director of education research center and training center at the National Institution of Education Sciences (中央教育科學研究所), where he was responsible for supervising the trainings provided to principals and teachers nationwide. From July 2010 to June 2012, he served as a director of center of international courses and director of international communications department of Beijing New Oriental International High School (北 京新東方國際高中), a subsidiary of New Oriental Education and Technology Group Inc. (北京 新東方教育科技集團), a company listed on the New York Stock Exchange (stock code: EDU), where he was responsible for its daily management, course research and development, trainings and international communications. From July 2012 to June 2014, he served as a vice president of investment department at Beijing Aiyinsheng Education Investment Co., Ltd. (北京愛因生教育投資 有限責任公司), a company mainly engaged in investment and management of education, where he was responsible for its daily management, pre-investment analysis and post-investment management. From July 2014 to June 2015, he served as a vice president at Xi'an Rongchuang Education Investment Company (西安榮創教育投資公司), a company mainly engaged in investment, where he was responsible for the management of and investment in higher education institutions and vocational education institutions. From July 2015 to June 2017, he served as an executive vice president of the education, medical and cultural department at Guangdong Pearl River Investment Group (廣東珠江投資集團), a company mainly engaged in investment, where he was responsible for the management and international communications of higher education institutions, management and risk control of medical business sector and culture business sector of the group. In July 2017, Mr. Yuan joined China Education Group Holdings Limited (中國教育集團控股有限公司), a company listed on the Main Board of the Stock Exchange (stock code: 839), and has been serving in strategic investment department, where he is responsible for its strategic planning, merger and acquisition, post-investment management, school-enterprise cooperation and international education.

Mr. Yuan obtained his bachelor's degree in biology from Shaanxi Normal University (陝西師範大學) in the PRC in July 1985 and his master's degree in education from the same university in July 2000.

### **SENIOR MANAGEMENT**

Mr. Tian Tao (田濤), Ms. Yu Yuan (余媛), Mr. Ma Xiaoming (馬曉明) are the senior management of the Group. For details of Mr. Tian Tao, Ms. Yu Yuan and Mr. Ma Xiaoming, please refer to "Directors – Executive Directors" above.

## Report of the Directors

The Board is pleased to present their annual report and the audited financial statements for the Year of the Group.

### INITIAL PUBLIC OFFERING

The Company was incorporated in the Cayman Islands with limited liability on 23 March 2018. The Company listed its Shares on the Main Board of the Stock Exchange on 18 January 2019.

### PRINCIPAL ACTIVITIES AND SUBSIDIARIES

The Company is an investment holding company. The Group's operations are substantially conducted in the PRC through its direct or indirect subsidiaries and consolidated affiliated entities. The principal activities and other details of the subsidiaries and consolidated affiliated entities of the Company are set out in note 29 to the consolidated financial statements.

### **BUSINESS REVIEW**

Discussion and analysis of the business of the Group for the Year are set out in the section headed "Management Discussion and Analysis" on pages 8 to 15 of this annual report. This discussion forms part of this directors' report.

### **COMPLIANCE WITH LAWS AND REGULATIONS**

The Company was incorporated in the Cayman Islands with its principal business conducted in the PRC, and its Shares are listed on the Stock Exchange. Therefore, the establishment and operation are subject to relevant laws in the Cayman Islands, the PRC and Hong Kong. For the Year and up to the date of this annual report, the Group has complied with relevant laws and regulation in the Cayman Islands, the PRC and Hong Kong in all material respects.

### **RESULTS**

The results of the Group for the Year and the Group's financial position as at 31 December 2022 are set out in the consolidated financial statements on pages 80 to 146 of this annual report.

### **FINAL DIVIDEND**

The Board has resolved not to recommend the payment of a final dividend for the year ended 31 December 2022.

### **ANNUAL GENERAL MEETING**

The forthcoming AGM will be held on Friday, 16 June 2023. A notice convening the AGM will be published on the websites of the Company and the Stock Exchange and despatched to Shareholders in accordance with the requirements of the M&A and the Listing Rules in due course.

### **CLOSURE OF REGISTER OF MEMBERS**

For the purposes of ascertaining the members' eligibility to attend and vote at the AGM, the Company's register of members will be closed during the following period:

- (A) For ascertaining eligibility to attend and vote at the AGM:
  - Latest time to lodge transfers documents for registration
     4:30 p.m. on 12 June 2023 (Monday)
  - Closure of register of members
     13 June 2023 (Tuesday) to 16 June 2023 (Friday)

To be eligible to attend and vote at the AGM, all duly stamped instruments of transfers, accompanied by the relevant share certificates must be lodged for registration with the Company's share registrar in Hong Kong, namely Boardroom Share Registrars (HK) Limited, at Room 2103B, 21/F., 148 Electric Road, North Point, Hong Kong not later than the respective latest time as stated above.

### **FINANCIAL SUMMARY**

A summary of the published results and the assets and liabilities of the Group in the form of a comparative table for the last five financial years is set out on pages 4 to 5 of this annual report.

### SHARE CAPITAL

Details of movements in the share capital of the Company during the Year are set out in note 21 to the consolidated financial statements.

### **RESERVES**

Details of the movements in the reserves of the Group during the Year are set out in the consolidated statement of changes in equity.

Details of the movements in the reserves of the Company during the Year are set out in note 28 to the consolidated financial statements. As at 31 December 2022, the reserves of the Company available for distribution to Shareholders was approximately RMB431.1 million.

## PROPERTY. PLANT AND EQUIPMENT

Details of movements in property, plant and equipment of the Group during the Year are set out in note 15 to the consolidated financial statements.

### **BANK AND OTHER BORROWINGS**

Details of bank and other borrowings of the Group during the Year are set out in note 24 to the consolidated financial statements.

### **ENVIRONMENTAL POLICIES AND PERFORMANCE**

The Group is committed to fulfilling social responsibility, promoting employee benefits and development, protecting the environment and giving back to community and achieving sustainable growth. The Group had not received any material fines or penalties associated with the breach of any environmental laws or regulations during the Year.

Details of the environmental, social and governance of the Group are set out in the Environmental, Social and Governance Report published separately from this annual report.

### **MAJOR CUSTOMERS AND SUPPLIERS**

The Group's customers are primarily students, third-party education institutions with whom the Group cooperated and institutions to whom the Group provided trainings. The Group did not have any single customer who accounted for more than 5% of the revenue for each of the years ended 31 December 2021 and 2022. The Group's suppliers primarily comprise utilities and food services providers. Purchases from the Group's five largest suppliers accounted for 22.8% (2021: 12.8%) of the Group's total purchases and the largest supplier accounted for 6.3% (2021: 6.8%) of the Group's total purchases.

As far as the Company is aware, none of the Directors nor his/her connected persons and none of the shareholders possessing over 5% of the interest in the capital of the Company possessed any interest in the above-mentioned suppliers and customers.

## DISCLOSURE OBLIGATIONS UNDER RULES 13.20, 13.21 and 13.22 OF THE LISTING RULES

The Directors are not aware of any circumstances resulting in the responsibility of disclosure under Rule 13.20, 13.21 and 13.22 of the Listing Rules regarding the provision of advances by the Company to an entity, pledging of shares and loan agreements, and financial assistance respectively.

### PRINCIPAL RISKS AND UNCERTAINTY

Save as disclosed in the section headed "Risks relating to the Contractual Arrangements" in this annual report, the following list is a summary of certain principal risks and uncertainties facing the Group, some of which are beyond its control.

- its operations and business prospects;
- its business and operating strategies and its ability to implement such strategies;
- its ability to develop and manage its operations and business;
- its ability to maintain or increase student enrolment in its schools;
- its ability to maintain or increase tuition fees;
- its ability to maintain or increase utilisation of its facilities;
- its capital expenditure programmes and future capital requirements;
- its future general and administrative expenses;
- competition for, among other things, capital, technology and skilled personnel (including teaching staff);
- its ability to control costs;
- its ability to remit dividends; and
- changes to regulatory and operating conditions in the industry and geographical markets in which the Group operates.

However, the above is not an exhaustive list. Investors are advised to make their own judgement or consult their own investment advisors before making any investment in the Shares.

### **DIRECTORS**

The Directors in office during the Year and as at the date of this annual report were as follows:

### **Executive Directors**

Mr. FANG Gongyu

Mr. TIAN Tao

Ms. YU Yuan

Mr. MA Xiaoming

### **Independent non-executive Directors**

Mr. JIANG Qian

Mr. WONG Chi Keuna

Mr. YUAN Jun

In accordance with article 84 of the Articles of Association, one-third of the Directors shall retire from office by rotation at each AGM and shall then be eligible for re-election. Accordingly, Mr. MA Xiaoming, Mr. WONG Chi Keung and Mr. YUAN Jun shall retire by rotation, and being eligible, have offered themselves for re-election at the forthcoming AGM to be held in due course.

Further details of the Directors and senior management are set forth in the preceding section "Biographical Details of Directors and Senior Management" of this annual report.

## BIOGRAPHICAL DETAILS OF THE DIRECTORS AND SENIOR **MANAGEMENT**

The biographical details of the Directors and the senior management of the Group are set out on pages 16 to 19 of this annual report.

### **CHANGE IN INFORMATION OF DIRECTORS**

The changes of information of the Directors for the Year and up to the date of this annual report are set out below:

In December 2022, Mr. Jiang Qian was appointed as a partner of Ashurst LLP, a leading multinational law firm.

Save as disclosed above and under the section headed "Biographical Details of Directors and Senior Management" in this annual report, there is no other information required to be disclosed and had been disclosed by the Directors pursuant to the Rule 13.51(B)(1) of the Listing Rules for the Year and up to the date of this annual report.

### SERVICE CONTRACTS OF DIRECTORS

Each of the executive Directors has entered into a service contract with the Company for a specific term of three years unless terminated by not less than three months' notice in writing served by either the executive Director or the Company.

Each of the independent non-executive Directors has signed an appointment letter with the Company and is appointed for a specific term of three years with effect from the respective date stated therein.

There was no service contract entered into/appointment letter signed by the Company and any Directors to be re-elected in the forthcoming AGM which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

### **DIRECTORS' INTERESTS IN CONTRACTS**

Save as disclosed under the section headed "Connected Transactions" and note 27 to the consolidated financial statements in this annual report, no other transactions, arrangements and contracts of significance in relation to the Group's business to which the Company or any of its subsidiaries was a party and in which a Director or an entity connected with a Director had a material interest, whether directly or indirectly, subsisted at any time during the Year or as at 31 December 2022.

### **CONTROLLING SHAREHOLDER'S INTEREST**

Save as disclosed in this annual report, no contracts of significance between the Company or any of its subsidiaries and a controlling shareholder (as defined in the Listing Rules) of the Company or any of its subsidiaries or any contracts of any significance for the provision of services to the Company or any of its subsidiaries by a controlling shareholder of the Company or any of its subsidiaries subsisted at any time during the Year or as at 31 December 2022.

## INTERESTS AND SHORT POSITIONS OF DIRECTORS AND CHIEF **EXECUTIVES IN THE SHARES, UNDERLYING SHARES OR DEBENTURES**

As at 31 December 2022, the interests or short positions of the Directors or chief executives of the Company in the shares, underlying shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interest or short positions which they were taken or deemed to have under such provisions of the SFO) or which would be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which would be required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange, are as follows:

### (1) Long position in the Shares of the Company

Name of Director	Nature of Interest	Number of Shares	Approximate percentage of Shareholding (Note 3)
Mr. Fang (Note 1)	Interest in a controlled corporation	366,562,500	73.3%
Mr. Tian (Note 2)	Interest in a controlled corporation	8,437,500	1.7%

#### Notes:

- (1) Vast Universe is beneficially and wholly owned by Mr. Fang. By virtue of the SFO, Mr. Fang is deemed to be interested in the Shares held by Vast Universe.
- (2)HFYX is beneficially and wholly owned by Mr. Tian. By virtue of the SFO, Mr. Tian is deemed to be interested in the Shares held by HFYX.
- The percentages are calculated on the basis of 500,000,000 Shares in issue as of 31 December 2022. (3)

#### (2) Long position in the shares of associated corporation

Name of Director	name of associated corporation	Nature of Interest	Number of shares	Percentage of Shareholding
Mr. Fang	Vast Universe	Beneficial owner	1 ordinary share	100%

Save as disclosed above, as at 31 December 2022, none of the Directors or chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO), which were required: (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they have taken or deemed to have under such provisions of the SFO), (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein, or (c) pursuant to the Model Code to be notified to the Company and the Stock Exchange.

### SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS

As at 31 December 2022, the following persons (other than the Directors and chief executives of the Company) had or deemed or taken to have an interest and/or short position in the shares or the underlying shares which would fall to be disclosed under the provisions of Division 2 and 3 of Part XV of the SFO as recorded in the register required to be kept by the Company under section 336 of SFO, or who was, directly or indirectly, interested in 5% or more of the issued share capital of the Company:

Name	Capacity	Number of Shares <i>(Note 1)</i>	Approximate percentage of Shareholding (Note 4)
Vast Universe	Beneficial owner	366,562,500 (L)	73.3%
Ms. Xiong Lan (Note 2)	Interest of spouse	366,562,500 (L)	73.3%
GreenTree Hospitality Group Ltd. (Note 3)	Beneficial owner	41,336,000 (L)	8.3%
GreenTree Inns Hotel Management Group, Inc. (Note 3)	Interest in a controlled corporation	41,336,000 (L)	8.3%
Mr. Xu Alex Shuguang (Note 3)	Interest in a controlled corporation	41,336,000 (L)	8.3%

### Notes:

- (1) The letter "L" denotes the person's long position in such shares.
- (2) Ms. Xiong Lan is the spouse of Mr. Fang and therefore deemed under the SFO to be interested in the Shares held, directly or indirectly, by Mr. Fang.
- (3) GreenTree Hospitality Group Ltd. is a limited company incorporated in the Cayman Islands and the ultimate holding company is GreenTree Inns Hotel Management Group, Inc., a company incorporated in the Cayman Islands. GreenTree Inns Hotel Management Group, Inc. is ultimately controlled by Mr. Xu Alex Shuguang. GreenTree Inns Hotel Management Group, Inc. and Mr. Xu Alex Shuguang are deemed under the SFO to be interested in the Shares held by GreenTree Hospitality Group Ltd.
- (4) The percentages are calculated on the basis of 500,000,000 Shares in issue as of 31 December 2022.

Save as disclosed above, as at 31 December 2022, so far as the Directors or chief executive of the Company are aware, no other persons (other than a Director or the chief executive of the Company) or entities had any interests or short positions in the Shares or underlying Shares, which would fall to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were required, pursuant to section 336 of the SFO, to be recorded in the register referred to therein.

Save as disclosed above, as at 31 December 2022, none of the Directors was a director or employee of a company which had an interest or short position in the Shares or underlying Shares which would fall to the disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO.

### **EQUITY-LINKED AGREEMENTS**

Other than the Share Option Scheme as disclosed below, no equity-linked agreements were entered into by the Company or existed during the Year or subsisted at the end of the year ended 31 December 2022.

### SHARE OPTION SCHEME

On 12 December 2018, the Shareholders approved and conditionally adopted Share Option Scheme to enable the Company to grant options to eligible participants as incentives and rewards for their contribution to the Group. The Share Option Scheme became effective on the Listing Date. No option has been granted or agreed to be granted since then and up to the date of this annual report and therefore, there was no outstanding options as at 31 December 2022 and no options were exercised or cancelled or lapsed during the Year.

At its meeting held on 31 March 2023, the Remuneration Committee reviewed the Share Option Scheme.

The following is a summary of the principal terms of the Share Option Scheme:

#### Purpose: (1)

The purpose of the Share Option Scheme is to recognise and acknowledge the contributions that the Eligible Participants (as defined in paragraph 2 below) had or may have made to the Group. The Share Option Scheme will provide the Eligible Participants an opportunity to have a personal stake in the Company with the view to achieving the following objectives:

- (i) motivate the Eligible Participants to optimise their performance efficiency for the benefit of the Group; and
- (ii) attract and retain or otherwise maintain an on-going business relationship with the Eligible Participants whose contributions are or will be beneficial to the long-term growth of the Group.

#### (2) **Participants:**

The Board may, at its discretion, offer to grant an option to the following persons (collectively the "Eligible Participants") to subscribe for such number of new Shares as the Board may determine:

- any full-time or part-time employees, executives or officers of the Group; (i)
- (ii) any directors (including non-executive Directors and independent non-executive Directors) of the Group; and

(iii) any advisers, consultants, suppliers, customers, distributors and such other persons who, in the sole opinion of the Board, will contribute or have contributed to the Group.

### (3) Total number of Shares available for issue:

The maximum number of Shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme shall not in aggregate exceed 50,000,000 Shares, representing 10% of the total number of issued Shares as at the Listing Date.

No option has been granted under the Share Option Scheme since its adoption date and up to the date of this report. Accordingly, the number of Shares available for issue upon exercise of options that may be granted under the Share Option Scheme as at 1 January 2022 and 31 December 2022 was 50,000,000, representing 10% of the total number of issued Shares as at the date of this annual report.

### (4) Maximum entitlement of each participant:

No options shall be granted to any Eligible Participant under the Share Option Scheme and any other share option schemes of the Company which, if exercised, would result in such Eligible Participant becoming entitled to subscribe for such number of Shares as, when aggregated with the total number of Shares already issued or to be issued to him under all options granted to him (including exercised, cancelled and outstanding Options) in the 12-month period up to and including the date of offer of such options, exceeds 1% of the Shares in issue at such date.

Any further grant of options to an Eligible Participant in excess of this 1% limit shall be subject to the approval of the Shareholders in general meeting with such Eligible Participant and his close associates (or if such Eligible Participant is a connected person of the Company, his associates) abstaining from voting.

Each grant of options to a Director (including an independent non-executive Director) of any member of the Group or associated company of the Company, chief executive or substantial shareholder of the Company, or any of their respective associates, under the Share Option Scheme must be approved by the independent non-executive Directors (excluding any independent non-executive Director who is the proposed grantee of the options).

Where any grant of options to a substantial shareholder or an independent non-executive Director of the Company, or any of their respective associates, would result in the Shares issued and to be issued upon exercise of all options already granted and to be granted under the Share Option Scheme (including options exercised, cancelled and outstanding) to such person in the 12 month period up to and including the date of such grant:

- (i) representing in aggregate over 0.1% of the Shares in issue; and
- (ii) having an aggregate value, based on the closing price of the securities at the date of each grant, in excess of HK\$5 million, such further grant of options by the Board must be approved by the Shareholders in general meeting. Any Shareholder who is a connected person of the Company must abstain from voting on the resolution to approve such further grant of options, except that such a connected person may vote against such resolution subject to the requirements of the Listing Rules. The Company shall send to the Shareholders a circular containing the information required under the Listing Rules for the purpose of seeking the approval of the Shareholders.

### (5) Period during which the options must be exercised to subscribe for Shares:

The Share Option Scheme shall be valid and effective for a period of ten years commencing on the Listing Date, after which period no further options will be granted but the provisions of the Share Option Scheme shall remain in full force and effect to the extent necessary to give effect to the exercise of any options granted prior thereto which are at that time or become thereafter capable of exercise under the Share Option Scheme, or otherwise to the extent as may be required in accordance with the provisions of the Share Option Scheme.

#### Minimum period for which an option must be held before it can be exercised: (6)

There is no minimum period for which an option granted must be held before it can be exercised except otherwise imposed by the Board.

Amount payable on application or acceptance of the option and the period within which payments or calls must or may be made, or loans for such purposes must be repaid:

An offer of grant of an option may be accepted by an Eligible Participant within 21 days from the date of the offer of grant of the option. A consideration of HK\$1.00 is payable on acceptable of the offer of grant of an option.

### Basis of determining the exercise price:

The exercise price shall be such price as determined by the Board and notified to an option-holder and which shall not be less than the higher of:

- the closing price of the Shares as stated in the Stock Exchange's daily quotation sheets on the (i) date of offer of the option;
- (ii) the average of the closing price of the Shares as stated in the Stock Exchange's daily quotation sheets for the five trading days immediately preceding the date of offer of the option; and
- (iii) the nominal value of the Shares.

#### (9)Remaining life of the Share Option Scheme:

The Share Option Scheme shall be valid and effective for a period of ten years commencing on 18 January 2019, subject to earlier termination by the Company in a general meeting or by the Board. As at the date of this report, the remaining life of the Share Option Scheme is approximately 5 years and 9 months.

### **DIRECTORS' RIGHTS TO ACQUIRE SHARES AND DEBENTURES**

At no time during the Year were rights to acquire benefits by means of the acquisition of Shares in or debentures of the Company granted to any Director or their respective associates nor was the Company and any of its subsidiaries a party to any arrangement.

### **CONNECTED TRANSACTIONS**

### **Non-Exempt Continuing Connected Transactions**

The Group has entered into a number of continuing agreements and arrangements with its connected persons in its ordinary and usual course of business, which constitute continuing connected transactions under the Listing Rules. The details of the continuing connected transactions for the Group are set out below.

### **Contractual Arrangements**

### Background to the Contractual Arrangements

The Group currently conducts its private education business through its consolidated affiliated entities in the PRC as PRC laws and regulations, or the implementation of those laws and regulations by the relevant government authorities, generally prohibit or restrict foreign ownership in the private education industry in the PRC. Currently, PRC laws and regulations restrict the operation of higher education institutions to Sino-foreign ownership, in addition to imposing a qualification requirement on the foreign owners. Further, government approvals in respect of Sino-foreign ownership in the private education sector have, with very limited exceptions, been withheld in practice. We do not hold any direct equity interest in our consolidated affiliated entities. The Contractual Arrangements, through which the Group is able to exercise control over and derive the economic benefits from its consolidated affiliated entities, have been narrowly tailored to achieve our business purpose and minimise the potential conflict with relevant PRC laws and regulations.

### PRC Laws and Regulations Relating to Foreign Ownership in the Education Industry

Higher Education

Foreign investment activities in the PRC are subject to the restrictions as set out in the Special Administrative Measures of Foreign Investment Admission (Negative List) (2020 Version)(《外商投 資准入特別管理措施(負面清單)(2020年版)》) (the "Negative List"), which is promulgated and amended from time to time jointly by the National Development and Reform Commission of the PRC and Ministry of Commerce of the PRC. The latest version of the Negative List was released on 23 June 2020 and became effective on 23 July 2020. Foreign investments in industries falling within the Negative List are subjected to special administrative measures as set forth therein. Pursuant to the Negative List, the provision of higher education in the PRC falls within the "restricted" category. In particular, such catalogue explicitly restricts higher education institutions to Sino-foreign cooperation. which means that foreign investors may only operate higher education institutions through cooperating with PRC incorporated entities that are in compliance with the Sino-Foreign Regulation. In addition, such catalogue also provides that the domestic party shall play a dominant role in the Sino-foreign cooperation, meaning that (a) the principal or other chief executive officer of the schools or education institutions shall be a PRC national; and (b) the representative of the domestic party shall account for no less than half of the total members of the board of directors, the executive council or the joint administration committee of the Sino-foreign school (the "Foreign Control Restriction"). Given that (i) neither of the PRC Operating Schools involves foreign investors, (ii) all of the directors of the PRC Operating Schools are Chinese nationals, and (iii) the principal of each of the PRC Operating Schools is a Chinese national, the Directors are of the view that the Group in compliance with the Foreign Control Restriction in relation to our PRC Operating Schools.

In relation to the interpretation of Sino-foreign cooperation, pursuant to the Regulation on Sino-foreign Cooperation in Operating Schools of the PRC (中華人民共和國中外合作辦學條例) and the Administrative Measures for the Sino-Foreign Cooperative Education on Vocational Skills Training (中外合作職業技能培訓辦學管理辦法) (the "Sino-Foreign Vocational Skills Training Measures"), the foreign investor in a Sino-foreign school (whether as a higher education institution or a vocational training school, a "Sino-Foreign Joint Venture Private School") must be a foreign educational institution with relevant qualification and high quality of education (the "Qualification Requirement"). Furthermore, pursuant to the Implementation Opinions of the MOE on Encouraging and Guiding the Entry of Private Capital in the Fields of Education and Promoting the Healthy Development of Private Education issued by the MOE on 18 June 2012 (《教育部關於鼓勵和引導民間資金進入 教育領域促進代辦教育健康發展的實施意見》), the foreign portion of the total investment in a Sino-Foreign School should be below 50% (the "Foreign Ownership Restriction") and pursuant to the Implementation Measures for the Regulation on Sino-foreign Cooperation in Operating Schools of the PRC (《中華人民共和國中外合作辦學條例實施辦法》), the establishment of these schools is subject to approval of education authorities at the provincial or national level.

The Company is of the view that the laws and regulations are currently uncertain as to what specific criteria must be met by a foreign investor (such as length of experience and form and extent of ownership in the foreign jurisdiction) in order to demonstrate to the relevant authority that it meets the Qualification Requirement.

Further details of the regulatory framework are set out in the section headed "Contractual Arrangements" in the Prospectus.

### Risks relating to the Contractual Arrangements

The Company believes the following risks are associated with the Contractual Arrangements. Further details of these risks are set out on pages 57 to 64 of the Prospectus.

- The PRC government may find that the agreements that establish the structure for operating its business in China do not comply with applicable PRC laws and regulations, which may subject the Group to severe penalties and the business may be materially and adversely affected.
- The Foreign Investment Law of the PRC《中華人民共和國外國投資法 (草案徵求意見稿)》(the "**Draft FIL**") proposes significant changes to the PRC foreign investment legal regime, which will likely to have a significant impact on businesses in China controlled by foreign invested enterprises through contractual arrangements, such as the business of the Group.
- The Contractual Arrangements may not be as effective in providing the Group with control over its consolidated affiliated entities as direct ownership.
- The beneficial owners of the Group's consolidated affiliated entities may have conflicts of interest with the Group, which may materially and adversely affect its business and financial condition.
- The exercise of the option to acquire the sponsor interests or equity interests of its consolidated affiliated entities may be subject to certain limitations and the Group may incur substantial costs.
- Any failure by Mr. Fang, Mr. Tian or the Group's consolidated affiliated entities to perform their
  obligations under the Contractual Arrangements would potentially lead to the incurrence of
  additional costs and the expending of substantial resources on the part of the Group to enforce
  such arrangements, temporary or permanent loss of control over the Group's primary operations
  or loss of access to its primary sources of revenue.
- The Contractual Arrangements may be subject to the scrutiny of the PRC tax authorities and additional tax may be imposed, which may materially and adversely affect the results of operations of the Group.
- Certain terms of the Contractual Arrangements may not be enforceable under PRC laws.
- The Group relies on dividends from WFOE to pay dividends and other cash distributions to its Shareholders and any limitation on the ability of WFOE to pay dividends to the Group would materially and adversely limit its ability to pay dividends to its Shareholders.
- The Group's consolidated affiliated entities may be subject to limitations on their ability to operate private education business or make payments to related parties.
- If any of the Group's consolidated affiliated entities becomes subject to winding up or liquidation proceedings, the Group may lose the ability to use and enjoy certain important assets held by its consolidated affiliated entities, which could negatively impact its business and materially and adversely affect its ability to generate revenue.

### Actions taken to mitigate the risks

The Group has adopted the following measures to ensure the effective operation of the Group with the implementation of the Contractual Arrangements and its compliance with the Contractual Arrangements:

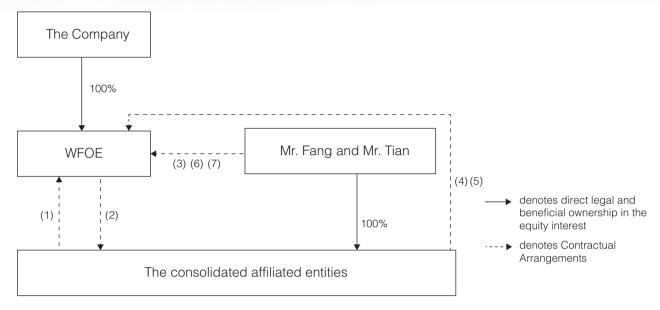
- major issues arising from the implementation and compliance with the Contractual Arrangements or any regulatory inquiries from government authorities will be submitted to the Board, if necessary, for review and discussion on an occurrence basis;
- (2)the Board will review the overall performance of and compliance with the Contractual Arrangements at least once a year:
- the Group will disclose the overall performance and compliance with the Contractual (3)Arrangements in the annual reports; and
- (4) the Company will engage external legal advisors or other professional advisors, if necessary, to assist the Board to review the implementation of the Contractual Arrangements, review the legal compliance of WFOE and the consolidated affiliated entities to deal with specific issues or matters arising from the Contractual Arrangements.

In addition, the Group believes that the Directors are able to perform their roles in the Group independently and the Group is capable of managing its business independently after the Listing under the following measures:

- the decision-making mechanism of the Board as set out in the Articles of Association includes provisions to avoid conflict of interest by providing, amongst other things, that in the event of conflict of interest in such contract or arrangement which is material, the Director shall declare the nature of his or her interest at the earliest meeting of the Board at which it is practicable for him or her to do so, and if he or she is to be regarded as having material interest in any contracts or arrangements, such Director shall abstain from voting and not be counted towards the quorum;
- (2)each of the Directors is aware of his or her fiduciary duties as a Director which requires, among other things, that he or she acts for the benefits and in the best interests of the Company;
- (3)the Company has appointed three independent non-executive Directors to provide a balance of the number of interested and independent Directors with a view to promoting the interests of the Company and the Shareholders as a whole; and
- the Company will disclose in accordance with the requirements under the Listing Rules regarding decisions on matters reviewed by the Board (including independent non-executive Directors) relating to any business or interest of each Director that competes or may compete with the business and any other conflicts of interest which any such person has or may have with us.

### Operation of the Contractual Arrangements

The following simplified diagram illustrates the flow of economic benefits from the PRC Operating Schools and/or the School Sponsor to the Group stipulated under the Contractual Arrangements:



### Notes:

- (1) Payment of service fees. See "- Summary of the Material Terms of the Contractual Arrangements (2) Exclusive Technical Services and Management Consultancy Agreement" for details.
- (2) Provision of exclusive technical and management consultancy services. See "- Summary of the Material Terms of the Contractual Arrangements (2) Exclusive Technical Services and Management Consultancy Agreement" for details.
- (3) Exclusive call options to acquire all or part of the interests in our PRC Operating Schools and Gingko Asset Management. See "- Summary of the Material Terms of the Contractual Arrangements (3) Exclusive Call Option Agreement" for details.
- (4) Entrustment of school sponsor's right in our PRC Operating Schools by Gingko Asset Management. See "- Summary of the Material Terms of the Contractual Arrangements (4) School Sponsor's and Directors' Rights Entrustment Agreements, (5) Shareholders' Rights Entrustment Agreements and (6) Powers of Attorney" for details.
- (5) Entrustment of directors rights in our PRC Operating Schools by directors of our PRC Operating Schools appointed by Gingko Asset Management including Directors' Power of Attorney. See "- Summary of the Material Terms of the Contractual Arrangements (4) School Sponsor's and Directors' Rights Entrustment Agreements, (5) Shareholders' Rights Entrustment Agreements and (6) Powers of Attorney" for details.
- (6) Entrustment of shareholders' rights in Gingko Asset Management including Shareholders' Power of Attorney. See "- Summary of the Material Terms of the Contractual Arrangements (4) School Sponsor's and Directors' Rights Entrustment Agreements, (5) Shareholders' Rights Entrustment Agreements and (6) Powers of Attorney" for details.
- (7) Pledge of the equity interests in Gingko Asset Management by Mr. Fang and Mr. Tian. See "- Summary of the Material Terms of the Contractual Arrangements (8) Equity Pledge Agreement" for details.

# Summary of the Material Terms of the Contractual Arrangements

#### Business Cooperation Agreement

Pursuant to the Business Cooperation Agreement, WFOE has the exclusive right to provide each of the consolidated affiliated entities technical services, management support services, consulting services, intellectual property licences and other additional services as the parties may mutually agree from time to time, and in return, the consolidated affiliated entities shall make payments accordingly.

To ensure the due performance of the Contractual Arrangements, each of the consolidated affiliated entities agreed to comply, and procure any of its subsidiaries (if any) to comply with, the obligations as prescribed under the Business Cooperation Agreement.

# Exclusive Technical Services and Management Consultancy Agreement

Pursuant to the Exclusive Technical Services and Management Consultancy Agreement, WFOE has the exclusive right to provide technical services to each of the PRC Operating Schools and Gingko Asset Management, including without limitation (a) design, development, update and maintenance of software for computer and mobile devices; (b) design, development, update and maintenance of webpages and websites necessary for the education activities of the PRC Operating Schools and Gingko Asset Management; (c) design, development, update and maintenance of management information systems necessary for the education activities of the PRC Operating Schools and Gingko Asset Management; (d) provision of other technical support necessary for the education activities of the PRC Operating Schools and Gingko Asset Management; (e) provision of technical consulting services; (f) provision of technical training; (g) engaging technical staff to provide on-site technical support; and (h) other technical services reasonably requested by the PRC Operating Schools and Gingko Asset Management. Without WFOE's prior written consent, none of the consolidated affiliated entities may accept services covered by the Exclusive Technical Services and Management Consultancy Agreement from any third party.

Furthermore, WFOE agreed to provide exclusive management consultancy services to the PRC Operating Schools and Gingko Asset Management, including (a) design of curriculum; (b) preparation, selection and/or recommendation of course materials; (c) provision of teacher and staff recruitment and training support and services; (d) provision of student recruitment support and services; (e) provision of public relation services; (f) preparation of long term strategic development plans and annual working plans; (g) development of financial management systems and recommendation and optimisation on annual budget; (h) advising on design of internal structures and internal management; (i) provision of management and consultancy training to administration staff; (j) conduct of market research; (k) preparation of market development plan; (l) building of marketing network; and (m) providing other services reasonably requested by the PRC Operating Schools and Gingko Asset Management.

# (3) Exclusive Call Option Agreement

Under the Exclusive Call Option Agreement, Mr. Fang, Mr. Tian and Gingko Asset Management have irrevocably granted WFOE or its designated purchaser the exclusive right to purchase the sponsor's interests in the PRC Operating Schools or the equity interest in Gingko Asset Management (as the case may be). The purchase price payable by WFOE or its designated purchaser in respect of the transfer of such sponsor's interest or equity interest upon exercise of the call option shall be the lowest price permitted under the PRC laws and regulations. WFOE shall have the right to purchase such proportion of the sponsor interest in the PRC Operating Schools or the equity interest in Gingko Asset Management as it decides at any time during the period that the agreement remains effective.

In the event that PRC laws and regulations allow WFOE or us to directly hold all or part of the sponsor interest in the PRC Operating Schools or the equity interest in Gingko Asset Management and operate private education business in the PRC, WFOE shall issue a notice of exercise of the call option as soon as practicable, and the percentage of sponsor interest or equity interest purchased upon exercise of the call option shall not be lower than the maximum percentage then allowed to be held by WFOE or us under PRC laws and regulations.

#### (4) School Sponsor's and Directors' Rights Entrustment Agreement

Pursuant to the School Sponsor's and Directors' Rights Entrustment Agreement, Gingko Asset Management has unconditional and irrevocably authorised and entrusted WFOE or person(s) designated by it to exercise all its rights as school sponsor of each of the PRC Operating Schools to the extent permitted by PRC laws. These rights include, but are not limited to: (a) the right to participate in the operations and management of the PRC Operating Schools in accordance with the articles of associations of each school; (b) the right to appoint and/or elect directors or council members of the schools; (c) the right to appoint and/or elect supervisors of the schools; (d) the right to vote, nominate and appoint as school sponsor; (e) the right to access the information relating to the operation and financial situation of the schools; (f) the right to review the resolutions and records of the board of directors and financial statements and reports of the schools; (g) the right to obtain reasonable returns or any returns as school sponsor; (h) the right to acquire residue assets upon winding-up, liquidation, dissolution or cessation of operation of the schools in accordance with the laws; (i) the right to transfer sponsor interest in accordance with the laws; (j) the right to decide between the for-profit and non-profitability of the school in accordance with the laws; (k) the right to vote on behalf of Gingko Asset Management as school sponsor upon winding-up, liquidation, dissolution or cessation of operation of the schools in accordance with the laws; (I) the right to handle the legal procedures of registration, approval and licensing of the PRC Operating Schools at the education department, the department of civil affairs or other government departments; and (m) other school sponsor's rights pursuant to applicable PRC laws and regulations and the articles of association of each school as amended from time to time.

Pursuant to the School Sponsor's and Directors' Rights Entrustment Agreement, Gingko Asset Management and each of the directors of the PRC Operating Schools appointed by Gingko Asset Management (the "Appointees") has unconditional and irrevocably authorised and entrusted WFOE to exercise all his/her rights as directors of the PRC Operating Schools as appointed by Gingko Asset Management and to the extent permitted by PRC laws. These rights include, but are not limited to: (a) the right to attend meetings of the board of directors as representative of the directors appointed by Gingko Asset Management; (b) the right to exercise voting rights in respect of all matters discussed and resolved at the board meeting of each of the PRC Operating Schools; (c) the right to propose to convene interim board meetings of each of the PRC Operating Schools; (d) the right to sign all board minutes, board resolutions and other legal documents which the directors appointed by Gingko Asset Management have authority to sign in his/her capacity as directors of the PRC Operating Schools; (e) the right to instruct the legal representative, financial, business, and administration responsible persons of the PRC Operating Schools to act in accordance with the instruction of WFOE; (f) the right to exercise all other rights and voting rights of directors as prescribed under the articles of association of the PRC Operating Schools; (g) the right to vote on behalf of the director upon winding-up, liquidation, dissolution or cessation of operation of schools; (h) to decide to be forprofit or non-profit school in accordance with the laws; (i) the right to handle the legal procedures of registration, approval and licensing of the PRC Operating Schools at the education department, the department of civil affairs or other government regulatory departments; and (j) other directors' rights pursuant to applicable PRC laws and regulations and the articles of association of the PRC Operating Schools as amended from time to time.

In addition, each of WFOE and the Appointees has irrevocably agreed that (i) WFOE may delegate its rights under the School Sponsor's and Directors' Rights Entrustment Agreement to the directors of WFOE or its designated person, without prior notice to or approval by Gingko Asset Management and the Appointees; and (ii) any person as successor of civil rights of WFOE or liquidator by reason of subdivision, merger, liquidation of WFOE or other circumstances shall have authority to replace WFOE to exercise all rights under the School Sponsor's and Directors' Rights Entrustment Agreement.

#### (5) Shareholders' Rights Entrustment Agreement

Pursuant to the Shareholders' Rights Entrustment Agreement, Mr. Fang and Mr. Tian have irrevocably authorised and entrusted WFOE to exercise all his rights as shareholders of Gingko Asset Management to the extent permitted by PRC laws. These rights include, but are not limited to: (a) the right to attend shareholders' meetings of Gingko Asset Management; (b) the right to exercise voting rights in respect of all matters discussed and resolved at the shareholders' meeting of Gingko Asset Management; (c) the right to propose to convene interim shareholders' meetings of Gingko Asset Management; (d) the right to sign all shareholders' resolutions and other legal documents which Mr. Fang and Mr. Tian have authority to sign in his capacity as shareholders of Gingko Asset Management; (e) the right to instruct the directors and legal representative of Gingko Asset Management to act in accordance with the instruction of WFOE; (f) the right to exercise all other rights and voting rights of shareholders as prescribed under the articles of association of Gingko Asset Management; (g) the right to handle the legal procedures of registration, approval and licensing of Gingko Asset Management; (h) the right to decide on the transfer, pledge or otherwise dispose of the equity interest in Gingko Asset Management held by Mr. Fang and Mr. Tian; and (i) other shareholders' rights pursuant to applicable PRC laws and regulations and the articles of association of Gingko Asset Management as amended from time to time.

In addition, each of Mr. Fang and Mr. Tian has irrevocably agreed that (i) WFOE may delegate its rights under the Shareholders' Rights Entrustment Agreement to the directors of WFOE or its designated person(s), without prior notice to or approval by Mr. Fang or Mr. Tian; and (ii) any person as successor of civil rights of WFOE or liquidator by reason of subdivision, merger, liquidation of WFOE or other circumstances shall have authority to replace WFOE to exercise all rights under the Shareholders' Rights Entrustment Agreement.

#### (6) Powers of Attorney

#### (a) School Sponsor's Power of Attorney

Pursuant to the School Sponsor's Power of Attorney, Gingko Asset Management authorised and appointed WFOE as its agent to act on its behalf to exercise or delegate the exercise of all its rights as school sponsor of each of the PRC Operating Schools.

WFOE shall have the right to further delegate the rights so delegated to the directors of WFOE or other designated person. Gingko Asset Management irrevocably agreed that the authorisation and appointment in the School Sponsor's Powers of Attorney shall not be invalid, prejudiced or otherwise adversely affected by reason of the Gingko Asset Management's subdivision, merger, winding up, consolidation, liquidation or other similar events. The School Sponsor's Powers of Attorney shall constitute a part and incorporate terms of the relevant School Sponsor's and Directors' Rights Entrustment Agreement.

# (b) Directors' Powers of Attorney

Pursuant to the Directors' Power of Attorney, each of the Appointees authorised and appointed WFOE as his/her agent to act on his/her behalf to exercise or delegate the exercise of all of his/her rights as directors of the PRC Operating Schools.

WFOE shall have the right to further delegate the rights so delegated to the directors of WFOE or other designated person. Each of the Appointees irrevocably agreed that the authorisation and appointment in the Directors' Powers of Attorney shall not be invalid, prejudiced or otherwise adversely affected by reason of his/her loss of or restriction on capacity, death or other similar events. Each of the Directors' Powers of Attorney shall constitute a part of and embody the terms of the relevant School Sponsor's and Directors' Rights Entrustment Agreement.

## (c) Shareholders' Power of Attorney

Pursuant to the Shareholders' Power of Attorney, each of Mr. Fang and Mr. Tian authorised and appointed WFOE, as his agent to act on his behalf to exercise or delegate the exercise of all his rights as shareholders of Gingko Asset Management. Each of the Shareholders' Power of Attorney shall constitute a part of and embody the terms of the relevant Shareholders' Rights Entrustment Agreement.

In addition, each of Mr. Fang and Mr. Tian has irrevocably agreed that (i) WFOE may delegate its rights under the Shareholders' Rights Entrustment Agreement to the directors of WFOE or its designated person, without prior notice to or approval by Mr. Fang or Mr. Tian; and (ii) any person as successor of civil rights of WFOE or liquidator by reason of subdivision, merger, liquidation of WFOE or other circumstances shall have authority to replace WFOE to exercise all rights under the Shareholders' Rights Entrustment Agreement.

# (7) Spouse Undertakings

Pursuant to the Spouse Undertakings, the respective spouse of Mr. Fang and Mr. Tian has unconditionally and irrevocably undertaken that:

- the spouse has full knowledge of and has consented to the entering into of the Contractual Arrangements by each of Mr. Fang and Mr. Tian, and in particular, the arrangement as set out in the Contractual Arrangements in relation to the equity interest in Gingko Asset Management, including but not limited to any restrictions imposed, pledge or transfer or the disposal in any other forms:
- the spouse has not participated, is not participating and shall not in the future participate in the (b) operation, management, liquidation, dissolution and other matters in relation to Gingko Asset Management and the PRC Operating Schools;
- the spouse authorises each of Mr. Fang and Mr. Tian or his authorised person to execute all necessary documents and perform all necessary procedures from time to time for and on behalf of the spouse in order to safeguard the interest of WFOE under the Contractual Arrangements and give effect to the fundamental purposes thereunder, and confirms and agrees to all such documents and procedures;
- any undertaking, confirmation, consent and authorisation under the Spouse Undertakings (d) shall not be revoked, prejudiced, invalidated or otherwise adversely affected by any increase, decrease, consolidation or other similar events relating to the equity interest in Gingko Asset Management;
- any undertaking, confirmation, consent and authorisation under the Spouse Undertakings shall not be revoked, prejudiced, invalidated or otherwise adversely affected by death, loss of or restriction on capacity of the spouse, divorce or other similar events; and
- all undertakings, confirmations, consents and authorisations under the Spouse Undertakings (f) shall continue to be valid and binding until otherwise terminated by both WFOE and the respective spouses of Mr. Fang and Mr. Tian in writing.

The Spouse Undertakings shall have the same term as and incorporate the terms of the Business Cooperation Agreement.

## (8) Equity Pledge Agreement

Pursuant to the Equity Pledge Agreement, Mr. Fang and Mr. Tian unconditionally and irrevocably pledged and granted first priority security interests over all of his equity interest in Gingko Asset Management together with all related rights thereto to WFOE as security for performance of the Contractual Arrangements and all direct, indirect or consequential damages and foreseeable loss of interest incurred by WFOE as a result of any event of default on the part of Mr. Fang or Mr. Tian and all expenses incurred by WFOE as a result of enforcement of the obligations of Mr. Fang, Mr. Tian, Gingko Asset Management and/or each of the PRC Operating Schools under the Contractual Arrangements. The Company has registered the pledge under the Equity Pledge Agreement with the relevant Bureau of Administration of Industry and Commerce of the PRC on 13 July 2018.

Pursuant to the Equity Pledge Agreement, without the prior written consent of WFOE, Mr. Fang or Mr. Tian shall not transfer the equity interest or create further pledge or encumbrance over the pledged equity interest. Any unauthorised transfer shall be invalid, and the proceeds of any transfer of the equity interest shall be deposited to such third party as agreed to by WFOE. Mr. Fang and Mr. Tian also waived any pre-emptive rights upon enforcement and agreed to any transfer of the pledged equity pursuant to the Equity Pledge Agreement.

#### Material Changes

During the Year and up to the date of this annual report, there was no material change in the Contractual Arrangements and/or the circumstances under which the Contractual Arrangements were adopted. There was no termination of the Contractual Arrangements, nor was there any failure to terminate when the restrictions that led to the adoption of the Contractual Arrangements are removed.

# The Extent to which the Contractual Arrangements Relate to Requirements other than the Foreign Ownership Restriction

All of the Contractual Arrangements are subject to the restrictions as set out on pages 145 to 150 of the Prospectus.

# Significance and Financial Contributions of the PRC Operating Schools

Pursuant to the Contractual Arrangements, the Group obtains control over and derives the economic benefits from the consolidated affiliated entities. The following table sets out the financial contribution of the consolidated affiliated entities of the Group:

		Significances and financial contribution to the Group					
	Revenue For the year ended		Net profit For the year ended		Total assets		
	31 Dece	31 December		31 December		As at 31 December	
	2022	2021	2022	2021	2022	2021	
Significances and financial contribution to the Group (%)	99%	99%	97%	128%	92%	96%	

# Revenue and Assets involved in the Contractual Arrangements

The following table sets out the revenue and assets involved in the consolidated affiliated entities, which would be consolidated into the Group's financial statements pursuant to the Contractual Arrangements:

	Revenue	<b>Total assets</b>
	For the year ended	As at
	31 December	31 December
	2022	2022
	RMB'000	RMB'000
Consolidated affiliated entities	290,501	1,215,526

# Listing Rules Implications

The table below sets forth the connected persons of the Company involved in the Contractual Arrangements and the nature of their connection with the Group. The transactions contemplated under the Contractual Arrangements constitute continuing connected transactions of the Company under the Listing Rules upon Listing.

Name	Connected relationships
Mr. Fang	Mr. Fang is an executive Director, CEO and Controlling Shareholder, and therefore a connected person of the Company under Rule 14A.07(1) of the Listing Rules
Mr. Tian	Mr. Tian is an executive Director of the Company, and therefore a connected person of the Company under Rule 14A.07(1) of the Listing Rules

# Waiver from the Stock Exchange and Annual Review

The Stock Exchange has granted the Company a waiver from strict compliance with (i) the announcement and independent shareholders' approval requirements under Chapter 14A of the Listing Rules in respect of the transactions under the Contractual Arrangements pursuant to Rule 14A.105 of the Listing Rules; and (ii) the requirement of setting an annual cap for the transactions under the Contractual Arrangements under Rule 14A.53 of the Listing Rules. The specific waiver granted by the Stock Exchange is subject to various conditions as disclosed in the "Connected Transactions" section of the Prospectus and which include, among the others, disclosure in the annual reports of the Contractual Arrangements in place during each financial period, the Company's auditor was engaged to report on the transactions carried out pursuant to the Contractual Arrangements and will provide a letter to the Directors with a copy to the Stock Exchange confirming that the transactions have received the approval of the Directors, have been entered into in accordance with the relevant Contractual Arrangements and that no dividends or other distributions have been made by the consolidated affiliated entities to the holders of its equity interests which are not otherwise subsequently assigned or transferred to the Group, and the independent non-executive Directors to review the Contractual Arrangements annually and confirm in the annual report for the relevant year.

The Company will comply with relevant provisions of the Listing Rules including annually review of the Contractual Arrangements by the auditor and independent non-executive Directors and disclose details in the Company's annual report on an on-going basis.

Save as disclosed above, during the Year, no other transaction constituted a connected transaction or continuing connected transaction which should be disclosed pursuant to the Listing Rules. The Company has complied with the disclosure requirements prescribed in Chapter 14A of the Listing Rules with respect to the continuing connected transactions entered into by the Group during the year under review.

Other than the aforementioned continuing connected transactions, the related party transactions disclosed in note 27 to the consolidated financial statements are in compliance with relevant and applicable requirements under Chapter 14A of the Listing Rules.

#### Confirmation of independent non-executive Directors

The Company's independent non-executive Directors have reviewed the Contractual Arrangements and confirmed that (i) the transactions carried during the Year have been entered into in accordance with the relevant provisions of the Contractual Arrangements, (ii) no dividends or other distributions have been made by the consolidated affiliated entities to the holders of its equity interests which are not otherwise subsequently assigned or transferred to the Group during the Year, (iii) no new contracts were entered into, renewed or reproduced between the Group and the consolidated affiliated entities during the Year, and (iv) the Contractual Arrangements were entered into in the ordinary and usual course of business of the Group on normal commercial terms or better and are fair and reasonable and in the interests of the Shareholders as a whole.

# Confirmation of auditors of the Company

The auditor of the Company has confirmed in a letter to the Board that, with respect to the aforesaid continuing connected transactions entered into in the Year:

- nothing has come to their attention that causes the auditor to believe that the Contractual Arrangements have not been approved by the Board;
- (b) nothing has come to their attention that causes the auditor to believe that the transactions were not entered into, in all material respects, in accordance with the Contractual Arrangements;
- no dividends or other distributions have been made by the consolidated affiliated entities to the (c) holders of its equity interests which are not otherwise subsequently assigned or transferred to the Group.

A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

During the Year, no related party transactions disclosed in note 27 to the consolidated financial statements constituted a connected transaction or continuing connected transaction which should be disclosed pursuant to the Listing Rules. The Company has complied with the disclosure requirements prescribed in Chapter 14A of the Listing Rules with respect to the connected transactions and continuing connected transactions entered into by the Group during the year under review.

For details of the Contractual Arrangements, please refer to "Contractual Arrangements" and "Connected Transactions" in the Prospectus.

#### QUALIFICATION REQUIREMENT

# Updates in Relation to the Foreign Investment Law 《中華人民共和國外商投資法》("FIL")

In January 2015, the Ministry of Commerce of China ("MOFCOM") released the Draft FIL for public comment. The Draft FIL purports to introduce the principle of "actual control" in determining whether a company is considered as a foreign invested enterprise or foreign invested entity ("FIE"). The Draft FIL clearly provides that an entity organised in a foreign jurisdiction, but cleared by the authority in charge of foreign investment as "controlled" by PRC entities and/or citizens, would be treated as a PRC domestic entity. Furthermore, under the Draft FIL, variable interest entities that are controlled via contractual arrangements would also be deemed as FIE, if they are ultimately "controlled" by foreign investors.

On 15 March 2019, the FIL was adopted by the second meeting of the 13th National People's Congress and became effective starting from 1 January 2020. The Law of the PRC on Sino-Foreign Equity Joint Ventures《中華人民共和國中外合資經營企業法》, the Law of the PRC on Sino-Foreign Cooperative Joint Ventures《中華人民共和國中外合作經營企業法》, the Law of the PRC on Wholly Foreign-owned Enterprises《中華人民共和國外資企業法》(together referred to as the "Former FIL") were replaced upon the effectiveness of the FIL and the FIL became the PRC foreign investment legal regime. On 26 December 2019, the State Council issued the Implementation Regulations of the Foreign Investment Law of the PRC《(中華人民共和國外商投資法實施條例》) ("Implementation Regulations of the FIL"), which also came into effect on 1 January 2020, aiming to implement the legislative principles and purposes of the FIL. The FIL defines foreign investment as an investment activity conducted directly or indirectly by a foreign investor, and enumerates the situations that should be deemed as foreign investment. At the same time, the FIL stipulates that any foreign investment activities are granted with the pre-establishment national treatment and shall follow the negative list management system. Foreign investors shall not invest in areas that are prohibited in the Negative List for the Access of Foreign Investment (the "Negative List"). Foreign investors shall meet the conditions stipulated in the Negative List in order to invest in to the areas that are categorized by the Negative List as restricted category. Foreign investors shall follow the same principle as domestic investors in order to invest in areas that are not on the Negative List. There are no provisions in the Foreign Investment Law that explicitly mention the "actual control" or the "contractual arrangements". According to the FIL, existing companies established under the Former FIL may maintain their existing organisational structure within five years from the date of the FIL come into force. The FIL clearly specifies three forms of foreign investment, but neither the FIL nor the Implementing Regulations of the FIL explicitly stipulate contractual agreements as a form of foreign investment. Since both the FIL and Implementation Regulations of the FIL do not define contractual agreements as a form of foreign investment, if future laws, administrative regulations, and regulations of the State Council do not include contractual agreements as a form of foreign investment, the contractual arrangements as a whole and the agreements constituting the contractual arrangements will not be affected, and will continue to be legally valid, effective and binding on the parties. However, the FIL includes "foreign investors that invest in China through any other forms under laws, administrative regulations or provisions prescribed by the State Council", therefore, there are possibilities that future laws, administrative regulations and provisions of the State Council may regard contractual arrangements as one of the ways of foreign investment, the Group may need to take relevant measures in accordance with the requirements of the laws, regulations and provisions of the State Council at that time. There will be uncertainty as to whether the Group can complete these measures in a timely manner or at all. Failure to take appropriate measures in a timely manner to address any of the compliance requirements in the above provisions may have a significant effect on the current group structure, corporate governance and business operations. As at the date of this annual report, the FIL has not been amended and the Company's operations have not been affected by the FIL. There are still uncertainties on whether the structure under the contractual arrangements will be included in the scope of foreign investment supervision in the future, and on the supervision framework if it is included in the scope of supervision. The Board will continuously monitor the updates on the FIL and relevant laws and regulations and seek guidance from the PRC legal advisor, if necessary, to ensure the compliance with all relevant rules and regulations in the PRC at all times.

# **Updates in Relation to the Qualification Requirement**

The foreign investor in a Sino-foreign joint venture school for PRC students at higher education institutions must be a foreign educational institution with relevant qualification and high quality of education (the "Qualification Requirement"). The foreign portion of the total investment in a sino-foreign joint venture private school should be below 50% (the "Foreign Ownership Restriction") and the establishment of these schools is subject to approval of education authorities at the provincial or national level.

On the basis that (a) the principals and other chief executive officers of the PRC Operating Schools are PRC nationals; and (b) the representatives or the directors of the PRC Operating Schools are appointed by PRC entities, the PRC legal adviser of the Company is of the view that the PRC Operating Schools are in full compliance with the Foreign Control Restriction as stipulated above. The Company is of the view that it is currently uncertain as to what specific criteria must be met by a foreign investor (such as length of experience and form and extent of ownership in the foreign jurisdiction) in order to demonstrate to the relevant education authority that it meets the Qualification Requirement.

# **EMPLOYEES AND REMUNERATION POLICY**

As at 31 December 2022, the Group had 830 employees (31 December 2021: 881 employees). Remuneration of the Group's employees includes basic salaries, allowances, bonus and other employee benefits, and is determined with reference to their experience, qualifications and general market conditions. The emolument policy for the employees of the Group is set up by the Board on the basis of their merit, qualification and competence. As required by the PRC laws and regulations, the Group participates in various employee social security plans for the employees that are administered by local governments, including, among other things, housing provident fund, pension, medical insurance, social insurance, unemployment insurance and mandatory provident fund schemes. The Board believes that the Group is maintaining a favourable working relationship with its employees, and it has experienced no major labor disputes during the Year.

The objective of the Group's remuneration policy is to maintain fair and competitive packages based on business requirements and industry practice. In order to determine the level of remuneration paid to its employees (including directors and senior management), the following factors are considered:

- workload, responsibility and job complexity;
- business requirements;
- individual performance and contribution to results;
- company performance and profitability;
- retention considerations and the potential of individuals;
- corporate goals and objectives;
- market rates and changes in relevant markets, including supply and demand fluctuations and changes in competitive conditions; and
- general economic situation.

The Company has also conditionally adopted the Share Option Scheme. Details of the Share Option Scheme are set out in the paragraph headed "Share Option Scheme".

### DIRECTORS' EMOLUMENTS AND FIVE HIGHEST PAID INDIVIDUALS

Details of the remuneration of the Directors and those of the five highest paid individuals of the Group for the Year are set out in notes 10 and 30 to the consolidated financial statements of the Group in this annual report.

During the Year, none of the Directors waived his/her emoluments nor agreed to waive his/her emoluments, and no emoluments were paid by the Group to any of these Directors as inducement to join or upon joining the Group, or as compensation for loss of office.

#### PURCHASE, SALE, RE-PURCHASE OR REDEMPTION OF SHARES

There was no purchase, sale, re-purchase or redemption of any listed securities of the Company by the Company or any of its subsidiaries during the Year.

# **PRE-EMPTIVE RIGHTS**

There is no provision regarding pre-emptive rights in the Articles of Association or the laws of the Cayman Islands, being the jurisdiction in which the Company is incorporated, under which would oblige the Company to offer new shares on a pro-rata basis to existing Shareholders.

## **CORPORATE GOVERNANCE**

The Directors recognise the importance of incorporating elements of good corporate governance in the management structures and internal control procedures of the Company so as to achieve effective accountability. The Company is committed to the view that the Board should include a balanced composition of executive Directors and independent non-executive Directors so that there is a strong independent element on the Board, which can effectively exercise independent judgement.

During the Year and up to the date of this annual report, the Company had applied and complied with all of the mandatory disclosure requirements and the code provisions as set out in the section headed "Part 2 - Principles of good corporate governance, code provisions and recommended best practices" of the CG Code, save and except for the deviation from code provision C.2.1 of the CG Code up to the resignation of Mr. Fang as the CEO on 4 February 2022 and after the re-appointment of Mr. Fang as the CEO on 3 October 2022. For details, please refer to the "Corporate Governance Report" which is set out on pages 52 to 72 of this annual report.

The Audit Committee, consisting of all three independent non-executive Directors, namely Mr. Wong Chi Keung (chairman of the Audit Committee), Mr. Jiang Qian and Mr. Yuan Jun, is responsible for reviewing the Company's corporate governance policies and the Company's compliance with the CG Code and will make relevant recommendations to the Board accordingly.

#### SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as its own securities dealing code to regulate all dealings by Directors in the securities of the Company and other matters covered by the Model Code.

Specific enquiry has been made of all the Directors and the relevant employees and they have confirmed that they have complied with the Model Code for the Year.

#### CONFIRMATION OF INDEPENDENT STATUS

The Company has received, from each of the independent non-executive Directors, an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all of the independent non-executive Directors are independent.

#### **DIRECTORS' INTERESTS IN COMPETING BUSINESS**

As at 31 December 2022, none of the Directors or their respective close associates (as defined in the Listing Rules) had interests in businesses which compete or are likely to compete, either directly or indirectly, with the business of the Group pursuant to the Listing Rules.

# **DEED OF NON-COMPETITION**

Pursuant to a deed of non-competition (the "Deed of Non-competition") dated 13 December 2018 and executed by Mr. Fang and Vast Universe, each of Mr. Fang and Vast Universe has undertaken to the Company that it/he will not engage in, and shall procure his/its close associates (other than members of the Group) not to engage in, any business which competes or is likely to compete, either directly or indirectly, with the businesses of the Group. Details of the Deed of Non-competition have been disclosed in the section headed "Relationship with Controlling Shareholders - Non-competition Undertakings" in the Prospectus.

The Company has received from Mr. Fang and Vast Universe an annual confirmation that he/it has fully complied with his/its obligations under the Deed of Non-competition. The independent nonexecutive Directors have reviewed and were satisfied that each of Mr. Fang and Vast Universe had complied with and enforced the provisions of the Deed of Non-competition for the Year.

#### SUFFICIENT PUBLIC FLOAT

Based on the information publicly available to the Company and within the knowledge of the Directors, the Directors confirmed that the Company has maintained a sufficient public float throughout the Year as required under the Listing Rules.

#### RELATIONSHIPS WITH STAKEHOLDERS

The Company is committed to maintaining a good relationship with teachers, students and other stakeholders that have a significant impact on the Company and on which the Company's success depends. During the Year, there were no material and significant dispute between the Group and its employees, suppliers and/or customers.

#### PERMITTED INDEMNITY PROVISIONS

Pursuant to the Articles of Association and subject to the applicable laws and regulations, every Director shall be indemnified and secured harmless out of the assets and profits of the Company against all actions, costs, charges, losses, damages and expenses which they or any of them may incur or sustain in or about the execution of their duty in their offices.

Such permitted indemnity provision has been in force for the Year. The Company has taken out liability insurance to provide appropriate coverage for the Directors.

#### **RELIEF OF TAXATION**

The Company is not aware of any relief from taxation exemption available to the Shareholder by reason of their holding of the Shares.

# MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the Year.

# SIGNIFICANT LEGAL PROCEEDINGS

During the Year, the Company had not been and were not a party to any material legal, arbitral or administrative proceedings, and the Company was not aware of any pending or threatened legal, arbitral or administrative proceedings against the Company or any of the Directors, which in the opinion of the management of the Company, could have a material adverse effect on its operations or financial condition. The Directors have confirmed that the Company has not currently engaged in any material litigation, arbitration or administrative proceeding.

# **ESG PERFORMANCE**

During the Year, the Group has complied with the provisions set out in the Environmental, Social and Governance ("ESG") Reporting Guide in Appendix 27 to the Listing Rules. Information about the Company's ESG policies and performance during the Year which will be published separately from this report in the ESG report.

## **EVENTS AFTER THE REPORTING PERIOD**

- Ms. Leung Ho Yee ("Ms. Leung") has resigned as the company secretary of the Company (the "Company Secretary"); one of the authorised representatives pursuant to Rule 3.05 of the Listing Rules (the "Authorised Representative under the Listing Rules") and the authorised representative for accepting service of process and notices on behalf of the Company in Hong Kong under Part 16 of the Companies Ordinance (Chapter 622 of the Laws of Hong Kong) (the "Authorised Representative under the Companies Ordinance") with effect from 31 March 2023.
- Mr. Lau Kai Tung Justin ("Mr. Lau") has been appointed as the Company Secretary, one of the Authorised Representative under the Listing Rules and the Authorised Representative under the Companies Ordinance with effect from 31 March 2023.

Save as disclosed above, there was no other significant event relevant to the business or financial performance of the Group that has come to the attention of the Directors since 31 December 2022 and up to the date of this annual report.

# **REVIEW OF THE ANNUAL RESULTS**

The Audit Committee had reviewed this annual report (including the consolidated financial statements of the Company) and the annual results announcement of the Company for the Year and had submitted the same to the Board for approval. Members of the Audit Committee were of the opinion that the financial statements, the results announcement and this annual report had been prepared in compliance with the applicable accounting standards and the Listing Rules and that adequate disclosure had been made.

# **AUDITORS**

The consolidated financial statements of the Group for the Year have been audited by PricewaterhouseCoopers which will retire, and, being eligible, offer themselves for re-appointment at the forthcoming AGM.

A resolution for the re-appointment of PricewaterhouseCoopers as auditors of the Company is to be proposed at the forthcoming AGM.

> On behalf of the Board **FANG Gongyu** Chairman

Hong Kong, 31 March 2023

# Corporate Governance Report

The Company is committed to fulfilling its responsibilities to Shareholders and protecting and enhancing Shareholders' value through good corporate governance.

The Directors recognise the importance of incorporating elements of good corporate governance in the management structures, internal control and risk management procedures of the Group so as to achieve effective accountability.

#### CORPORATE GOVERNANCE PRACTICES

The Company has adopted all applicable code provisions as set out in the section headed "Part 2 - Principles of good corporate governance, code provisions and recommended best practices" of the CG Code as the basis of the Company's corporate governance practices, and the CG Code has been applicable to the Company with effect from the Listing Date. Save for the deviation from code provision C.2.1 of the CG Code as explained under "Chairman and Chief Executive Officer" below, the Company has complied with all of the mandatory disclosure requirements and all the applicable provisions under the CG Code for the Year and up to the date of this annual report. The Group will continue to review and monitor its corporate governance practices to ensure compliance with the CG Code.

The Company believes that an effective corporate governance structure allows the Company to have a better understanding of, and to evaluate and manage, risks and opportunities (including ESG risks and opportunities). The Board is committed to maintaining good corporate governance, which provides the framework within which the Board forms their decisions and build their businesses. The Board focuses on creating long-term sustainable growth for shareholders and delivering long-term values to all stakeholders.

The corporate value of the Company is acting in lawful, ethical and responsible manner. All Directors act with integrity and promote the culture of integrity. Such culture instils and continually reinforces across the corporate values. During the Year, the Board closely monitored the implementation of corporate governance practice, risk management and internal control systems to ensure the corporate value and the Company's culture are aligned.

#### SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as its own code of conduct governing the securities transactions by the Directors. Following a specific enquiry made by the Company on each of the Directors, all Directors have confirmed that they had complied with the Model Code for the Year.

The Board has also adopted the Model Code as guidelines for its relevant employees who are likely to be in possession of inside information of the Company in respect of their dealings in the securities of the Company. No incident of non-compliance of the Model Code by the relevant employees was noted by the Company.

# **BOARD OF DIRECTORS**

# Responsibilities

The Board is primarily responsible for overseeing and supervising the management of the business affairs and the overall performance of the Group. The Board sets the Group's values and standards and ensures that the requisite financial and human resources support is in place for the Group to achieve its objectives. The functions performed by the Board include but are not limited to convening general meetings and reporting the Board's work at the Shareholders' meetings, determining the business and investment plans of the Group, preparing the annual financial budgets and final reports of the Group, formulating proposals for profit distributions and for exercising other powers, functions and duties as conferred by the Articles of Association.

The Board is committed to providing effective and responsible leadership for the Company. The Directors, individually and collectively, must act in good faith in the best interests of the Company and its Shareholders. The Board has established Board committees and has delegated to these Board committees various responsibilities as set out in their respective terms of reference. The responsibilities of these Board committees include monitoring the Group's operational and financial performance, and ensuring that appropriate internal control and risk management are in place. The Board may from time to time delegate certain functions to management of the Group if and when considered appropriate. The management is mainly responsible for the execution of the business plans, strategies and policies adopted by the Board and assigned to it from time to time.

The Directors have full access to information of the Group and the management has an obligation to supply the Directors with adequate information in a timely manner to enable the Directors to perform their responsibilities. The Directors are entitled to seek independent professional advice in appropriate circumstances at the Company's expense.

# Composition

As at the date of this annual report, the Board comprises seven members, consisting of four executive Directors and three independent non-executive Directors, as follows:

#### **Executive Directors**

Mr. FANG Gongyu (Chairman and CEO)

Mr. TIAN Tao Ms. YU Yuan Mr. MA Xiaoming

#### **Independent non-executive Directors**

Mr. JIANG Qian Mr. YUAN Jun

Mr. WONG Chi Keung

The biographical details of the Directors are set out in the section headed "Biographical Details of Directors and Senior Management" on pages 16 to 19 of this annual report. A list of the Directors identifying their roles and functions is available on the Stock Exchange's and the Company's website.

There are no other financial, business, family or other material/relevant relationships among the members of the Board.

All Directors are required to declare to the Board upon their first appointment, the directorships or other positions they are concurrently holding at other companies or organisations. These interests are updated on an annual basis and when necessary.

# **DIRECTORS' LIABILITIES INSURANCE**

Appropriate insurance coverage in respect of legal actions against the Directors' liability has been arranged by the Company.

### INDEPENDENT NON-EXECUTIVE DIRECTORS

The independent non-executive Directors have brought in a wide range of business and financial expertise, experience and independent judgement to the Board. Through active participation in the Board meetings and serving on various Board committees, all independent non-executive Directors will continue to make various contributions to the Company.

The Board has at all times during the Year met the requirements of the Listing Rules relating to the appointment of at least three independent non-executive Directors representing at least one-third of the Board members, and that at least one of the independent non-executive Directors has appropriate professional qualifications or accounting or related financial management expertise.

The Company has received an annual confirmation of independence in writing from each of the independent non-executive Directors pursuant to Rule 3.13 of the Listing Rules. Based on such confirmation, the Company considers that all the independent non-executive Directors are independent and have met the independence guidelines as set out in Rule 3.13 of the Listing Rules.

Code provision C.2.7 of the CG Code requires that the chairman should at least annually hold meetings with the independent non-executive Directors without the presence of the other Directors. For the Year, the Chairman held one meeting with the independent non-executive Directors on 31 March 2022 without the presence of any other Director. Going forward, the Chairman will continue to ensure compliance with this code provision.

# DIRECTORS' INDUCTION AND CONTINUING PROFESSIONAL DEVELOPMENT

On the first occasion of each Director's appointment, each new director receives an induction package covering business operations, policy and procedures of the Company as well as the general, statutory and regulatory obligations of being a director to ensure that he/she is sufficiently aware of his/her responsibilities under the Listing Rules and other relevant regulatory requirements.

The Directors, on an ongoing basis, will receive updates on the relevant laws, rules and regulations. The Company encourages the Directors to enroll in a wide range of professional development courses and seminars relating to the Listing Rules, Hong Kong Companies Ordinance and corporate governance practices so that they can continuously acquire their relevant knowledge and skills.

The Company organised training on duties and responsibilities of directors and seminar on updated laws and regulations for the Directors. Pursuant to code provision C.1.4 of the CG Code, the Company has also provided reading materials to the Directors to develop and refresh their professional knowledge.

During the Year, all the Directors attended the aforementioned comprehensive training, a training session on update on the recent Listing Rules amendments, and read relevant materials to keep themselves abreast of regulatory developments and changes.

The trainings received by each Director during the Year are summarised as follows:

	Reading materials		
	Training(s) or	relating to	
	seminar(s) on	<b>Directors</b> '	
	updated laws and	professional	
Name of Director	regulations	knowledge	
<b>Executive Directors</b>			
Mr. FANG Gongyu (chairman)	<b>✓</b>	<b>✓</b>	
Mr. TIAN Tao	<b>✓</b>	<b>✓</b>	
Ms. YU Yuan	<b>✓</b>	<b>✓</b>	
Mr. MA Xiaoming	<b>✓</b>	~	
Independent non-executive Directors			
Mr. JIANG Qian	<b>✓</b>	<b>✓</b>	
Mr. YUAN Jun	<b>✓</b>	<b>✓</b>	
Mr. WONG Chi Keung	<b>✓</b>	<b>✓</b>	

# MEETINGS OF THE BOARD AND DIRECTORS' ATTENDANCE RECORDS

The Board meets regularly and at least four times a year at approximately quarterly intervals with notice given to the Directors at least 14 days in advance. For all other Board meetings, notice will be given in a reasonable time in advance. The Directors are allowed to include any matter in the agenda that is required for discussion and resolution at the meeting. To enable the Directors to be properly briefed on issues arising at each of the Board meetings and to make informed decisions, an agenda and the accompanying Board papers will be sent to all Directors at least three days before the intended date of the Board meeting, or such other period as agreed. The Company Secretary is responsible for keeping all Board meetings' minutes. Draft and final versions of the minutes will be circulated to the Directors for comments and record respectively within a reasonable time after each meeting and the final version is open for the Directors' inspection.

The Directors do not have any material financial, business or other relationships among members of the Board. If a Director has any potential conflict of interest in any matter being considered in a Board meeting, he or she shall abstain from voting. The independent non-executive Directors with no conflict of interest will be present at meetings dealing with such conflict of interest issues.

For the Year, four Board meetings and one general meeting were held and the attendance of the Directors to the Board meetings are as follows:

Name of Directors	Attendance/ Eligible to attend the Board meetings	Attendance/ Eligible to attend the general meeting
Executive Directors		
Mr. FANG Gongyu (chairman)	4/4	1/1
Mr. TIAN Tao	4/4	1/1
Ms. YU Yuan	4/4	1/1
Mr. MA Xiaoming	4/4	1/1
Independent non-executive Directors		
Mr. JIANG Qian	4/4	1/1
Mr. YUAN Jun	4/4	1/1
Mr. WONG Chi Keung	4/4	1/1

The Group recognise that a comprehensive corporate governance management structure is crucial in helping the Company to implement its strategies and policies effectively and consistently throughout the Group, and safeguard the long-term interests of its Shareholders. Accordingly, the Company has established the following policies and mechanism and has continuously reviewed them to ensure that the Group meets the requirements of the applicable laws and regulations:

- Board Diversity Policy
- Mechanisms Ensuring Independent Views Available to the Board
- Anti-corruption Policy
- Whistle-blowing Policy

# **BOARD AND WORKFORCE DIVERSITY**

#### **Board Diversity**

In compliance with the requirement set out in Rule 13.92 of the Listing Rules, the Company has adopted a board diversity policy (the "Board Diversity Policy") which sets out the objective and approach of which the Board could achieve and maintain a high level of diversity.

The Company recognises and embraces the benefits of a diversity of Board members. It endeavours to ensure that the Board has a balance of skills, experience and diversity of perspectives appropriate to the requirements of the Company's business. All Board appointments will continue to be made on a merit basis with due regard for the benefits of diversity of the Board members. Selection of candidates will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills and knowledge.

The Board currently has one female Director and as such has achieved gender diversity in respect of the Board. We will continue to strive to enhance female representation and achieve an appropriate balance of gender diversity with reference to the shareholders' expectations and international and local recommended best practices.

The Nomination Committee will review the Board Diversity Policy at least annually to ensure that its continued effectiveness, and where necessary, will make revisions that may be required and recommend any such revision to the Board for consideration and approval.

At the meeting held on 31 March 2023, the Nomination Committee reviewed the implementation and effectiveness of the Board Diversity Policy during the Year and considered that the existing gender diversity in respect of the Board is sufficient, and that the nomination policy of the Company can ensure that there will be a pipeline of potential successors to the Board which continues the existing gender diversity in the Board.

# **Workforce Diversity**

As at 31 December 2022, the gender ratio the Company's workforce (calculated by dividing the no. of female staff by the no. of male staff) was 1.9:1. The Company's hiring is merit-based and non-discriminatory. The Board is satisfied that the Company has achieved gender diversity in its workforce.

The Company plans to offer all-rounded trainings to female employees whom we consider to have the suitable experience, skills and knowledge of our operation and business, including but not limited to, business operation, management, accounting and finance, legal and compliance and research and development.

# INDEPENDENT VIEWS OF THE BOARD

In compliance with code provision B.1.4 of the CG Code, the Company has established mechanisms to ensure that a strong independent element on, and independent views and input are available to the Board (the "Mechanisms").

The Mechanisms cover the composition of the Board and Board Committees, the independence assessment of the INED, Board decision making progress and guideline of policy implementation review.

The Board will review the implementation and effectiveness of the Mechanisms annually. At the meeting held on 31 March 2023, the Board has reviewed the implementation and effectiveness of the Mechanisms during the Year and considered that the existing Mechanisms is sufficient and effective.

The Board have also taken into account the respective contributions of the independent non-executive Directors to the Board and their firm commitments to their independent roles. During the Year, all the independent non-executive Directors do not hold any cross-directorships or have any significant links with other Directors through involvement in other companies or bodies that could give rise to conflicts of interest in their roles as independent non-executive Directors and they are not involved in the daily management of the Company nor in any relationships or circumstances which would affect the exercise of their independent judgment. They continue to demonstrate their ability to provide an independent, balanced and objective view to the affairs of the Company.

# ANTI-CORRUPTION AND WHISTLE-BLOWING POLICIES

# **ANTI-CORRUPTION POLICY**

To outline the Company's expectations and requirements on prevention, detection, reporting and investigation of any suspected fraud, corruption and other similar irregularities; and to provide information and guidance on recognizing and dealing with bribery and corruption, the Company has established its group-wise anti-corruption policy that complies with code provision D.2.7 of the CG Code.

Our staff can anonymously report any suspected corrupt incident directly to the chairman of the Audit Committee, who will review the complaints and determine the appropriate mode of investigation and subsequent corrective action. Upon completion of investigation, the results of investigation together with corrective action plans (if any) will be communicated to the senior management of the Company. No incident of fraud or misconduct was considered to have material effect on the Group's financial statements or overall operations for the Year. The anti-corruption policy is reviewed and updated periodically to align with the applicable laws and regulations as well as the industry best practice.

#### WHISTLE-BLOWING POLICY

The Group is committed to achieving and maintaining the highest standards of openness, probity and accountability, the Company has established a whistle-blowing policy which forms an important part of its effective risk management and internal control systems.

Under the whistle-blowing policy, the whistleblowers can be any employee of the Group or any third party who deal with the Group (e.g. customers, suppliers, etc.). The whistleblowers who wish to report a concern can complete and send a prescribed whistleblowing report form with supplementary information, if any, directly to the Chairman of the Audit Committee by email or by post. No concern was reported nor proved to be correct and substantiated during the Year. The whistle-blowing policy is reviewed and updated periodically to align with the applicable laws and regulations as well as the industry best practice.

The Group strictly adheres to the rules and regulations relating to anti-corruption and fraudulent behaviors set out by the relevant authorities. At the same time, the Group maintains a high standard of business integrity throughout its operations. We require our employees to follow our employee manual and code of business conduct and ethics, negligence and corruption. We also carry out regularly on the job compliance training for our senior management and employees to maintain a healthy corporate culture and enhance their compliance perception and responsibility.

#### CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Code provision C.2.1 of the CG Code stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. During the Year, Mr. Fang has resigned as the CEO with effect from 4 February 2022 and he has been re-appointed as the CEO with effect from 3 October 2022. During the periods from 1 January 2022 to 3 February 2022 and from 3 October 2022 to 31 December 2022 (the "Deviated Period"), the Chairman and the CEO were held by Mr. Fang who has extensive experience in the industry. The Board believes that Mr. Fang can provide the Company with strong and consistent leadership and allows for effective and efficient planning and implementation of business decisions and strategies. During the Deviated Period, the Board also considers that the structure of vesting the roles of chairman and chief executive officer in the same person will not impair the balance of power and authority between the Board and the management of the Company. The Board shall review this structure from time to time to ensure appropriate and timely action to meet changing circumstances.

# **BOARD COMMITTEES**

The Board has established three committees, namely the Audit Committee, the Remuneration Committee and the Nomination Committee, for overseeing particular aspects of the Company's affairs. All Board committees of the Company are established with defined written terms of reference. The terms of reference of the Board committees are posted on the Company's website and the Stock Exchange's website and are available to Shareholders upon request. A list of the chairman and members of each Board committee is set out under "Corporate Information" on page 2 of this annual report. The Board committees are provided with sufficient resources to discharge their duties.

## **Audit Committee**

The Company established the Audit Committee on 12 December 2018 with written terms of reference in compliance with Rule 3.21 of the Listing Rules and the CG Code. The Audit Committee currently consists of three independent non-executive Directors, being Mr. Wong Chi Keung, Mr. Jiang Qian and Mr. Yuan Jun. Mr. Wong Chi Keung is the chairman of the Audit Committee.

The principal roles and functions of the Audit Committee include but are not limited to:

- making recommendations to the Board on the appointment, reappointment and removal of the external auditors, to approve the remuneration and terms of engagement of the external auditors, and to deal with any issues relating to their resignation or dismissal;
- reviewing and monitoring the external auditors' independence and objectivity and the effectiveness of the audit process in accordance with applicable standards and discussing with the external auditors the nature and scope of the audit and reporting obligations before the audit commences;

- developing and implementing policy on engaging external auditors to supply non-audit services and reporting to the Board, identifying and making recommendations on any matters where action or improvement is needed;
- monitoring integrity of the Company's financial statements, annual report and accounts and half-year report and, reviewing significant financial reporting judgements contained in them;
- reviewing the Company's financial controls, risk management and internal control systems;
- discussing the risk management and internal control systems with management to ensure that management has performed its duty to have effective systems;
- considering major investigation findings on risk management and internal control matters as delegated by the Board or on its own initiative and management's response to these findings;
- ensuring coordination between the internal and external auditors, and that the internal audit function is adequately resourced and has appropriate standing within the Company, and to review and monitor its effectiveness;
- reviewing the Group's financial and accounting policies and practices;
- reviewing the external auditors' management letter, any material gueries raised by the auditors to management about accounting records, financial accounts or systems of risk management and control and management's response;
- ensuring that the Board will provide a timely response to the issues raised in the external auditors' management letter;
- acting as the key representative body for overseeing the Company's relationship with the external auditor:
- reviewing arrangements that employees of the Company can use, in confidence, to raise concerns about possible improprieties in financial reporting, risk management, internal control or other matters:
- reporting to the Board on the matters in the code provisions of the CG Code;
- performing the Company's corporate governance functions; and
- considering other topics, as defined by the Board.

The Audit Committee has established and oversees a whistleblowing policy. In line with that commitment, the Company expects and encourages its employees, customers, suppliers and other stakeholders who have concerns about any suspected misconduct or malpractice within the Company to come forward and voice those concerns. All whistleblowing reports are investigated to the fullest extent possible and reported to the Audit Committee.

For the Year, two Audit Committee meetings were held to review (i) the Group's audited financial results for the year ended 31 December 2021 and unaudited financial results for the six months ended 30 June 2022 before their submission to the Board; (ii) significant issues on the financial reporting and compliance procedures; (iii) the effectiveness of the internal control and risk management systems: and (iv) the appointment of external auditors.

The attendance record of each Director at the Audit Committee meetings of the Company is set out in the table below:

Name of Directors	Attendance/ Number of meetings
Mr. WONG Chi Keung <i>(chairman)</i>	2/2
Mr. JIANG Qian	2/2
Mr. YUAN Jun	2/2

#### **Remuneration Committee**

The Company established the Remuneration Committee on 12 December 2018 with written terms of reference in compliance with Rule 3.25 of the Listing Rules and the CG Code. The remuneration committee consists of two independent non-executive Directors, being Mr. Jiang Qian, Mr. Yuan Jun, and one executive Director, being Ms. Yu Yuan. Mr. Jiang Qian has been appointed as the chairman of the Remuneration Committee.

The principal roles and functions of the Remuneration Committee include but are not limited to:

- making recommendations to the Board on the Company's policy and structure for all Directors' and senior management remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy;
- reviewing and approving the terms of individual executive Director's service contracts and senior management's remuneration proposals with reference to the Board's corporate goals and objectives;
- determining, with delegated responsibility, the remuneration packages of individual executive Directors and senior management, including benefits in kind, pension rights and compensation payments, including any compensation payable for loss or termination of their office or appointment;

- making recommendations to the Board on the remuneration of the non-executive Directors;
- considering salaries paid by comparable companies, time commitment and responsibilities and employment conditions elsewhere in the Group;
- assessing performance of individual executive Directors;
- reviewing and approving compensation payable to executive Directors and senior management for any loss or termination of office or appointment to ensure that it is consistent with contractual terms and is otherwise fair and not excessive:
- reviewing and approving compensation arrangements relating to dismissal or removal of Directors for misconduct to ensure that they are consistent with contractual terms and are otherwise reasonable and appropriate;
- ensuring that no Director or any of his associates is involved in deciding his own remuneration;
- reviewing and/or approving matters relating to share schemes under Chapter 17 of the Listing Rules.

The following is a summary of the work performed by the Remuneration Committee during the Year:

- (i) determined the policy for the remuneration of executive Directors;
- assessed performance of executive Directors: (ii)
- approved the terms of executive Directors' service contracts; and (iii)
- (iv) pursuant to code provision E.1.2(c) of the CG Code, determined, with delegated responsibility, the remuneration packages of individual executive Directors and senior management, including benefits in kind, pension rights and compensation payments, including any compensation payable for loss or termination of their office or appointment.

For the Year, one Remuneration Committee meeting was held to review and make recommendations to the Board on the remuneration packages of the Directors and senior management of the Company.

At its meeting held on 31 March 2023, the Remuneration Committee reviewed the Share Option Scheme.

The attendance record of each Director at the Remuneration Committee meetings of the Company is set out in the table below:

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Name of Directors	Attendance/ Number of Meeting	
Mr. JIANG Qian <i>(chairman)</i>	1/1	
Mr. YUAN Jun	1/1	
Ms. YU Yuan	1/1	

#### **Nomination Committee**

The Company established the Nomination Committee on 12 December 2018 with written terms of reference in compliance with the CG Code. The Nomination Committee consists of two independent non-executive Directors, being Mr. Jiang Qian and Mr. Yuan Jun and one executive Director, being Mr. Fang Gongyu, Mr. Fang Gongyu has been appointed as the chairman of the Nomination Committee.

The principal roles and functions of the Nomination Committee include but are not limited to:

- reviewing the structure, size and composition (including the skills, knowledge, experience and diversity of perspectives) of the Board at least annually and make recommendations on any proposed changes to the Board to complement the Company's corporate strategy;
- identifying individuals suitably qualified to become Board members and select or make recommendations to the Board on the selection of individuals nominated for directorships;
- assessing the independence of independent non-executive Directors;
- making recommendations to the Board on the appointment or re-appointment of Directors and succession planning for Directors, in particular the chairman and the chief executive; and
- reviewing the policy on Board diversity and any measurable objectives for implementing such policy as may be adopted by the Board from time to time and to review the progress on achieving the objectives.

The following is a summary of the work performed by the Nomination Committee during the Year:

- (i) reviewed the measurable objectives (including the skills set, knowledge and experience) for implementing the policy on Board diversity and the progress on achieving the objectives; and
- (ii) assessed the independent non-executive Directors' independence.

# Nomination Policy

The Board has adopted the nomination policy which sets out the nomination criteria and procedures for the Company to appoint or re-elect Directors. The nomination policy aims to:

- ensure the Board has a balance of skills, knowledge, experience and diversity of perspectives appropriate to the Company's corporate strategy, business needs and development; and
- provide formal, clear and transparent procedures, process and criteria for the Nomination Committee to identify and nominate suitable candidate(s) to the Board either to fill a causal vacancy or as an addition to the Board; or make recommendations to the Shareholders for re-election at general meetings.

The Nomination Committee shall consider the following factors in assessing the suitability of a proposed candidate:

- (a) reputation for integrity;
- (b) commitment in respect of sufficient time, interest and attention to the businesses of the Group;
- (c) accomplishment, experience and reputation in the business and industry;
- (d) board diversity, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills and knowledge;
- (e) the structure, size, composition and needs of the Board and its respective Board committees at the time, taking into account succession planning, where appropriate;
- potential/actual conflicts of interest that may arise if the candidate is selected; (f)
- (g) the independence of a candidate proposed to be appointed as an independent non-executive Director, as prescribed under Rule 3.13 of the Listing Rules;
- (h) in case of a proposed re-appointment of an independent non-executive Director, the number of years he/she has already served the Company in accordance with the Listing Rules; and
- any other relevant factors as may be determined by the Nomination Committee or the Board (i) from time to time as appropriate.

The Nomination Committee will recommend to the Board for the selection, appointment and re-appointment of a Director including an INED in accordance with the procedures and process as set out in the nomination policy. Nomination Committee will shortlist candidates for consideration by the Board based on the selection criteria and such other factors that it considers appropriate.

The Nomination Committee is responsible for monitoring and reviewing the nomination policy and recommend any changes thereto to the Board for its adoption as and when necessary.

For the Year, one Nomination Committee meeting was held to review the structure, size and composition of the Board and concluded that members of the Board have possessed the expertise and independence to carry out the Board's functions and responsibilities and assess the independence of Independent Non-executive Director.

The attendance record of each Director at the Nomination Committee meeting of the Company is set out in the table below:

Name of Directors	Attendance/ Number of Meeting	
Mr. FANG Gongyu <i>(chairman)</i>	1/1	
Mr. JIANG Qian	1/1	
Mr. YUAN Jun	1/1	

# APPOINTMENT AND RE-ELECTION OF DIRECTORS

Each of the executive Directors has entered into a service agreement with the Company for a term of three years commencing on the Listing Date, or the respective appointment date, which may be terminated by not less than three months' notice served by either party on the other.

Each of the independent non-executive Directors has entered into a letter of appointment with the Company for a period of three years commencing on the Listing Date or the respective appointment date, which may be terminated by not less than three months' notice served by either party on the other.

None of the Directors has a service agreement or letter of appointment with the Company or any of its subsidiaries other than the agreements/letters of appointment expiring or determinable by the employer within one year without the payment of compensation (other than statutory compensation).

Any Director appointed by the Board to fill a casual vacancy shall hold office until the first general meeting of Shareholders after his appointment and shall be subject to re-election at such meeting and any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following AGM and shall then be eligible for re-election.

All the Directors, including the independent non-executive Directors, are subject to retirement by rotation and will be eligible for re-election in accordance with the Articles of Association. At each AGM, one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire from office by rotation provided that every Director shall be subject to retirement at the AGM at least once every three years. A retiring Director shall be eligible for re-election and shall continue to act as a Director throughout the meeting at which he retires. The Directors to retire by rotation shall include (so far as necessary to ascertain the number of Directors to retire by rotation) any Director who wishes to retire and does not offer himself for re-election. Any further Directors so to retire shall be those who have been the longest in office since their last re-election or appointment and so that as between the persons who became or were last re-elected Directors on the same day those to retire shall (unless they otherwise agree among themselves) be determined by lot.

# REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT

The Company has established a formal and transparent procedure for formulating policies on remuneration of senior management of the Group. Details of the remuneration of each of the Directors of the Company for the Year are set out in note 30 to the consolidated financial statements.

Pursuant to code provision E.1.5 of the CG Code, the details of remuneration of the members of the Board and senior management of the Company whose particulars are contained in the section headed "Biographical Details of Directors and Senior Management" in this annual report for the Year by band is set out below:

Remuneration band (in HK\$)

Number of individual

7

Nil to 500,000

# INDEPENDENT AUDITOR'S REMUNERATION

For the Year, PricewaterhouseCoopers was engaged as the Company's independent auditor.

The remuneration paid/payable in respect of the audit and non-audit services provided by PricewaterhouseCoopers for the Year is set out below:

Service Category	Fees Paid/Payable (RMB'000)
Audit Services  • Annual audit	1,580
Total	1,580

# DIRECTORS' RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing the consolidated financial statements of the Group for the Year. The management has provided to the Board such explanation and information as are necessary to enable the Board to carry out an informed assessment of the Group's consolidated financial statements, which are put to the Board for approval. The Company provides all members of the Board with monthly updates on the Group's performance, positions and prospects. The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Group's ability to continue as a going concern.

In addition, PricewaterhouseCoopers has stated in the independent auditor's report its reporting responsibilities on the Company's consolidated financial statements for the Year. There were no changes in the Company's auditors in any of the preceding three years.

# RISK MANAGEMENT AND INTERNAL CONTROL

The Company believes that an effective corporate governance structure allows the Company to have a better understanding of, and to evaluate and manage, risks and opportunities (including ESG risks and opportunities).

The Board is responsible for evaluating and determining the nature and extent of the risks the Company is willing to take in achieving the Company's strategic objectives, and ensuring that the Company establishes and maintains appropriate and effective risk management and internal control systems. The Board oversees management in the design, implementation and monitoring of the risk management and internal control systems. The Board acknowledges that such risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable but not absolute assurance against material misstatement or loss.

The key features of the Group's risk management and internal control systems include the following:

- an organised structure with clearly defined and distinct scope of authority and responsibilities;
- a comprehensive financial accounting system to provide for various performance measurement indicators and to ensure compliance with relevant rules;
- guidelines on the dissemination of confidential and sensitive information;
- specific approval from executive Director/responsible senior executive of the Company prior to commitment in all material matters:
- management's review and evaluation on the internal control procedures and monitoring of risk factors on a regular basis; and
- report to the Audit Committee about the findings on identified risks and measures to address such risks.

To properly manage the risks the Group is exposed to during the operations of the business, the Group has established the following risk management structures and measures:

- The Board is responsible and has the general power to manage the operations of the Group, and is in charge of managing the overall risks of the Group. It is responsible for considering, reviewing and approving any significant business decision involving material risk exposures, such as the decision to expand the school network into new geographic areas, to raise the tuition fees, and to enter into cooperative business relationships with third parties to launch new education programs;
- The Group has established the procedures in response to emergency conditions. Pursuant to such procedures, the Group has established a working group under the security department of Yinxing College to prepare solutions in response to emergency conditions;
- The Group established an Audit Committee to review and supervise the financial reporting process and internal control system;

- The Group has adopted various policies to ensure compliance with the Listing Rules, including but not limited to aspects related to risk management, connected transactions and information disclosure; and
- The Directors and senior management of the Group attend training sessions in respect of the relevant requirements of the Listing Rules and duties of directors of companies listed on the Stock Exchange.

Procedures have been put in place to safeguard the Group's assets against unauthorised use or disposal, to ensure proper accounting records are kept so that reliable financial information can be provided when required, and to ensure compliance with all applicable laws and regulations. These procedures have been based on industry norms and are designed to provide reasonable assurance and protection against errors, losses and fraud.

Due to the size of the Group and for cost effectiveness consideration, the Group does not have an internal audit function. Instead, the Group engaged an independent internal control consultant to conduct an assessment of the internal control system of the Group for the Year. The review covered all material risks and controls, including financial, operational, business and strategic, compliance as well as risk management. The independent internal control consultant carried out an analysis and independent appraisal of the adequacy and effectiveness of the risk management and internal control systems of the Company through, among others, the examination of risk-related documentation prepared by operation units and the management and conducting interviews with employees at all levels. The independent internal control consultant attended meetings of the Audit Committee to explain the internal audit findings and responded to queries from members of the Audit Committee. The Board, through the Audit Committee, has conducted a review of the effectiveness of the internal control system (including ESG function) of the Group and considers that the Group's risk management and internal control are adequate and effective. The Board expects that a review of the risk management and internal control systems will be performed at least annually. The Group also continues to review the need for an internal audit function annually.

#### DISCLOSURE OF INSIDE INFORMATION

The Group acknowledges its responsibilities under the SFO and the Listing Rules and the overriding principle that inside information should be announced promptly. The procedures and internal controls for the handling and dissemination of inside information are as follows:

- the Group conducts its affairs with close regard to the disclosure requirement under the Listing Rules as well as the "Guidelines on Disclosure of Inside Information" published by the Securities and Futures Commission of Hong Kong in June 2012;
- the Group has implemented and disclosed its policy on fair disclosure by pursuing broad, nonexclusive distribution of information to the public through channels such as financial reporting, public announcements and the Company's website;
- the Group has strictly prohibited unauthorised use of confidential or inside information; and
- the Group has established and implemented procedures for responding to external enquiries about the Group's affairs, so that only the executive Directors and the Company Secretary are authorised to communicate with parties outside the Group.

#### **COMPANY SECRETARY**

The Company Secretary supports the Board by ensuring that reliable and relevant flow of information is maintained amongst members of the Board and that all procedures have been adhered to in accordance with applicable laws, rules and regulations, All Directors have access to the advice and services of the Company Secretary on corporate governance and board practices and matters.

Ms. Leung was appointed as the Company Secretary on 8 February 2021. Ms. Leung was nominated by Boardroom Corporate Services (HK) Limited ("Boardroom") under an engagement letter made between the Company and Boardroom to be the Company Secretary. During the Year, Ms. Leung had undertaken no less than 15 hours of relevant professional training in compliance with Rule 3.29 of the Listing Rules. Pursuant to the code provision C.6.1 of the CG Code, Ms. Leung of Boardroom, who is nominated by an external service provider, reports to the Board and maintains contacts with Mr. Lau, the Financial Controller of the Group.

On 31 March 2023, Ms. Leung resigned as the Company Secretary and Mr. Lau was appointed as her replacement with effect from the same day.

#### SHAREHOLDERS' RIGHTS

To safeguard shareholder interests and rights, separate resolution is proposed for each substantially separate issue at general meetings, including the election of individual Director. Except where the chairman, in good faith, decides to allow a resolution which relates purely to a procedural or administrative matter to be voted on by a show of hands, all resolutions put forward at general meetings will be voted on by poll pursuant to the Listing Rules. Poll results will be posted on the websites of the Company and of the Stock Exchange after each general meeting.

#### Procedures for Putting Forward Proposals at Shareholders' Meetings

There are no provisions allowing Shareholders to make proposals or move resolutions at the AGMs under the M&A or the laws of the Cayman Islands. Shareholders who wish to make proposals or move a resolution may, however, convene an extraordinary general meeting (the "EGM") in accordance with the "Procedures for Shareholders to Convene an EGM" set out below.

#### Procedures for Shareholders to Convene an EGM

According to Article 58 of the Articles of Association, any one or more Shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid-up capital of the Company carrying the right of voting at general meetings of the Company (the "Eligible Shareholder(s)") shall at all times have the right, by written requisition to require an EGM to be called by the Board or the Company Secretary for the transaction of any business specified in such requisition, including making proposals or moving a resolution at the EGM.

Eligible Shareholders who wish to convene an EGM for the purpose of making proposals or moving a resolution at the EGM must deposit a written requisition (the "Requisition") signed by the Eligible Shareholder(s) concerned (the "Requisitionist(s)") at the principal place of business of the Company in Hong Kong (presently at 31/F., 148 Electric Road, North Point, Hong Kong) for the attention of the Company Secretary. The Requisition must state clearly the name of the Eligible Shareholder(s) concerned, his/her/their shareholding in the Company, the reason(s) to convene an EGM and the proposed agenda.

Following receipt of the Requisition, the identity and shareholding of the Eligible Shareholder(s) will be verified with the Company's branch share registrar in Hong Kong. If the Requisition is found to be proper and in order, the Company Secretary will ask the Board to convene an EGM and/or include the proposal(s) made or the resolution(s) proposed by the Requisitionist(s) at the EGM within 2 months after the deposit of the Requisition. On the contrary, if the Requisition has been verified as not in order, the Eligible Shareholder(s) concerned will be advised of the outcome and accordingly, the Board will not call for an EGM nor include the proposal(s) made or the resolution(s) proposed by the Requisitionist(s) at the EGM.

If within 21 days of the deposit of the Requisition the Board fails to proceed to convene such meeting. the Requisitionist(s) himself/herself (themselves) may do so in the same manner, and all reasonable expenses incurred by the Requisitionist(s) as a result of the failure of the Board shall be reimbursed to the Requisitionist(s) by the Company.

#### Procedures for Shareholders to Send Enquires to the Board

Shareholders may send their enquiries and concerns to the Board by addressing them by post to the principal place of business of the Company in Hong Kong (presently at 31/F., 148 Electric Road, North Point, Hong Kong) or by email to justin@gingkoeducn.com, for the attention of the Company Secretary.

Upon receipt of the enquiries, the Company Secretary will forward the communications relating to:

- the matters within the Board's purview to the executive Directors;
- 2. the matters within a Board committee's area of responsibility to the chairman of the appropriate committee; and
- ordinary business matters, such as suggestions, enquiries and client complaints to the 3. appropriate management of the Company.

## **DIVIDEND POLICY**

As the Company is a holding company, the ability to declare and pay dividends will depend on receipt of sufficient funds from the subsidiaries and, particularly, the consolidated affiliated entities of the Company, which are incorporated in the PRC. The consolidated affiliated entities must comply with their respective constitutional documents and the laws and regulations of the PRC in declaring and paying dividends to the Company. Pursuant to the laws applicable to the PRC's foreign investment enterprises, the Company's subsidiaries must make appropriations from after-tax profit to non-distributable reserve funds as determined by the board of directors of each relevant entity prior to payment of dividends. These reserves include a general reserve and a development fund. Subject to certain cumulative limits, the general reserve requires annual appropriations of 10% of after-tax profits as determined under PRC laws and regulations at each year-end until the balance reaches 50% of the relevant PRC entity's registered capital. PRC laws and regulations require private schools where the school sponsors require reasonable returns to make annual appropriations of 25% of net income to its development fund prior to payments of reasonable returns. Such appropriations are required to be used for the construction or maintenance of the school or for the procurement or upgrading of educational equipment. A private school that does not require reasonable returns cannot distribute dividends to its school sponsors.

Any amount of dividends the Company pays will be at the discretion of the Directors and will depend on the future operations and earnings, capital requirements and surplus, general financial condition, contractual restrictions and other factors which the Directors consider relevant. Any declaration and payment as well as the amount of dividends will be subject to the constitutional documents of the Company and the relevant laws.

At the meeting of the Board held on 31 March 2023, the Directors resolved not to recommend the payment of a final dividend for the year ended 31 December 2022.

# SHAREHOLDERS' COMMUNICATION POLICY

The Company has adopted a Shareholders' communication policy with the objective of ensuring that the Shareholders will have equal and timely access to information about the Company in order to enable the Shareholders to exercise their rights in an informed manner and allow them to engage actively with the Company.

As a channel to further promote effective communication, the Company maintains a website as a communication platform with Shareholders and other stakeholders, where Company's announcements and press releases, business developments and operations, financial information, corporate governance report and other information are posted.

Shareholders' meeting is one of the channels for Shareholders to raise their questions and to communicate their views on various matters affecting the Company. The Company endeavours to maintain an on-going dialogue with Shareholders and in particular, through AGMs and other general meetings of the Company. Shareholders may make enquiries to the Company directly by raising questions at the general meetings. Board members, in particular, the chairmen of Board committees or their delegates, appropriate management executives and external auditor will use all reasonable efforts to attend AGMs and to answer Shareholders' questions.

Furthermore, Shareholders are given sufficient notice of shareholders meetings. Detailed procedures for conducting a poll will be stated in the circular to Shareholders accompanying the notice of the AGM.

In order for the Company to solicit and understand the views of the Shareholders and the stakeholders of the Company, Shareholders and other stakeholders may make enquiries to the Company through the Company's Investor Relations on telephone number (852) 35988991 or by email at investorrelations@gingkoeducn.com.

The Board has reviewed the implementation and effectiveness of the Shareholders' communication policy during the Year including the steps taken at the general meetings, the handling of queries received (if any) and the multiple channels of communication and engagement in place. It is considered that the policy is effectively implemented.

The forthcoming AGM will be held on Friday, 16 June 2023. A notice convening the AGM will be published on the websites of the Company and the Stock Exchange and despatched to Shareholders in accordance with the requirements of the M&A and the Listing Rules in due course.

### Corporate Governance Report

The Company has announced its annual and interim results in a timely manner before the time limits as laid down in the Listing Rules. Notice of the 2022 AGM was also issued to the Shareholders at least 21 days before the meetings.

### **CONSTITUTIONAL DOCUMENTS**

There had been no changes in the constitutional documents of the Company during the Year.

The M&A is available on the respective websites of the Stock Exchange and the Company.

The Company proposes to amend the existing M&A in order to comply with the Listing Rules and CG Code that came into effect on 1 January 2022. For details, please refer to the announcement of the Company dated 31 March 2023.

# Independent Auditor's Report



羅兵咸永道

To the Shareholders of China Gingko Education Group Company Limited (incorporated in the Cayman Islands with limited liability)

### **Opinion**

#### What we have audited

The consolidated financial statements of China Gingko Education Group Company Limited (the "Company") and its subsidiaries (the "Group"), which are set out on pages 80 to 146, comprise:

- the consolidated balance sheet as at 31 December 2022:
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated cash flow statement for the year then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information.

### Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

# **Basis for Opinion**

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

PricewaterhouseCoopers, 22/F Prince's Building, Central, Hong Kong T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com

### Independent Auditor's Report

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- revenue recognition of tuition and boarding fees
- assessment of control over the consolidated affiliated entities through contractual arrangements

### **Key Audit Matter**

### How our audit addressed the Key Audit Matter

# Revenue Recognition of Tuition and Boarding Fees

Refer to note 2.21 revenue recognition and note 6 to the consolidated financial statements.

Revenue mainly comprised the tuition and boarding fees from students. For the year ended 31 December 2022, the revenue from tuition and boarding fees amounted to RMB266 million. These fees are generally received in advance prior to the beginning of each academic year. Tuition and boarding fees are recognised proportionately over the terms of the applicable program or the beneficial period for the students, where applicable.

Due to the large volume of transactions processed and significant amount of tuition and boarding fees, we considered it as a key audit matter.

Our audit procedures in relation to revenue recognition of tuition and boarding fees included the following:

- Understanding, evaluating and testing the Group's key controls over the admission of students and collection of tuition and boarding fees;
- Checking the relevant official student records and the reconciliation of total number of enrolled students in respective academic years to the official student records registered with the relevant education authorities of the People's Republic of China;
- On a sample basis, checking the existence of the students in the financial year by interviewing respective students and agreeing the relevant official student records including the student names, their personal identity card numbers and student identification numbers and academic subjects;
- On a sample basis, checking the evidence of tuition and boarding fees received from students;
- Performing recalculation of the amount of contract liabilities and the tuition and boarding fees recognised during the year in accordance with the terms of the applicable program or the beneficial period for the students, where applicable.

Based on the procedures performed, we found the Group's tuition and boarding fees tested were supported by available evidence.

### **Key Audit Matter**

### How our audit addressed the Key Audit Matter

### Assessment of control over the Consolidated Affiliated Entities through contractual arrangements

Refer to notes 2.2.1(a) and 4.1(a) to the consolidated financial statements regarding the accounting policy, critical judgment and related disclosure notes of the control over the Consolidated Affiliated Entities through contractual arrangements.

A substantial portion of the Group's business is conducted through the Consolidated Affiliated Entities in the PRC due to the regulatory requirements that restrict foreign ownership in higher education service industry in the PRC. The Group does not have any direct legal ownership of equity interest in the Consolidated Affiliated Entities. Nonetheless, through the establishment and implementation of a series of contractual agreements ("Contractual Arrangements"), the Group has rights to exercise power over the Consolidated Affiliated Entities, has exposure, or rights to variable returns from its involvement with the Consolidated Affiliated Entities, and has ability to affect those returns through its power over the Consolidated Affiliated Entities. The directors of the Company concluded that the Group has control over the Consolidated Affiliated Entities, consequently, the Company consolidates the Consolidated Affiliated Entities in the consolidated financial statements of the Group.

In response to this key audit matter, we have performed the following procedures:

- We discussed with management to understand the latest regulatory development and whether there were any changes in facts and circumstances which might have an impact on the Contractual Arrangements;
- We evaluated Company's assessment and judgments on the validity and enforceability of the contractual arrangements and the assessment of the Group's control over Consolidated Affiliated Entities through the contractual arrangements;
- We obtained the written opinion from the Company's PRC external legal counsel and discussed with them to understand their analysis and views as to the validity and enforceability of the Contractual Arrangements with respect to all relevant PRC laws and regulations officially promulgated, publicly available and publicly known, and evaluated whether these evidences support the relevant judgments made by the Company;
- We assessed the competency, capabilities and objectivity of the Company's PRC external legal counsel; and
- We assessed the adequacy of related disclosures in the consolidated financial statements.

Based on the procedures performed, we found the judgments made by Company to continue to control over the Consolidated Affiliated Entities and therefore consolidate these entities in the consolidated financial statements were supported by the evidence obtained.

### **Key Audit Matter**

### How our audit addressed the Key Audit Matter

During the year ended 31 December 2022, the Directors reassessed, with the involvement of an external legal counsel appointed by the Company, whether there were any changes in facts and circumstances that may impact the validity and enforceability of the Contractual Arrangements. Based on the results of the assessment, it was concluded that the Contractual Arrangements among the Chengdu Yinxing Education Management Co., Ltd., the Consolidated Affiliated Entities and their equity shareholders continue to be in compliance with all relevant PRC laws and regulations officially promulgated, publicly available and publicly known, and are legally enforceable.

Accordingly, the directors are of the view that Company continues to control over the Consolidated Affiliated Entities and therefore consolidate the Consolidated Affiliated Entities in the consolidated financial statements of the Group as at and for the year ended 31 December 2022.

We focus on this area due to the complexity, high level of judgments involved in determining the validity and enforceability of the Contractual Arrangements in order to evaluate whether it is appropriate for the Company to consolidate the Consolidated Affiliated Entities under HKFRSs, which could have significant and pervasive implications to the consolidated financial statements.

### Other Information

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Directors and Audit Committee for the Consolidated **Financial Statements**

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The audit committee is responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial **Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the audit committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Dou Wang, Angel.

**PricewaterhouseCoopers** 

monheloops.

Certified Public Accountants Hong Kong, 31 March 2023

# Consolidated Statement of Comprehensive Income

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

	Year ended 31 December		
	Note	2022	2021
		RMB'000	RMB'000
Revenue	6	286,193	226,737
Cost of sales	9	(123,958)	(122,815)
Gross profit		162,235	103,922
Selling expenses	9	(3,073)	(3,429)
Administrative expenses	9	(54,036)	(51,943)
Other income	7	4,137	1,323
Other gains/(losses) - net	8	4,676	(1,139)
Operating profit		113,939	48,734
Finance income	11	387	337
Finance expenses	11	(29,122)	(9,601)
Finance expenses – net		(28,735)	(9,264)
Profit before income tax		85,204	39,470
Income tax expenses	12	(196)	(787)
Profit for the year		85,008	38,683
Other comprehensive income for the year			
Total comprehensive income for the year		85,008	38,683
Profit and total comprehensive income attributable to owners of the Company		85,008	38,683
Earnings per share for profit attributable to owners of the Company			
Basic and diluted earnings per share (RMB Yuan)	13	0.17	0.08

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# Consolidated Balance Sheet

As at 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

		As at 31 Dec	ember
	Note	2022 RMB'000	2021 <i>RMB'000</i>
ASSETS			
Non-current assets			
Right-of-use assets	14	66,474	68,776
Property, plant and equipment	15	1,115,398	961,342
Intangible assets	16	1,208	1,459
Prepayments	19	4,197	4,142
		1,187,277	1,035,719
Current assets			
Inventories		1,102	355
Trade and other receivables	18	16,952	5,206
Prepayments	19	3,706	4,005
Cash and cash equivalents	20	199,854	156,305
		221,614	165,871
Total assets		1,408,891	1,201,590
EQUITY			
Share capital	21	4,321	4,321
Share premium	21	134,042	134,042
Reserves	22	81,618	67,558
Retained earnings	22	416,689	345,741
Total equity		636,670	551,662

## Consolidated Balance Sheet

As at 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

	As at 31 December		
	Note	2022	2021
		RMB'000	RMB'000
LIABILITIES			
Non-current liabilities	0.4	057.000	010.071
Borrowings	24	257,622	313,271
Lease liabilities	14	148	655
Deferred government grants	15	14,970	17,322
		272,740	331,248
Current liabilities			
Accruals and other payables	23	178,441	111,768
Borrowings	24	142,908	75,075
Lease liabilities	14	610	661
Contract liabilities	6	176,933	130,281
Current income tax liabilities		589	895
		499,481	318,680
Total liabilities		772,221	649,928
Total equity and liabilities		1,408,891	1,201,590

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

The consolidated financial statements on pages 80 to 146 were approved and authorised for issue by the board of directors on 31 March 2023 and were signed on its behalf:

> Tian Tao Fang Gongyu Director Director

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### Attributable to owners of the Company

					l )	
	Share capital RMB'000 (note 21)	Share premium RMB'000 (note 21)	Capital reserves RMB'000 (note 22(a))	Statutory surplus reserves RMB'000 (note 22(b))	Retained earnings RMB'000	Total RMB'000
As at 1 January 2021	4,321	134,042	50,000	19,286	305,330	512,979
Profit and total comprehensive income for the year Transferred from retained earnings	-	-	-	(1,728)	38,683 1,728	38,683
As at 31 December 2021	4,321	134,042	50,000	17,558	345,741	551,662
As at 1 January 2022	4,321	134,042	50,000	17,558	345,741	551,662
Profit and total comprehensive income for the year Transferred from retained	-	-	-	14,060	85,008 (14,060)	85,008
earnings As at 31 December 2022	4,321	134,042	50,000	31,618	416,689	636,670

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

# Consolidated Cash Flow Statement

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

		Year ended 31 December		
	Note	2022 RMB'000	2021 <i>RMB'000</i>	
Cash flows from operating activities				
Cash generated from operations	25	212,110	119,513	
Interest received		387	337	
Income tax paid		(501)	(499)	
Net cash generated from operating activities		211,996	119,351	
Cash flows from investing activities Proceeds from government subsidies related to property, plant and equipment	15	_	5,000	
Purchases of land use rights		(450 450)	(785)	
Purchases of property, plant and equipment		(153,173)	(80,264)	
Purchases of intangible assets Proceeds from disposal of property, plant and		(195)	(606)	
equipment	25	2		
Net cash used in investing activities		(153,366)	(76,655)	
Cash flows from financing activities Proceeds from bank borrowings Proceeds from third parties' borrowings Repayment of bank borrowings Repayment of third parties' borrowings Interest paid Lease payments for right-of-use assets excluding land		50,000 56,750 (51,200) (43,366) (31,267)	48,632 - (58,660) (26,773)	
use rights		(588)	(952)	
Net cash used in financing activities		(19,671)	(37,753)	
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the year		38,959 156,305	4,943 152,528	
Effects of exchange rate changes on cash and cash equivalents		4,590	(1,166)	
Cash and cash equivalents at end of the year		199,854	156,305	

The above consolidated cash flow statement should be read in conjunction with the accompanying notes.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

#### **General information** 1

The Company was incorporated in the Cayman Islands on 23 March 2018 as an exempted company with limited liability under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The address of the Company's registered office is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands

The Company is an investment holding company and its subsidiaries and consolidated affiliated entities (collectively referred to as the "Group") are principally engaged in providing private higher education services in the People's Republic of China (the "PRC").

The ultimate controlling shareholder of the Company is Mr. Fang Gongyu (the "Controlling Shareholder" or "Mr. Fang"), who has been controlling the group companies since their incorporation or establishment.

The shares of the Company have been listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") since 18 January 2019 (the "Listing") by way of its initial public offering (the "IPO").

The consolidated financial statements are presented in Renminbi ("RMB") and rounded to the nearest thousand yuan ("RMB'000"), unless otherwise stated.

These consolidated financial statements have been approved for issue by the Board of Directors on 31 March 2023.

#### 2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of the consolidated financial statements are set out below. These policies have been consistently applied to the years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") and the disclosure requirements of the Hong Kong Companies Ordinance Cap. 622. The consolidated financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with HKFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 4.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## **Summary of significant accounting policies** (Continued)

### Basis of preparation (Continued)

### New and amended standards adopted by the Group

A number of new or amended standards became applicable for the current reporting period and the Group had to change its accounting policies accordingly. None of the new or amended standards has significant financial impact to the Group.

> Effective for accounting periods beginning on or after

HKAS 16 (Amendments)	Property, Plant and Equipment: Proceeds before intended use	1 January 2022
HKFRS 16 (Amendments)	Covid-19 Related Rent Concessions	1 January 2022
HKAS 37 (Amendments)	Onerous Contracts – Cost of Fulfilling a Contract	1 January 2022
HKFRS 3 (Amendments) AG 5 (Revised)	Reference to the Conceptual Framework	1 January 2022
Annual Improvements to HKFRS Standards 2018-2020	Merger Accounting for Common Control Combinations	1 January 2022

Effective for accounting periods

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### **Summary of significant accounting policies** (Continued)

### Basis of preparation (Continued)

### New standards and interpretations not yet adopted

As at the date of these consolidated financial statements, the HKICPA has issued the following new standards and amendments relevant to the Group which are not yet effective for accounting periods beginning on 1 January 2022 and have not been early adopted.

		beginning on or after
HKAS 1 (Amendments)	Classification of Liabilities as Current or Non-current	1 January 2024
HKAS 16 (Amendments)	Lease liability in a Sale and Leaseback	1 January 2024
HKAS 12 (Amendments)	Deferred Tax related to Assets and Liabilities arising from a Single Transaction	1 January 2023
HKAS 8 (Amendments)	Definition of Accounting Estimates	1 January 2023
HKAS 1 and HKFRS Practice Statement 2 (Amendments)	Disclosure of Accounting Policies	1 January 2023
HKFRS 17	Insurance contracts	1 January 2023
HKFRS 10 and HKAS 28	Sale or contribution of assets	To be
(Amendments)	between an investor and its associate or joint venture	determined

The Group has already commenced an assessment of the likely impact of adopting the above new standards but is not yet in a position to state whether they will have a significant impact on the reporting results of operations and financial position. The management of the Group plans to adopt these new standards and amendments to existing standards when they become effective.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## 2 Summary of significant accounting policies (Continued)

### 2.2 Principles of consolidation and equity accounting

#### 2.2.1 Consolidation

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

(a) Subsidiaries controlled through Contractual Arrangements

In preparation for the initial public offering of the shares of the Company on the Main Board of the Stock Exchange, the Group underwent a reorganisation (the "Reorganisation"), as part of which, a wholly-owned subsidiary of the Company, Chengdu Yinxing Education Management Co., Ltd. ("Yinxing Education"), has entered into a series of contractual agreements (the "Contractual Agreements") with Chengdu Gingko Asset Management Co., Ltd. ("Gingko Asset Management"), Gingko College of Hospitality Management (formerly known as Yingxing Hospitality Management College of CUIT) ("Yinxing College") and Chengdu Yinxing Hotel Vocational Skills Training School ("Yinxing Training School") (collectively the "Consolidated Affiliated Entities") and their respective shareholders, including Mr. Fang and Mr. Tian, on 14 June 2018, which enable Yinxing Education and the Group to:

- exercise effective financial and operational control over the Consolidated Affiliated Entities;
- exercise equity voting rights of the Consolidated Affiliated Entities;
- receive substantially all of the economic interest returns generated by the Consolidated Affiliated Entities in consideration for the corporate management and educational management consultancy services, as well as technical and business support services provided by Yinxing Education. Such services include development, design, upgrade and ordinary maintenance on educational software and website; design on college course and major; compilation and selection and/or recommendation on college course materials; recruitment and training supporting on teachers and other employees; admission and enrollment supporting services; public relation services; market research and development services; management and marketing consulting and related services; and other additional services as the parties may mutually agree from time to time;

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

#### 2 **Summary of significant accounting policies** (Continued)

### 2.2 Principles of consolidation and equity accounting (Continued)

#### **2.2.1 Consolidation** (Continued)

- (a) Subsidiaries controlled through Contractual Arrangements (Continued)
  - obtain an irrevocable and exclusive right to purchase all of equity interests in the Consolidated Affiliated Entities from the respective equity holders at nil consideration or a minimum purchase price permitted under PRC laws and regulations. Yinxing Education may exercise such options at any time until it has acquired all equity interests in and/or all assets of the Consolidated Affiliated Entities permitted under the PRC laws and regulations. In addition, the Consolidated Affiliated Entities are not allowed to sell, transfer, or dispose any assets, or make any distributions to their equity holders without prior consent of Yinxing Education: and
  - obtain a pledge over the entire equity interest of the Consolidated Affiliated Entities from their equity holders to secure performance of the obligations of the Consolidated Affiliated Entities under the Contractual Arrangements.

The Group does not have any equity interest in the Consolidated Affiliated Entities. However, as a result of the Contractual Arrangements, the Group has rights to exercise power over the Consolidated Affiliated Entities, has exposure, or rights to variable returns from its involvement with the Consolidated Affiliated Entities, and has ability to affect those returns through its power over the Consolidated Affiliated Entities. Consequently, the Company regards the Consolidated Affiliated Entities as controlled structure entities under HKFRSs and consolidated these entities as its indirect subsidiaries in the consolidated financial statements of the Group.

Nevertheless, the Contractual Arrangements may not be as effective as direct legal ownership in providing the Group direct control over the Consolidated Affiliated Entities, due to the uncertainties presented by the PRC legal system to impede the Group's beneficiary rights of the results, assets and liabilities of the Consolidated Affiliated Entities. The directors, based on the advice of its legal counsel, consider that the Contractual Arrangements among the Consolidated Affiliated Entities and their equity shareholders are in compliance with the relevant PRC laws and regulations and are legally enforceable.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### Summary of significant accounting policies (Continued)

### 2.2 Principles of consolidation and equity accounting (Continued)

#### **2.2.1 Consolidation** (Continued)

#### (b) Business combination

Except for the Reorganisation, the Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred. the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis. Non-controlling interests in the acquiree that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation are measured at either fair value or the present ownership interests' proportionate share in the recognised amounts of the acquiree's identifiable net assets. All other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by HKFRS.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with HKFRS 9 in profit or loss. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the consolidated statement of comprehensive income.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### 2 Summary of significant accounting policies (Continued)

### 2.2 Principles of consolidation and equity accounting (Continued)

#### **2.2.1 Consolidation** (Continued)

#### (b) Business combination (Continued)

Intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. When necessary, amounts reported by subsidiaries have been adjusted to conform to the Group's accounting policies.

### (c) Changes in ownership interests

Transactions with non-controlling interests that do not result in a loss of control are accounted for as equity transactions – that is, as transactions with the owners of the subsidiary in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying amount of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to consolidate or equity account for an investment because of a loss of control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

If the ownership interest in a joint venture or an associate is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

#### (d) Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. It means the amounts previously recognised in other comprehensive income are reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable HKFRS.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### Summary of significant accounting policies (Continued)

### 2.2 Principles of consolidation and equity accounting (Continued)

#### 2.2.2 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes directly attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

### 2.3 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the chief executive officer who considers the business from the service perspective.

### 2.4 Foreign currency translation

#### Functional and presentation currency

Items included in the financial statements of each of the entities within the Group are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). Since the majority of the assets and operations of the Group are located in the PRC, the consolidated financial statements is presented in RMB, which is the Company's functional currency and the Group's presentation currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end/period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of comprehensive income.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the consolidated statement of comprehensive income within 'finance income or expenses'. All other foreign exchange gains and losses are presented in the consolidated statement of comprehensive income within 'other gains/(losses) - net'.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## 2 Summary of significant accounting policies (Continued)

### 2.5 Property, plant and equipment

All property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated statement of comprehensive income during the financial year in which they are incurred.

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate their costs to their residual values over their estimated useful lives, as follows:

Buildings	34-49 years
Decoration	6 years
Electronic equipment	5 years
Furniture and fixtures	5 years
Vehicles	5 years
Books	2-3 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting year.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 2.7).

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'other gains/(losses) – net' in the consolidated statement of comprehensive income.

Construction in progress represents buildings and plant under construction and is stated at cost less impairment losses. Historical expenditure that is directly attributable to the construction comprises construction costs, the cost of plant and machineries and applicable borrowing costs incurred during the construction year. No provision for depreciation is made on construction-in-progress until such time as the relevant assets are completed and ready for the intended use. When the assets concerned are brought into use, the costs are transferred to relevant categories of property, plant and equipment and depreciated in accordance with the policy as stated above.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### **Summary of significant accounting policies** (Continued)

### 2.6 Intangible assets

Intangible assets represent the computer software. Computer software is stated at cost less accumulated amortisation and accumulated impairment losses. Cost represents consideration paid for the rights to use the computer software. Amortisation of computer software is calculated on the straight-line method over its estimated useful life of five years.

### 2.7 Impairment of non-financial assets

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

### 2.8 Financial assets

#### 2.8.1 Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or other comprehensive income. For investments in debt instruments, this will depend on the business model in which the investment is held. For investments in equity instruments, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### 2 Summary of significant accounting policies (Continued)

### 2.8 Financial assets (Continued)

#### 2.8.2 Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are recorded in profit or loss.

#### Debt instruments

Subsequent measurement of debt instruments depends on the Groups business model for managing the asset and the cash flow characteristics of the asset. The Group classifies its debt instruments into the following measurement category:

Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. A gain or loss on a debt investment that is subsequently measured at amortised cost and is not part of a hedging relationship is recognised in profit or loss when the asset is derecognised or impaired. Interest income from these financial assets is included in finance income using the effective interest method.

#### 2.8.3 Impairment

The Group assesses on a forward looking basis the expected credit losses associated with its debt instruments carried at amortised cost including loan receivables. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

Impairment on other receivables is measured as either 12-month expected credit losses or lifetime expected credit loss, depending on whether there has been a significant increase in credit risk since initial recognition. If a significant increase in credit risk of a receivable has occurred since initial recognition, then impairment is measured as lifetime expected credit losses.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### **Summary of significant accounting policies** (Continued)

### 2.9 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

### 2.10 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the first-in, first-out (FIFO) method. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

#### 2.11 Trade and other receivables

Trade receivables are amounts due from students and other third parties for services performed in the ordinary course of business. If collection of trade and other receivables are expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less allowance for impairment.

### 2.12 Contract assets and liabilities

Upon entering into a contract with a customer, the Group obtains rights to receive consideration from the customer and assumes performance obligations to transfer goods or services to the customer. The combination of those rights and performance obligations gives rise to a net asset or a net liability depending on the relationship between the remaining rights and the performance obligations. The contract is an asset and recognised as contract assets if the measure of the remaining conditional rights to consideration exceeds the satisfied performance obligations. Conversely, the contract is a liability and recognised as contract liabilities if the measure of the remaining performance obligations exceeds the measure of the remaining rights.

### 2.13 Cash and cash equivalents

In the consolidated cash flow statements, cash and cash equivalents includes cash at bank and on hand and short-term bank deposits with original maturities of three months or less.

### 2.14 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## 2 Summary of significant accounting policies (Continued)

### 2.15 Accruals and other payables

Accruals and other payables are classified as current liabilities if payment is due within one year or less (or within the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### 2.16 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated statement of comprehensive income over the year of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, canceled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting year.

#### 2.17 Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the year in which they are incurred.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### **Summary of significant accounting policies** (Continued)

### 2.18 Current and deferred income tax

The income tax expenses or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

#### Current income tax (a)

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the Company and Company's subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### (b) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the Historical Financial Information. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in foreign operations where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### 2 Summary of significant accounting policies (Continued)

### 2.18 Current and deferred income tax (Continued)

#### **(b) Deferred income tax** (Continued)

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### 2.19 Employee benefits

### (a) Pension obligations

The entities within the Group registered in the PRC make employee benefit contributions based on certain percentage of the salaries of the employees to various defined contribution retirement benefit plans organised by relevant government authorities in the PRC on a monthly basis. The government authorities undertake to assume the retirement benefit obligation payable to the existing and future retired employees under these plans and the Group has no further obligation for post-retirement benefits beyond the contributions made. Contributions to these plans are expensed as incurred. Assets of the plans are held and managed by government authorities and are separate from those of the Group.

### (b) Housing funds, medical insurances and other social insurances

The PRC employees of the Group are also entitled to participate in various government-sponsored housing funds, medical insurance and other employee social insurance plan. The Group contributes on a monthly basis to these funds based on a certain percentage of the employee's salaries. The Group's liabilities in respect of these funds in limited to the contributions payable in each year.

### (c) Employee leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date. Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### 2 Summary of significant accounting policies (Continued)

#### 2.20 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expenses.

### 2.21 Revenue recognition

Tuition and boarding fees are generally received in advance prior to the beginning of each academic year, and are initially recorded as contract liabilities. Tuition and boarding fees are recognised proportionately over the terms of the applicable program or the beneficial period for the students, where applicable. The portion of tuition and boarding payments received from students but not earned is recorded as contract liabilities. Amounts which will be earned within one year is reflected as a current liability, and those which will be earned beyond one year is reflected as a non-current liability.

Revenue from meal catering service provided at the on-campus canteens is recognised at a point in time when control of the goods has transferred, being when the goods are accepted by the customers.

Revenue from research projects and training programs are recognised proportionately over the terms of the applicable projects or programs, where applicable.

### 2.22 Interest income

Interest income is recognised using the effective interest method.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

#### 2 **Summary of significant accounting policies** (Continued)

### 2.23 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in the consolidated statement of comprehensive income over the year necessary to match them with the costs that they are intended to compensate.

Government grants relating to assets are deducted from the carrying amount of the assets.

#### 2.24 Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of fixed payments (including in-substance fixed payments).

The lease payments are discounted using incremental borrowing rate of the Group which the Group would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

To determine the incremental borrowing rate, the Group uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

Right-of-use assets are measured at cost comprising the amount of the initial measurement of lease liability and any lease payments made at or before the commencement date. Depreciation on right-of-use assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated lease period.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### Summary of significant accounting policies (Continued)

### **2.24 Leases** (Continued)

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise small items of office furniture

Extension options are included in a number of property and equipment leases across the Group. These terms are used to maximise operational flexibility in terms of managing contracts. The majority of extension options held are exercisable only by the Group and not by the respective lessor.

Lease income from operating leases where the Group is a lessor is recognised in income on a straight-line basis over the lease term. The respective leased assets are included in the balance sheet based on their nature.

### 2.25 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and the Company's financial statements in the period in which the dividends are approved by the Company's shareholders or directors, where appropriate.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## 3 Financial risk management

#### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow and fair value interest rate risk), credit risk and liquidity risk. The overall risk management program of the Group focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on financial performance of the Group.

### (a) Market risk

(i) Foreign exchange risk

The Group mainly operates in the PRC and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to Hong Kong dollars ("**HKD**") and United States dollars ("**USD**"). The Group does not hedge against any fluctuation in foreign currency.

The sensitivity of profit or loss to changes in the exchange rates arises mainly from HKD and USD denominated bank balances and cash.

Impact on profit before tax		
2022	2021	
RMB'000	RMB'000	
1,643	1,567	
(1,643)	(1,567)	
190	556	
(190)	(556)	
	2022 RMB'000 1,643 (1,643) 190	

### (ii) Cash flow and fair value interest rate risk

The Group's interest rate risk arises from bank deposits and borrowings. Borrowings obtained at variable rates expose the Group to cash flow interest rate risk. Borrowings obtained at fixed rates expose the Group to fair value interest rate risk.

Bank deposits carried at prevailing market interest rate expose the Group to cash flow interest rate risk. The Group closely monitors trend of interest rate and its impact on the Group's interest rate risk exposure to ensure it is within an acceptable level. The Group currently has not used any interest rate swap arrangements but will consider hedging interest rate risk should the need arise.

As at 31 December 2022, if the interest rates on the borrowings had been 50 basis points higher/lower than the prevailing rate announced by People's Bank of China, with all other variables held constant, the Group's profit for the year would have been RMB1,667,000 lower/higher (2021: RMB1,600,000).

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### **3** Financial risk management (Continued)

### **3.1 Financial risk factors** (Continued)

#### (b) Credit risk

The Group has no concentration of credit risk from third party debtors. Deposits are mainly placed with licensing banks which are all high-credit-quality financial institutions. The Group's maximum exposure to credit risk is the carrying amounts of cash and cash equivalents and trade and other receivables.

As at 31 December 2022 and 2021, substantially all of the Group's bank deposits were deposited with major financial institutions incorporated in Hong Kong and the PRC, which management believes are of high-credit-quality without significant credit risk.

All of the Group's trade receivables and other receivables have no collateral. The Group assessed the credit quality of the counterparties by taking into account their financial positions, credit history and other factors. Management also regularly reviews the recoverability of these receivables and follow up the disputes or amounts overdue, if any. The directors are of the opinion that the risk of default by counterparties is low.

The Group considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk, the Group compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forwarding-looking information.

#### (i) Trade receivables

The Group applies the simplified approach to providing for expected credit losses prescribed by HKFRS 9, which permits the use of the lifetime expected loss provision for all trade receivables. Based on historical experience, majority of the trade receivables were settled within credit term, hence the expected loss rate of current trade receivables are assessed to be insignificant. No loss allowance provision for these balances was made during the years ended 31 December 2022 and 2021.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### 3 Financial risk management (Continued)

### 3.1 Financial risk factors (Continued)

### (b) Credit risk (Continued)

#### (ii) Other receivables

The directors of the Group consider the probability of default upon initial recognition of asset and whether there has been significant increase in credit risk on an ongoing basis. To assess whether there is a significant increase in credit risk the Group compares risk of a default occurring on the assets as at the reporting date with the risk of default as at the date of initial recognition. Especially the following indicators are incorporated:

- actual or expected significant adverse changes in business, financial economic conditions that are expected to cause a significant change to the Group's ability to meet its obligations;
- actual or expected significant changes in the operating results of the Group;
- significant changes in the expected performance and behavior of the Group, including changes in the payment status of the third party.

The Group reviews regularly the recoverable amount of each individual receivable to ensure that adequate impairment losses are made for irrecoverable amounts. Over the term of the financial assets, the Group accounts for its credit risk by appropriately providing for expected credit losses on a timely basis. In calculating the expected credit loss rates, the Group considers historical loss rates for each category of debtors, and adjusts for forward looking macroeconomic data.

The Group has assessed that the expected credit losses for these receivables are not material under the 12 months expected losses method. Thus no loss allowance provision was recognised during the year.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### Financial risk management (Continued)

### Financial risk factors (Continued)

### Liquidity risk

To manage the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows. The Group expects to fund its future cash flow needs through internally generated cash flows from operations and borrowings from the financial institutions. The Group's current liabilities included contracted liabilities with total amount of RMB176,933,000 as at 31 December 2022 which will not required future cash outflows. Excluding this non-financial liabilities, the Group had net current liabilities of RMB100,934,000 as at 31 December 2022. Management believes that there is no significant liquidity risk in view of the expected cash flow from operations and continuing support from banks in the coming twelve months from the balance sheet date of 31 December 2022.

The table below analyses the Group's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the end of each reporting period to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Less than 1 year RMB'000	Between 1 and 2 years RMB'000	Between 2 and 5 years RMB'000	Over 5 years RMB'000	<b>Total</b> <i>RMB'000</i>
As at 31 December 2022 Borrowings (principal plus interests) Accruals and other payables (excluding non-financial	165,888	103,573	186,043	-	455,504
liabilities) Lease liabilities	168,058 636	_ 161	-	-	168,058 797
Total	334,582	103,734	186,043		624,359
As at 31 December 2021 Borrowings (principal plus interests) Accruals and other payables	102,875	93,658	222,901	47,894	467,328
(excluding non-financial liabilities) Lease liabilities	103,073 677	_ 582	_ 147		103,073
Total	206,625	94,240	223,048	47,894	571,807

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### 3 Financial risk management (Continued)

### 3.2 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total equity. Net debt is calculated as total debt less cash and cash equivalents.

As at 31 December 2022 and 2021, the gearing ratios were as follows:

	As at 31 De	As at 31 December		
	2022 RMB'000	2021 <i>RMB'000</i>		
Total borrowings (note 24) Less: Cash and cash equivalents (note 20)	400,530 (199,854)	388,346 (156,305)		
Net debt Total equity	200,676 636,670	232,041 551,662		
Gearing ratio	31.52%	42.06%		

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## 3 Financial risk management (Continued)

#### 3.3 Fair value estimation

Financial instruments carried at fair value or where fair value was disclosed can be categorised by levels of the inputs to valuation techniques used to measure fair value. The inputs are categorised into three levels within a fair value hierarchy as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The carrying amounts of the Group's financial assets include cash and cash equivalents and trade and other receivables and financial liabilities including accruals and other payables, lease liabilities and current borrowings, approximate their fair values due to their short-term maturities. The carrying amount of the Group's non-current borrowings approximate their fair values as they are carried at floating interest rates.

## 4 Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### 4.1 Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### (a) Contractual Arrangements

The Group conducts a substantial portion of the business through the Consolidated Affiliated Entities in the PRC as mentioned in note 2.2.1(a) due to the regulatory restrictions on the foreign ownership in higher education service business in the PRC. The Group does not have any equity interest in the Consolidated Affiliated Entities. As a result of the Contractual Arrangements, the Group has rights to exercise power over the Consolidated Affiliated Entities, has exposure, or rights to variable returns from its involvement with the Consolidated Affiliated Entities, and has ability to affect those returns through its power over the Consolidated Affiliated Entities, and the directors of the Company considered that the Group has control over the Consolidated Affiliated Entities. Consequently, the Company regards the Consolidated Affiliated Entities as controlled structure entities under HKFRSs and consolidated these entities as its indirect subsidiaries in the consolidated financial statements of the Group.

Nevertheless, the Contractual Arrangements may not be as effective as direct legal ownership in providing the Group with direct control over the Consolidated Affiliated Entities. There are still uncertainties regarding the interpretation and application of current and future PRC laws and regulations which could impede the Group's power over the Consolidated Affiliated Entities and its beneficiary rights of the results, assets and liabilities of the Consolidated Affiliated Entities.

Whenever there is any event which may impact the validity and enforceability of the Contractual Arrangements, such as the publication of Implementing Regulations for the Law for Promoting Private Education of the PRC (《中華人民共和國民辦教育促進法實施條例》), which has become effective from 1 September 2021, the Directors would reassess whether or not the Contractual Arrangements continue to be legally enforceable.

The Directors, based on the advice of its legal counsel, consider that the Contractual Arrangements among the WFOEs, the Consolidated Affiliated Entities and their equity shareholders continue to be in compliance with all relevant PRC laws and regulations officially promulgated, publicly available and publicly known, and are valid and legally enforceable.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## 4 Critical accounting estimates and judgements (Continued)

#### 4.1 Critical accounting estimates and assumptions (Continued)

#### (a) Contractual Arrangements (Continued)

Considering all the facts and circumstances, the Company continue to control and consolidate the Consolidated Affiliated Entities for the year ended 31 December 2022.

### (b) Useful lives and residual values of property, plant and equipment

The Group's management determines the estimated useful lives, residual values and related depreciation charges for its property, plant and equipment, and reviews the useful lives and residual values periodically to ensure that the method and rates of depreciation are consistent with the expected pattern of realisation of economic benefits from property, plant and equipment. This estimate is based on the historical experience of the actual residual values and useful lives of property, plant and equipment of similar nature and functions. It could change significantly as a result of technical innovations and competitor actions in response to severe industry cycles. If there are significant changes from previously estimated useful lives and residual values, the amount of depreciation expenses may change.

#### (c) Income taxes and deferred taxation

According to the Implementation Rules for the Law for Promoting Private Education ("Implementing Rules"), private schools, whether requiring reasonable returns or not, may enjoy preferential tax treatment. The Implementing Rules provide that the private schools for which the sponsors do not require reasonable returns are eligible to enjoy the same preferential tax treatment as public schools, and relevant authorities under the State Council may introduce preferential tax treatments and related policies applicable to private schools requiring reasonable returns. However, as of the date of approval of these consolidated financial statements, no separate policies, regulations or rules have been introduced by the authorities in this regard. Based on the historical tax returns filed to the relevant tax authorities, the Yinxing College has historically enjoyed preferential tax treatment since its establishment.

Significant judgement is required in interpreting the relevant tax rules and regulations so as to determine whether the Group is subject to corporate income tax. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of the tax liabilities. Such changes to tax liabilities will impact tax expenses in the year that such determination is made.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## 5 Segment information

The Group is principally engaged in provision of private higher education services in the PRC.

Upon the construction of an education hotel located in the Nanxi District, Yibin City, Sichuan Province was completed and put into service since 2020 gradually, the Group commenced the business engaging in provision of hotel operations and management.

The Group's chief operating decision maker (the "CODM") has been identified as the chief executive officer who considers the business from the service perspective. Management has determined the operating segments based on the information reviewed by the CODM for the purposes of allocating resources and assessing performance.

In the view of CODM, the Group is principally engaged in two different segments which are subject to different business risks and different economic characteristics and the Group's operating and reportable segments for segment reporting purpose are as follows during the year ended 31 December 2022:

- i. the "higher education" engages in provision of higher education and related services in the PRC;
- ii. the "hotel operation" engages in provision of hotel operations and management services in the PRC.

The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 2.3.

For the purposes of monitoring segment performances and allocating resources between segments, segment operating profit represent the operating profit earned by each segment. This is the measure reported to the CODM for the purposes of resource allocation and assessment of segment performance.

Assets dedicated to a particular segment's operations are included in that segment's assets. No analysis of segment liabilities is presented as they are not regularly provided to the CODM.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# **Segment information** (Continued)

The segment information provided to the CODM for the reportable segments for the year ended 31 December 2022 and 2021 are as follows:

### Segment revenues and results:

	Higher education <i>RMB'000</i>	Hotel operation <i>RMB'000</i>	Unallocated RMB'000	Total <i>RMB' 000</i>
For the year ended 31 December 2022				
Revenue	284,768	1,425		286,193
Segment operating profit/(loss)	133,701	(10,876)	(8,886)	113,939
Finance expenses – net	(27,668)	(451)	(616)	(28,735)
Profit/(loss) before income tax	106,033	(11,327)	(9,502)	85,204
Income tax expenses				(196)
Profit for the year				85,008
	Higher education <i>RMB</i> '000	Hotel operation <i>RMB'000</i>	Unallocated RMB'000	Total <i>RMB'000</i>
As at 31 December 2022 Segment assets	1,149,600	217,995	41,296	1,408,891
Other segment information				
For the year ended 31 December 2022				
Capital expenditures Depreciation and amortization	166,061 32,875	21,323 4,893	22 706	187,406 38,474

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# 5 Segment information (Continued)

Segment revenues and results: (Continued)

	Higher education <i>RMB'000</i>	Hotel operation <i>RMB'000</i>	Unallocated <i>RMB'000</i>	Total <i>RMB'000</i>
For the year ended 31 December 2021				
Revenue	225,844	893		226,737
Segment operating profit/(loss)	70,540	(9,451)	(12,355)	48,734
Finance expenses – net	(5,888)	(511)	(2,865)	(9,264)
Profit/(loss) before income tax	64,652	(9,962)	(15,220)	39,470
Income tax expenses				(787)
Profit for the year				38,683
	Higher education <i>RMB'000</i>	Hotel operation <i>RMB'000</i>	Unallocated RMB'000	Total <i>RMB'000</i>
As at 31 December 2021 Segment assets	957,842	201,665	42,083	1,201,590
Other segment information				
For the year ended 31 December 2021				
Capital expenditures Depreciation and amortization	72,098 30,325	962 1,554	- 2,985	73,060 34,864

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

#### Revenue

Revenue during the years ended 31 December 2022 and 2021 are as follows:

	Year ended 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Tuition fees Boarding fees Meal catering service fees Others (note (a))	246,922 19,507 6,633 13,131	186,811 14,889 13,518 11,519
	286,193	226,737

Others mainly represent revenue from training programs and research projects.

Revenue represented by:

	Year ended 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Recognised over time Tuition fees	245 022	106 011
Boarding fees Others	246,922 19,507 13,131	186,811 14,889 11,519
Recognised at a point in time  Meal catering service fees	6,633	13,518
	286,193	226,737

No customers individually accounted for more than 10% of the Group's revenue for the years ended 31 December 2022 and 2021.

# 6 Revenue (Continued)

#### **Contract liabilities**

The Group has recognised the following revenue-related contract liabilities:

	As at 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Contract liabilities related to tuition fees Contract liabilities related to boarding fees Others	159,564 15,528 1,841	116,927 11,215 2,139
	176,933	130,281

#### (1) Revenue recognised in relation to contract liabilities

The following table shows how much of the revenue recognised in the current year relates to carried-forward contract liabilities.

	Year ended 31 December	
	2022 <i>RMB</i> '000	2021 <i>RMB'000</i>
Revenue recognised that was included in the balance of contract liabilities at the beginning of the year		
Tuition fees Boarding fees Others	116,047 11,141 1,877	91,683 8,872 623
	129,065	101,178

#### (2) Unsatisfied contracts

	As at 31 December	
	2022 <i>RMB</i> '000	2021 <i>RMB'000</i>
Expected to be recognised within one year Tuition fees Boarding fees Others	159,564 15,528 1,841	116,927 11,215 2,139
	176,933	130,281

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### Other income

	Year ended 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Government subsidies (note (a)) Others	3,094 1,043	10 1,313
	4,137	1,323

<sup>(</sup>a) Government subsidies mainly represent unconditional subsidies from government for school operations.

#### 8 Other gains/(losses)- net

	Year ended 31 December	
	2022 <i>RMB</i> '000	2021 <i>RMB'000</i>
Net loss on disposal of intangible asset Net loss on disposal of property, plant and equipment Foreign exchange gains/(losses) – net Others	(1) (77) 4,590 164	(11) (92) (1,166) 130
	4,676	(1,139)

# 9 Expenses by nature

	Year ended 31 December	
	2022	2021
	RMB'000	RMB'000
Employee benefit expenses (note 10)	90,057	88,611
Depreciation and amortization (note 14, 15 and 16)	38,474	34,864
Office expenses	16,153	12,872
Student activities expenses	7,336	7,573
Training expenses	5,788	2,468
Joint tuition support fee (note (a))	4,954	6,867
Professional fees	2,989	3,506
Canteen purchases	1,841	5,731
Property management fees	1,688	864
Auditor's remuneration	1,580	1,580
Repair and maintenance fees	1,495	2,797
Traveling expenses	1,226	843
Other expenses	7,486	9,611
Total cost of sales, selling expenses and		
administrative expenses	181,067	178,187

<sup>(</sup>a) The Group entered into an agreement with Chengdu University of Information Technology ("CUIT"), an independent third party, under which the Group would pay a joint tuition support fee to CUIT in each academic year based on 7% of the tuition fees of Yinxing College. Such fees have been charged to "cost of sales" in the consolidated statement of comprehensive income.

In 2020, the Group successfully converted Yinxing College into a regular private higher education institution, therefore no longer needs to pay a joint tuition support fee to CUIT for the tuition fees for students newly enrolled since 2020-2021 academic year.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# 10 Employee benefit expenses

	Year ended 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Wages, salaries and bonuses Contribution to pension plan (note (a)) Welfare and other expenses	70,516 8,629 10,912	70,618 8,001 9,992
	90,057	88,611

#### (a) Contributions to pension plan

The employees of the subsidiaries of the Group established in the PRC (other than Hong Kong) participate in defined contribution retirement benefit schemes managed by the local government authorities, whereby these subsidiaries are required to contribute to the schemes at a rate of 16% (2021: 16%) of the basic salary. Employees of these subsidiaries are entitled to retirement benefits, calculated based on a percentage of the average salaries level in the PRC (other than Hong Kong), from the above mentioned retirement schemes at their normal retirement age.

The Group also participates in a pension scheme under the rules and regulations of Mandatory Provident Fund Scheme (the "**MPF Scheme**") for all its qualifying employees in Hong Kong. Under the MPF Scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of HK\$30,000. Contributions to the MPF Scheme vest immediately.

The Group's contributions to the defined contribution schemes vest fully and immediately with the employees. Accordingly, (i) for the year ended 31 December 2022 and the year ended 31 December 2021, there was no forfeiture of contributions under the defined contribution schemes; and (ii) there were no forfeited contributions available for the Group to reduce its existing level of contributions to the defined contribution schemes as at 31 December 2022.

The corresponding amount has been deducted from the employee benefit expenses of the Group for the year accordingly. There was no refund of pension, medical insurance, unemployment insurance and work injury insurance during the years ended 31 December 2022 and 31 December 2021.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# 10 Employee benefit expenses (Continued)

### (a) Contributions to pension plan (Continued)

Employee benefit expenses were charged to the consolidated statement of comprehensive income for the years ended 31 December 2022 and 2021 as follows:

	Year ended 31	Year ended 31 December	
	2022 RMB'000	2021 RMB'000	
Cost of sales Administrative expenses	60,379 29,678	57,870 30,741	
	90,057	88,611	

### (b) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group during the year do not include directors whose emoluments are reflected in the analysis presented in note 30(a) (2021: Nil). Detail of the remunerations of the remaining five highest paid non-director individuals are set out as below:

	Year ended 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Wages, salaries and bonuses Contribution to pension plan Welfare and other expenses	2,426 98 106	1,375 63 64
	2,630	1,502

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## 10 Employee benefit expenses (Continued)

#### (b) Five highest paid individuals (Continued)

The emoluments of the highest paid non-director individuals fell within the following band:

	Year ended 31 December	
	2022 Number of employees	2021 Number of employees
Emolument bands NiI – HKD1,000,000 HKD1,000,000 – HKD1,500,000	4	5 
	5	5

During the years ended 31 December 2022 and 2021, none of the five highest paid individuals waived or has agreed to waive any emoluments. The former CEO Dr. Ma Yi received HK \$150,000 as compensation for loss of office in October 2022, the remaining four highest paid individuals did not receive emoluments from the Group as inducement to join or upon joining the Group, or as compensation for loss of office.

# 11 Finance expenses – net

	Year ended 31 December	
	2022 <i>RMB'000</i>	2021 <i>RMB'000</i>
Finance expenses:		
<ul><li>Interest expenses on borrowings</li><li>Lease liabilities (note 14)</li></ul>	(32,208)	(26,439) (61)
- Amounts capitalised in qualifying assets (note 15(d))	(32,259)	(26,500) 16,899
	(29,122)	(9,601)
Finance income:  - Interest income derived from deposits	387	337
Finance expenses-net	(28,735)	(9,264)

The capitalisation rate used to determine the amount of borrowing costs to be capitalised is 7.78% per annum for the year ended 31 December 2022 (2021: 8.81%), which is the weighted average interest rate applicable to the Group's borrowings for construction in progress during the year.

# 12 Income tax expenses

	Year ended 31 December	
	2022	2021
	RMB'000	RMB'000
Current tax		
Current tax on profits for the year	196	787

The taxation on the Group's profit before income tax differs from the theoretical amount that would arise using the taxation rate of PRC, the principal place of the Group's operations, as follows:

	Year ended 31 December	
	2022 <i>RMB'000</i>	2021 <i>RMB'000</i>
Profit before income tax	85,204	39,470
Tax calculated at a taxation rate of 25% or relevant		
domestic tax rate applicable to profits in the respective		
countries	21,008	12,165
Tax effects of tuition net income not subject to tax (iv)	(24,119)	(13,903)
Tax effects of amounts which are not deductible in		
calculating taxable income	1,330	475
Utilisation of previously unrecognised tax losses	(141)	(5)
Tax losses for which no deferred tax asset has been		
recognised	2,118	2,055
Income tax expenses	196	787

#### (i) Cayman Islands corporate income tax

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands and accordingly, is exempted from Cayman Islands corporate income tax.

#### (ii) British Virgin Islands profit tax

The Company's direct subsidiary in the British Virgin Islands was incorporated under the BVI Companies Act, 2004 and accordingly, is exempted from British Virgin Islands income tax.

#### (iii) Hong Kong profit tax

No provision for Hong Kong profit tax was provided as the Company and the Group did not have assessable profits in Hong Kong during the year ended 31 December 2022.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

## **Income tax expenses** (Continued)

### (iv) PRC corporate income tax ("CIT")

CIT is provided on assessable profits of entities incorporated in the PRC. Pursuant to the CIT Law, which was effective from 1 January 2008, the CIT was 25% during the year.

According to the Implementation Rules, private schools for which the school sponsors do not require reasonable returns are eligible to enjoy the same preferential tax treatment as public schools. The preferential tax treatment polices applicable to private schools requiring reasonable returns are to be separately formulated by the relevant government authorities under the State Council of PRC. As at the date of approval of these financial statements, no regulations have been promulgated by such authorities in this regard, Yinxing College has not yet registered as for profit private schools or non-profit private schools and remains as private non-enterprise units. In accordance with the historical tax returns filed to the relevant tax authorities, the tax compliance confirmations and the Group's external legal advisor's comments on the preferential tax treatments obtained, Yinxing College has been granted corporate income tax exemption for income generated from the provision of formal academic education services. As a result, no income tax expense was recognised for the income from the provision of formal academic education services during the year (2021: nil). In the event Yinxing College elect to register as for-profit private schools, Yinxing College may be subject to corporate income tax at a rate of 25% in respect of service fees they receive from the provision of academic educational services going forward, if they do not enjoy any preferential tax treatment.

### **PRC Withholding Income Tax**

The profits of subsidiaries of the Group in the PRC are subject to PRC withholding income tax at a rate of 10% (year ended 31 December 2021: 10%) upon the distribution of such profits to the foreign investors in Hong Kong. Deferred income tax liabilities have not been provided for in this regard since it is not expected that dividends will be distributed from the Group's subsidiaries in the PRC to foreign investors in the foreseeable future. In the opinion of the Directors, such remaining earnings will be retained in Mainland China for the expansion of the Group's operation.

#### (vi) Tax losses

Deferred income tax assets were recognised for losses carry-forwards to the extent that the realisation of the related tax benefit through future taxable profits is probable. The Group did not recognise deferred income tax assets of approximately RMB6,118,000 as at 31 December 2022 (2021: RMB4,005,000) in respect of losses amounting to approximately RMB24,473,000 (2021: RMB16,003,000).

The amount of tax losses from subsidiaries in the PRC will expire in the following years:

	As at 31 December	
	2022 RMB'000	2021 RMB'000
2023 2024 2025 2026 2027	1,894 1,052 4,837 8,220 8,470	1,894 1,052 4,837 8,220
	24,473	16,003

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# 13 Earnings per share

## (a) Basic and diluted earnings per share

Basic and diluted earnings per share is calculated by dividing the profit attributable to owners of the Company, by the weighted average number of ordinary shares outstanding during the financial year.

	Year ended 31 December	
	2022 2	
Basic and diluted earnings per share attributable to the ordinary equity holders of the Company (RMB Yuan)	0.17	0.08

### (b) Reconciliations of earnings used in calculating earnings per share

	Year ended 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Basic and diluted earnings per share Profit attributable to the ordinary equity holders of the Company used in calculating basic earnings per share:	85,008	38,683

#### (c) Weighted average number of shares used as the denominator

	Year ended 31 December	
	2022	2021
Weighted average number of ordinary shares used as the denominator in calculating basic and diluted earnings per share (thousands)	500,000	500,000

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# **Right-of-use assets**

	Land use rights	Buildings	Total
	RMB'000	RMB'000	RMB'000
As at 1 January 2021			
Cost	83,086	1,995	85,081
Accumulated depreciation	(14,623)	(774)	(15,397)
Net book amount	68,463	1,221	69,684
Year ended 31 December 2021			
Opening net book amount	68,463	1,221	69,684
Additions	785	1,060	1,845
Depreciation charge	(1,768)	(960)	(2,728)
Exchange differences		(25)	(25)
Closing net book amount	67,480	1,296	68,776
As at 31 December 2021			
Cost	83,871	3,030	86,901
Accumulated depreciation	(16,391)	(1,734)	(18,125)
Net book amount	67,480	1,296	68,776
Year ended 31 December 2022			
Opening net book amount Additions	67,480	1,296	68,776 —
Depreciation charge	(1,734)	(666)	(2,400)
Exchange differences		98	98
Closing net book amount	65,746	728	66,474
As at 31 December 2022			
Cost	83,871	3,030	86,901
Accumulated depreciation	(18,125)	(2,302)	(20,427)
Net book amount	65,746	728	66,474

# 14 Right-of-use assets (Continued)

	Year ended 31	Year ended 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>	
Lease liabilities  - Current  - Non-current	610 148	661 655	
	758	1,316	

As at 31 December 2022, land use rights with an aggregate carrying amount of approximately RMB3,636,000 (2021: approximately RMB3,736,000) was pledged to secure bank borrowings of RMB268,800,000 (2021: RMB320,000,000) (note 24(a)).

The consolidated statement of comprehensive income shows the following amounts relating to leases:

	Year ended 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Depreciation charges of right-of-use assets		
<ul> <li>Land use rights</li> </ul>	1,734	1,768
- Buildings	666	960
	2,400	2,728
Interest expenses (note 11)	51	61
Expenses relating to leases of low-value assets	10	10
	61	71

The total cash payments for short-term leases, leases of low-value assets and right-of-use assets during the year ended 31 December 2022 were approximately RMB750,000 (2021: approximately RMB1,023,000).

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# **Property, plant and equipment**

	Electronic Furniture and Construction			Construction				
	Buildings	Decoration	equipment	fixture	Vehicles	Books	in progress	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
As at 1 January 2021								
Cost	620,728	26,308	29,042	68,750	3,069	9,394	321,777	1,079,068
Accumulated depreciation	(67,770)	(13,020)	(19,643)	(45,897)	(2,156)	(7,175)	021,777	(155,661)
Accumulated depreciation	(07,770)	(13,020)	(19,043)	(45,031)	(2,100)	(1,113)		(155,001)
Net book amount	552,958	13,288	9,399	22,853	913	2,219	321,777	923,407
Year ended 31 December 2021								
Opening net book amount	552,958	13,288	9,399	22,853	913	2,219	321,777	923,407
Additions	, -	3,572	7,796	11,668	311	116	48,991	72,454
Transfers	95,718	-	-	-	_	_	(95,718)	_
Deductions of government grants	,						(,)	
relating to assets (note (e))	(2,709)	_	_	=	_	_	-	(2,709
Disposals (note 8)	(21.00)	=	(33)	(59)	=	_	=	(92
Depreciation charge	(14,838)	(4,624)	(2,687)	(7,936)	(277)	(1,356)	-	(31,718
Depresiation sharge	(14,000)	(4,024)	(2,007)	(1,000)	(211)	(1,000)		(01,710
Closing net book amount	631,129	12,236	14,475	26,526	947	979	275,050	961,342
As at 31 December 2021								
Cost	713,737	29,880	35,730	78,460	3,380	9,510	275,050	1,145,747
Accumulated depreciation	(82,608)	(17,644)	(21,255)	(51,934)	(2,433)	(8,531)	-	(184,405
todamataca approviation	(02,000)	(17,011)	(21,200)	(01,001)	(2,100)	(0,001)		(101,100
Net book amount	631,129	12,236	14,475	26,526	947	979	275,050	961,342
Year ended 31 December 2022								
Opening net book amount	631,129	12,236	14,475	26,526	947	979	275,050	961,342
Additions	-	5,161	7,491	12,665	62	443	166,294	192,116
Transfers	195,276	-		-	_	_	(195,276)	
Deductions of government grants	,						(,=)	
relating to assets (note (e))	(2,352)	_	_	_	_	_	_	(2,352
Disposals (note 8)	(=,50=)	_	(18)	(51)	(4)	(6)	_	(79
Depreciation charge	(17,516)	(4,936)	(4,020)	(7,897)	(330)	(930)	_	(35,629
50proolation ortaligo		(1,000)	(1,020)					(00,020
Closing net book amount	806,537	12,461	17,928	31,243	675	486	246,068	1,115,398
As at 31 December 2022								
Cost	906,661	35,041	42,615	89,501	3,318	9,947	246,068	1,333,151
Accumulated depreciation	(100,124)	(22,580)	(24,687)	(58,258)	(2,643)	(9,461)		(217,753
Net book amount	806,537	12,461	17,928	31,243	675	486	246,068	1,115,398
		_						7.5

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# 15 Property, plant and equipment (Continued)

(a) Depreciation charges were included in the following categories in the consolidated statement of comprehensive income:

	Year ended 31	Year ended 31 December		
	2022 <i>RMB</i> '000	2021 <i>RMB'000</i>		
Cost of sales Administrative expenses	32,541 3,088	27,640 4,078		
	35,629	31,718		

- (b) Construction-in-progress mainly comprises buildings under construction in the PRC.
- (c) As at 31 December 2022, construction in progress and buildings with an aggregate amount of approximately RMB203,181,000 (as at 31 December 2021: approximately RMB191,419,000) was pledged to secure bank borrowings of RMB268,800,000 (2021: RMB320,000,000) (note 24(a)).
- (d) During the year ended 31 December 2022, the Group capitalised interest on borrowings amounting to approximately RMB3,137,000 (2021: approximately RMB16,899,000) on qualifying assets (note 11).
- (e) During the year ended 31 December 2022, the government grants received in prior years deducted from the carrying amount of assets amounting to approximately RMB2,352,000, when the corresponding assets were transferred from construction in progress to buildings.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# 16 Intangible assets

	Computer software RMB'000
As at 1 January 2021	
As at 1 January 2021 Cost	5,865
Accumulated amortisation	(4,583)
Net book amount	1,282
Year ended 31 December 2021	
Opening net book amount	1,282
Additions	606
Disposal (note 8)	(11)
Amortisation charge	(418)
Closing net book amount	1,459
As at 31 December 2021	
Cost	6,114
Accumulated amortisation	(4,655)
Net book amount	1,459
Year ended 31 December 2022	
Opening net book amount	1,459
Additions	195
Disposal (note 8)	(1)
Amortisation charge	(445)
Closing net book amount	1,208
As at 31 December 2022	
Cost	6,287
Accumulated amortisation	(5,079)
Net book amount	1,208

# 16 Intangible assets (Continued)

Amortisation charges of the intangible assets was included in the following categories in the consolidated statement of comprehensive income:

	Year ended 31	Year ended 31 December		
	2022 RMB'000	2021 <i>RMB'000</i>		
Cost of sales Administrative expenses	267 178	292 126		
	445	418		

# 17 Financial instruments by category

	As at 31 December		
	2022	2021	
	RMB'000	RMB'000	
Financial assets at amortised cost			
Cash and cash equivalents	199,854	156,305	
Trade and other receivables	16,952	5,206	
	216,806	161,511	
Financial liabilities at amortised cost Borrowings	400,530	388,346	
Accruals and other payables	100,000	333,313	
(excluding non-financial liabilities)	168,058	103,073	
Lease liabilities	758	1,316	
	569,346	492,735	

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### 18 Trade and other receivables

	As at 31 December	
	2022 RMB'000	2021
	HWB 000	RMB'000
Trade receivables		
– Due from students	12,837	146
<ul><li>Due from others</li></ul>	329	94
	13,166	240
Other receivables		
- Deposits	2,163	2,619
- Others	1,623	2,347
	3,786	4,966
	16,952	5,206

As at 31 December 2022 and 2021, the ageing analysis of the trade receivables based on the recognition date were as follows:

	As at 31 December		
	2022 <i>RMB'000</i>	2021 <i>RMB'000</i>	
Less than 1 year	13,166	240	

As at 31 December 2022 and 2021, trade receivables of RMB13,166,000 and RMB240,000 were past due but not impaired. These primarily relate to a number of independent students, and based on past experience and management's assessment, the overdue amounts can be recovered.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# 19 Prepayments

	As at 31 December	
	2022 <i>RMB'000</i>	2021 <i>RMB'000</i>
Prepayments for joint tuition support fee Prepayments for student related and other expenses Prepayments for purchases of property,	1,948 1,758	3,395 610
plant and equipment  Less: non-current portion of prepayments	4,197 (4,197)	4,142 (4,142)
	3,706	4,005

# 20 Cash and cash equivalents

	As at 31 December		
	2022 RMB'000	2021 <i>RMB'000</i>	
Cash at banks and on hand	199,854	156,305	

The carrying amounts of the cash and cash equivalents were denominated in the following currencies:

	As at 31 December		
	2022 RMB'000	2021 <i>RMB'000</i>	
RMB USD HKD	162,057 32,859 4,938	112,485 31,333 12,487	
	199,854	156,305	

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# Share capital and share premium

		Number of Ordinary shares	Nominal value of ordinary shares HKD
Authorised: As at 31 December 2022 and 2021, at Hk	(D0.01 each	1,000,000,000	10,000,000
	Number of ordinary shares	Share capital RMB'000	Share premium RMB'000
Issued and paid up: As at 31 December 2022 and 2021	500,000,000	4,321	134,042

#### 22 Reserves and retained earnings

#### (a) Capital reserve

Capital reserve of the Group represented the consolidated issued capital of the Consolidated Affiliated Entities.

#### **Statutory surplus reserves**

Pursuant to the relevant laws and regulations in the PRC, the Company's subsidiaries in the PRC should make appropriations from after-tax profit to certain non-distributable reserve funds as determined by the boards of directors of the relevant PRC subsidiaries. These reserve funds include (i) statutory reserve fund of the limited liability companies, (ii) general reserve funds of foreign invested enterprise and (iii) development funds for the schools.

(i) In accordance with the relevant laws and regulations in the PRC and Articles of Association of the companies incorporated in the PRC now comprising the Group (the "PRC Subsidiaries"), the PRC Subsidiaries are required to appropriate 10% of the annual statutory net profits, after offsetting any prior years' losses as determined under the PRC accounting standards, to the statutory reserves fund before distributing the net profit. Any further appropriation is optional when the balance of the statutory reserves fund reaches 50% of the registered capital of the PRC Subsidiaries. The statutory reserves fund can be used to offset prior years' losses, if any, and may be converted into share capital by issuing new shares to shareholders in proportion to their existing shareholding, provided that the remaining balance of the statutory reserves fund after such issue is not less than 25% of registered capital.

# 22 Reserves and retained earnings (Continued)

### (b) Statutory surplus reserves (Continued)

- ii) Pursuant to the laws applicable to China's Foreign Investment Enterprises, the Company's subsidiary that is a foreign investment enterprise in China has to make appropriations from its after-tax profit (as determined under PRC accounting standards) to reserve funds including (i) general reserve fund, and (ii) enterprise expansion fund. The appropriation to the general reserve fund must be at least 10% of the after tax profits calculated in accordance with PRC accounting standards. Appropriation is not required if the reserve fund has reached 50% of the registered capital of the company. Appropriations to the enterprise expansion fund is at the discretion of the relevant entity's board of directors.
- (iii) According to the relevant PRC laws and regulations, private schools are required to appropriate to development funds of not less than 25% of the net profit or the annual increase of net assets of the relevant schools as determined in accordance with PRC accounting standards. The development fund is for the construction or maintenance of the school or procurement or upgrading of educational equipment and not available for distribution to shareholders. Upon incurring the corresponding expenditure, an equivalent amount is transferred from development fund to retained earnings.

# 23 Accruals and other payables

	As at 31 December	
	2022 RMB'000	2021 RMB'000
	HIVID 000	TIMD 000
Payables for purchases of property, plant and equipment Miscellaneous fees received from students (note (a)) Government subsidies payable to students (note (b)) Salary and welfare payables Accrued expenses	102,406 34,197 6,535 6,507 6,075	66,545 18,121 2,430 6,888 5,070
Other taxes payable	3,875	1,807
Interest payable	1,643	702
Auditor's remuneration payable	829	980
Others	16,374	9,225
	178,441	111,768

<sup>(</sup>a) The amounts represent the miscellaneous fees received from students which would be paid out by the Group on behalf of the students.

<sup>(</sup>b) The amounts represent the subsidies received from the government which would be paid out to students by the Group on behalf of the government authorities.

<sup>(</sup>c) All accruals and other payables of the Group were denominated in RMB and HKD.

<sup>(</sup>d) As at 31 December 2022 and 2021, the fair values of accruals and other payables approximate their carrying amounts due to their short-term maturities.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# 24 Borrowings

	As at 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Current:		
<ul><li>Secured bank borrowings (note (a))</li></ul>	101,200	51,200
- Secured loans from financial institutions (note (b))	41,708	23,875
	142,908	75,075
Non-current:		
<ul><li>Secured bank borrowings (note (a))</li></ul>	217,600	268,800
- Secured loans from financial institutions (note (b))	40,022	44,471
	257,622	313,271
Total borrowings	400,530	388,346

- (a) As at 31 December 2022, bank borrowings of RMB268,800,000 (2021: RMB320,000,000) were obtained in the PRC and secured by the pledge of the Group's land use rights with a net book value of approximately RMB3,636,000 (2021: RMB3,736,000) (note 14), construction in progress and buildings with an aggregate amount of approximately 203,181,000 (2021: RMB191,419,000) (note 15(c)) and corporate guarantees from the Company and Yinxing Education.
  - As at 31 December 2022, bank borrowings of RMB50,000,000 were secured by the corporate guarantees from the Company and Chengdu Gingko Asset Management Co., Ltd..
- (b) As at 31 December 2022, the Group's long-term borrowings from financial institutions totalling RMB81,730,000 (2021: RMB68,346,000) were obtained in the PRC and secured by the pledge of the Group's property, plant and equipment, and were supported by corporate guarantees from the Company and Gingko Asset Management (2021: the Company and Gingko Asset Management). The borrowings balances were presented net of the security deposits provided to the financial institutions amounting to RMB19,990,000 (2021: RMB12,540,000).

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# **24** Borrowings (Continued)

(c) The weighted average effective interest rates (per annum) were as follows:

	As at 31 Decem	As at 31 December	
	2022 RMB'000	2021 RMB'000	
Bank borrowings	7.13%	5.89%	
Loans from third parties	8.84%	8.52%	

(d) The maturity date of the borrowing was analysed as follows:

	As at 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
Less than 1 year Between 1 and 2 years Between 2 and 5 years Over 5 years	142,908 87,726 169,896 	75,075 73,432 193,439 46,400
	400,530	388,346

(e) The carrying amounts of the borrowings were denominated in the following currencies:

	As at 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
RMB	400,530	388,346

<sup>(</sup>f) The carrying amount of current borrowings approximated their fair values due to their short-term maturities, and non-current borrowings approximated their fair values as they were carried at floating interest rates.

<sup>(</sup>g) Details of the Group's exposure to risks arising from current and non-current borrowings are set out in note 3.1.

# **Cash flow information**

# (a) Cash generated from operations

		Year ended 31	December
	Note	2022	2021
		RMB'000	RMB'000
Profit before income tax		85,204	39,470
Adjustments for:			
<ul> <li>Depreciation charges of property,</li> </ul>			
plant and equipment	15	35,629	31,718
<ul> <li>Depreciation charges of right-of-use</li> </ul>	1.4	0.400	0.700
assets - Amortisation charges of intangible	14	2,400	2,728
assets	16	445	418
<ul> <li>Loss on disposal of property,</li> </ul>	10	443	410
plant and equipment	8	77	92
<ul> <li>Loss on disposal of land use rights</li> </ul>	8	_	11
<ul> <li>Loss on disposal of intangible assets</li> </ul>	8	1	_
<ul> <li>Bank interest income</li> </ul>	11	(387)	(337)
<ul> <li>Finance expenses</li> </ul>	11	29,071	9,540
<ul> <li>Net exchange differences</li> </ul>		(4,689)	1,157
Operating profit before changes in			
working capital:		147,751	84,797
Changes in working capital			
<ul> <li>(Increase)/decrease in inventories</li> </ul>		(747)	25
<ul> <li>Increase in trade receivables</li> </ul>		(12,926)	(94)
<ul> <li>Decrease in prepayments</li> </ul>		299	1,508
<ul> <li>Decrease/(increase) in other receivables</li> </ul>		1 100	(007)
Increase in accruals and		1,180	(827)
other payables		29,901	6,144
<ul><li>Decrease in amounts due to</li></ul>		20,001	0,111
a related party		_	(19)
<ul> <li>Increase in contract liabilities</li> </ul>		46,652	27,979
Cash generated from operations		212,110	119,513

#### Cash flow information (Continued) 25

### Proceeds from disposal of property, plant and equipment

In the consolidated cash flow statement, proceeds from disposal of property, plant and equipment comprise:

	Year ended 31 December	
	2022 <i>RMB</i> '000	2021 <i>RMB'000</i>
Net book amount (note 15)	79	92
Net loss on disposal of property, plant and equipment (note 8)	<u>(77</u> )	(92)
Proceeds from disposal of property, plant and equipment	2	_

## (c) Reconciliation of liabilities arising from financing activities

	Borrowings	Lease liabilities	Total
	RMB'000	RMB'000	RMB'000
Total debt as at 1 January 2021	398,374	1,271	399,645
Financing cash flows – net New leases Foreign exchange adjustments	(10,028) - -	(952) 1,060 (63)	(10,980) 1,060 (63)
Other charges Interest expense Interest payments (presented	-	61	61
as operating cash flows)		(61)	(61)
Total debt as at 31 December 2021	388,346	1,316	389,662
Financing cash flows – net Foreign exchange adjustments Other charges	12,184 -	(588) 30	11,596 30
Interest expense Interest payments (presented	-	51	51
as operating cash flows)		(51)	(51)
Total debt as at 31 December 2022	400,530	758	401,288

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### 26 Commitments

### (a) Capital commitments

Significant capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follows:

	As at 31 December	
	2022	
	RMB'000	RMB'000
Property, plant and equipment	17,633	142,401

#### (b) Non-cancellable operating leases

The Group leases certain offices under non-cancellable operating lease agreements. The Group has future aggregate minimum lease payments in respect of offices under non-cancellable low value operating leases as follows:

	As at 31 December	
	2022 RMB'000	2021 <i>RMB'000</i>
No later than 1 year Later than 1 year and no later than 5 years	10	10 10
Total	10	20

## 27 Related party transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control, common significant influence or joint control.

The owners, members of key management and their close family members of the Group are also considered as related parties. In the opinion of the directors, the related party transactions were carried out in normal course of business and at terms negotiated between the Group and the respective related parties.

#### (a) Names and relationships with related parties

The following companies are related parties of the Group that had balances and/or transactions with the Group during the year.

Name of related parties	Relationship with the Group
Chengdu Gingko Hotel Management Co., Ltd. (成都銀杏酒店管理有限公司)	A company controlled by the Controlling Shareholder
Chengdu Gingko Jin'ge Catering Corporation (成都銀杏金閣餐飲股份有限公司)	A company controlled by the Controlling Shareholder
Chengdu Gingko Catering Management Co., Ltd. (成都銀杏餐飲管理有限公司)	A company controlled by the Controlling Shareholder
Yibin Gingko Catering Management Co. Ltd. (宜賓銀杏餐飲管理有限公司)	A company controlled by the Controlling Shareholder

<sup>(</sup>i) The entities shown above do not have official English names and their Chinese names have been translated into English, for reference only, by the directors on a best effort basis.

### (b) Transactions with related parties

	Year ended 31 December	
	2022	2021
	RMB'000	RMB'000
Purchases of goods and services		
<ul> <li>Chengdu Gingko Jin'ge Catering Corporation</li> </ul>		
(成都銀杏金閣餐飲股份有限公司)	21	_
<ul> <li>Chengdu Gingko Hotel Management Co., Ltd.</li> </ul>		
(成都銀杏酒店管理有限公司)	10	10
- Chengdu Gingko Catering Management Co., Ltd.		
(成都銀杏餐飲管理有限公司)	7	
	38	10

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# 27 Related party transactions (Continued)

## (b) Transactions with related parties (Continued)

	Year ended 31 December	
	2022 <i>RMB</i> '000	2021 <i>RMB'000</i>
Sales of goods and services  - Chengdu Gingko Catering Management Co., Ltd.		
(成都銀杏餐飲管理有限公司) - Chengdu Gingko Jin'ge Catering Corporation	-	78
(成都銀杏金閣餐飲股份有限公司) - Yibin Gingko Catering Management Co. Ltd.	-	108
(宜賓銀杏餐飲管理有限公司)		5
		191

### (c) Key management compensation

Key management compensation for the year, other than those relating to the emoluments of directors being disclosed in note 30, are set out below:

	Year ended 31 [	Year ended 31 December		
	2022 RMB'000	2021 <i>RMB'000</i>		
Wages, salaries and bonuses Contributions to pension plans Welfare, medical and other expenses	3,457 222 350	2,382 162 250		
	4,029	2,794		

# 28 Balance sheet and reserves movements of the Company

### **Balance sheet of the Company**

		As at 31 December		
	Note	2022 RMB'000	2021 RMB'000	
ASSETS				
Non-current assets Investment in subsidiaries		318,242	318,242	
			,	
Current assets Cash and cash equivalents		35,534	37,801	
Amounts due from a consolidated affiliated entity		46,383	44,144	
Amounts due from a subsidiary		36,243	32,335	
Prepayments		135	123	
		118,295	114,403	
Total assets		436,537	432,645	
EQUITY				
Share capital	21	4,321	4,321	
Share premium	(a)	452,284	452,284	
Accumulated loss	(a)	(21,219)	(25,134)	
Total equity		435,386	431,471	
LIABILITIES				
Current liabilities				
Accruals and other payables		1,132	1,155	
Amounts due to a consolidated affiliated entity		19	19	
		1,151	1,174	
Total liabilities		1,151	1,174	
Total equity and liabilities		436,537	432,645	

The balance sheet of the Company was approved by the board of directors on 31 March 2023 and was signed on its behalf:

Fang Gongyu	Tian Tao
Director	Director

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

# **Balance sheet and reserves movements of the Company** (Continued)

(a) Reserves movements of the Company

	Share premium <i>RMB'000</i>	Accumulated gain/(loss) RMB'000	<b>Total</b> RMB'000
As at 1 January 2021	452,284	(16,871)	435,413
Loss for the year		(8,263)	(8,263)
As at 1 January 2022	452,284	(25,134)	427,150
Profit for the year		3,915	3,915
As at 31 December 2022	452,284	(21,219)	431,065

### 29 Subsidiaries

The Group's principal subsidiaries at 31 December 2022 are set out below:

					nterest held Group
Name of entity	Place of incorporation /establishment and kind of legal entity	Principal activities and place of operation	Particulars of issued and fully paid share capital /registered capital	2022	2021
				%	%
<b>Directly held by the Company</b> Gingko Education Investment Company Limited	BVI/limited liability company	Investment holding BVI	USD1	100	100
Indirectly held by the Company Gingko Education Management Holding Company Limited	Hong Kong/limited liability company	Investment holding Hong Kong	HKD10,000	100	100
Yinxing Education	The PRC/limited liability company (a)	Education consultancy PRC	HKD10,000,000	100	100
Gingko Asset Management * (成都銀杏資產管理有限公司)	The PRC/limited liability company (b)	Assets management PRC	RMB50,000,000	100	100
Gingko College * (成都銀杏酒店管理學院)	The PRC/School (c)	College PRC	RMB33,865,034	100	100
Yinxing Training School * (成都銀杏酒店職業技能培訓學校)	The PRC/School (c)	Training School PRC	RMB150,000	100	100
Yibin Gingko Hotel * (宜賓銀杏酒店管理有限公司)	The PRC/limited liability company	Hotel PRC	RMB500,000	100	100

<sup>\*</sup> The English names of certain subsidiaries referred to above represent the best effort made by management of the Company to directly translate the Chinese names as they have not registered any official English names.

- (a) This subsidiary is a wholly foreign owned enterprise established in the PRC under the PRC law.
- (b) This consolidated affiliated entity is a limited liability company established in the PRC under the PRC law.
- (c) These consolidated affiliated entities are schools established in the PRC under the PRC law.
- (d) None of the subsidiaries had issued any debt securities at the end of the year.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### **Benefits and interests of directors**

#### **Directors' emoluments**

The remuneration of each director borne by the Group for the year ended 31 December 2022 is set out below:

Name	Directors' fees	Salaries, welfare, medical and other benefits in kind RMB'000	Discretionary bonuses RMB'000	Contribution to pension plan RMB'000	Total <i>RMB'000</i>
Executive directors					
Mr. Fang Gongyu	_	_	_	_	_
Mr. Tian Tao	_	224	_	31	255
Ms. Yu Yuan	_	226	_	-	226
Mr. Ma Xiaoming	-	_	-	-	-
Independent non-executive directors					
Mr. Jiang Qian	168	_	_	_	168
Mr. Yuan Jun	163	_	_	-	163
Mr. Wong Chi Keung	168				168
	499	450	_	31	980

#### Benefits and interests of directors (Continued) 30

#### **Directors' emoluments** (Continued)

The remuneration of each director borne by the Group for the year ended 31 December 2021 is set out below:

Name	Directors' fees <i>RMB'000</i>	Salaries, welfare, medical and other benefits in kind <i>RMB'000</i>	Discretionary bonuses <i>RMB'000</i>	Contribution to pension plan <i>RMB'000</i>	Total <i>RMB'000</i>
Executive directors					
Mr. Fang Gongyu	-	78	-	11	89
Mr. Tian Tao	-	229	_	31	260
Ms. Yu Yuan	_	189	_	_	189
Mr. Ma Xiaoming	-	69	-	10	79
Independent non-executive directors					
Mr. Jiang Qian	159	_	_	_	159
Mr. Yuan Jun	159		-	-	159
Mr. Wong Chi Keung	159				159
	477	565		52	1,094

#### Directors' retirement benefits (b)

No retirement benefits were paid to or receivable by any directors in respect of their other services in connection with the management of the affairs of the Company or its subsidiaries undertakings during the years ended 31 December 2022 and 2021.

#### **Directors' termination benefits**

No payment was made to directors as compensation for the early termination of the appointment during the years ended 31 December 2022 and 2021.

For the year ended 31 December 2022 (All amounts expressed in RMB thousands unless otherwise stated)

### Benefits and interests of directors (Continued)

### Consideration provided to third parties for making available directors' services

No payment was made to the former employer of directors for making available the services of them as a director of the Company during the years ended 31 December 2022 and 2021

### Information about loans, quasi-loans and other dealings in favor of directors, controlled bodies corporate by and connected entities with such directors

There are no loans, quasi-loans and other dealings in favor of directors, controlled bodies corporate by and connected entities with such directors during the years ended 31 December 2022 and 2021.

#### (f) Directors' material interests in transactions, arrangements or contracts

There are no significant transactions, arrangements and contracts in relation to the Company's business to which the Company was a party and in which a director of the Company had a material interest directly or indirectly, subsisted at the end of the year or at any time for the year.

#### **Contingent liabilities** 31

At 31 December 2022, the Group had no material contingent liabilities (31 December 2021: nil).

#### Dividend 32

No dividend has been paid or declared by the Group for the years ended 31 December 2022 and 2021, nor has any dividend been proposed subsequent to 31 December 2022.

#### 33 **Events occurring after reporting period**

Subsequent to 31 December 2022 and up to the date of these consolidated financial statements, the Group had no material subsequent events which have not been reflected in these consolidated financial statements.

"AGM" the annual general meeting of the Company

"Articles of Association" the articles of association of the Company

"Audit Committee" the audit committee of the Board

"Board" or "Board of

Directors"

the board of directors of the Company

"BVI" the British Virgin Islands

"CEO" the chief executive officer of the Company

"CG Code" the Corporate Governance Code as set out in Part 2 of Appendix 14 to

the Listing Rules

"Chairman" the chairman of the Board

"China" or "PRC" the People's Republic of China, and, for the purpose of this annual

report, excludes Hong Kong, the Macau Special Administrative Region

and Taiwan

"Company" or "our

Company"

China Gingko Education Group Company Limited (中國銀杏教育集團有限公司), a company incorporated in the Cayman Islands with limited

liability

"connected person(s)" has the meaning ascribed to it under the Listing Rules

"consolidated affiliated

entities"

the entities we control through the Contractual Arrangements, namely

Gingko Asset Management and the PRC Operating Schools

"Contractual

Arrangements"

the series of contractual arrangements entered into by, among others, the Company, WFOE, Mr. Fang, Mr. Tian, Gingko Asset Management

are the PRC Operating Schools

"Controlling

Shareholder(s)"

has the meaning ascribed thereto under the Listing Rules and, unless the context requires otherwise, refers to Mr. Fang and Vast Universe

"CUIT" Chengdu University of Information Technology (成都信息工程大學)

"Director(s)" the directors of the Company

"Gingko Asset Management"	成都銀杏資產管理有限公司 (Chengdu Gingko Asset Management Co., Limited*), a company established under the laws of the PRC with limited liability and a consolidated affiliated entity of the Company
"Group", "we", "us" or "our"	the Company and its subsidiaries (including the consolidated affiliated entities) or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, such subsidiaries as if they were subsidiaries of the Company at that time and their respective predecessor
"HFYX"	HFYX Company Limited, a company incorporated in the BVI with limited liability, which is wholly owned by Mr. Tian
"Hong Kong"	the Hong Kong Special Administrative Region of the People's Republic of China
"Hong Kong dollars" or "HK \$" or "HKD"	Hong Kong dollars, the lawful currency of Hong Kong
"Listing"	the listing of our Shares on the Main Board of the Stock Exchange
"Listing Date"	18 January 2019, the date on which our shares are listed on the Main Board of the Stock Exchange
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited
"M&A"	the memorandum and articles of association of the Company
"Main Board"	the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operated in parallel with Growth Enterprise Market of the Stock Exchange
"Model Code"	Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules
"Mr. Fang"	Mr. Fang Gongyu, the chairman of the Board, executive Director, CEO and Controlling Shareholder
"Mr. Tian"	Mr. Tian Tao, the executive Director
"Nanxi New Campus"	the new campus to be established at East of Feng Huang Da Dao, Luo Long Street, Nanxi District, Yibin City, Sichuan Province (Code of the land: XC-A-08-03)

"Nomination Committee" the nomination committee of the Board "PRC Operating Schools" Yinxing College and Yinxing Training School "Prospectus" the prospectus dated 21 December 2018 issued by the Company in connection with the global offering "Remuneration Committee" the remuneration committee of the Board "RMB" or "Renminbi" Renminbi, the lawful currency of the PRC "School Sponsor" Gingko Asset Management, which was our school sponsor as at the date of the annual report "SFO" or "Securities and the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Futures Ordinance" Kong) "Share(s)" ordinary share(s) with nominal value of HK\$0.01 each in the share capital of the Company "Share Option Scheme" the share option scheme conditionally adopted by the Company on 12 December 2018 "Shareholder(s)" holder(s) of the Share(s) The Stock Exchange of Hong Kong Limited "Stock Exchange" "United States" the United States of America, its territories, its possessions and all areas subject to its jurisdiction "United States dollars" or United States dollars, the lawful currency of the United States "USD" "Vast Universe" Vast Universe Company Limited, a company incorporated in the BVI with limited liability, which is wholly owned by Mr. Fang. Vast Universe is one of the Controlling Shareholders "Yinxing College" 銀杏酒店管理學院 Gingko College of Hospitality Management (formerly known as Yinxing Hospitality Management College of CUIT), a school established under the laws of the PRC and a consolidated affiliated entity of the Company "Yinxing Education" or 成都銀杏教育管理有限公司 (Chengdu Yinxing Education Management "WFOE" Co., Ltd.), a company established in the PRC with limited liability and an indirect wholly-owned subsidiary of the Company

# Glossary

"Yinxing Training School"

成都銀杏酒店職業技能培訓學校 (Chengdu Yinxing Hotel Vocational Skills Training School\*), a school established under the laws of the PRC and a consolidated affiliated entity of the Company

"%"

per cent

Certain amounts and percentage figures included in this annual report have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be an arithmetic aggregation of the figures preceding them.

If there is any inconsistency between the Chinese names of entities or enterprises established in the PRC and their English translations, the Chinese names shall prevail. The English translation of company or entity names in Chinese or another language which are marked with "\*" is for identification purpose only.